

# ACT

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# Assessing low-Carbon Transition

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## **ACT 4 Finance | Investors**



**01/2023 – Version 1.1**

## ACKNOWLEDGMENTS

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- the members of the Technical Working Group for their inputs and feedbacks on the methodology
  - the financial institutions involved in the road-test of the methodology for their contribution to the methodology improvement
- (see list of members and financial institutions in annex).

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# 1 Introduction

In 2015, the “Paris Agreement” consolidated under one agreement the urgent necessity for all stakeholders of the global economy to act on climate change to limit global warming to well-below 2°C above pre-industrial levels. In the years since, science and policy have continued to evolve, and it is now understood that warming should be limited to 1.5°C, which is often referred to as “net zero by 2050”.

As such, over the coming decades, the global economy must radically and rapidly transition from a high volume of carbon-intensive activities towards a mix of lower-emissions activities which are holistically aligned with net-zero by 2050 pathways.

The “Assessing low-Carbon Transition” (ACT) initiative measures a company’s alignment with a future low-carbon world. The goal of the initiative is to drive action by companies and encourage businesses to move to a well-below 2°C compatible pathway (striving for 1.5°C) in terms of their climate strategy, business model, investment decisions, operations and GHG emissions management. In the case of financial institutions, the primary focus is on financed emissions (Scope 3, Category 15) in order to reflect a financial institution’s highest impact area.

## **1.1 WHY IS AN ACT METHODOLOGY REQUIRED FOR THE FINANCE SECTOR?**

As providers and facilitators of capital, financial institutions have a key role to play in this transition, both in terms of supporting companies which are transitioning and shifting capital towards climate solutions.

While the emissions of a financial institution’s business operations and value chain have an overall impact in terms of emissions, the most material impact of a financial institution comes from their financed emissions. Over the last decade, methodologies and initiatives have progressively and rapidly evolved to reflect market understanding of financed emissions and support the development of calculation and attribution approaches and relevant metrics. Recent initiatives which have catalysed commitments made by financial institutions include the Glasgow Financial Alliance for Net Zero (GFANZ) and other net zero alliances such as the Net Zero Banking Alliance (NZBA) or the Net Zero Asset Owner Alliance (NZAOA).

A key challenge of the finance sector is defining and assessing what is within the scope of the financial institution’s control and what is “fair” to assess. How does one track the impact of strategic decisions made by the financial institutions on their clients, customers or assets? How does one measure multiannual progress in view of portfolio turnover? How does one compare, for example, the impact of climate-positive stewardship over a decade with a high-carbon client and a decision to reduce financing to a carbon-intensive sector?

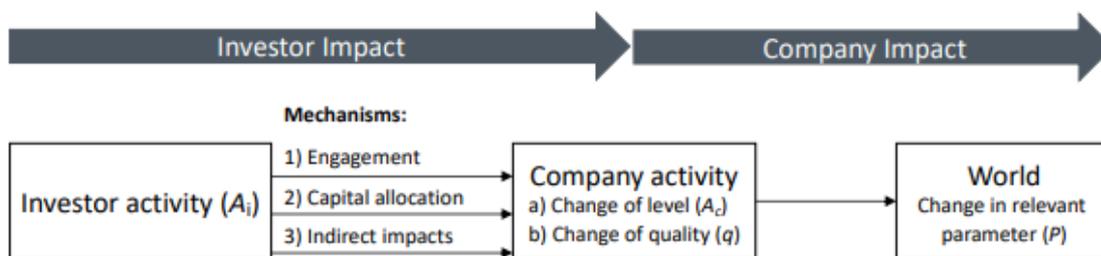
The approach taken by the ACT 4 Finance methodology reflects general approaches taken by the finance sector to date, which focus on a combination of sector-specific and institution-wide strategies and targets regarding main activities of financial institutions. Open-source methodologies, initiatives and

approaches, such as SBTI-Fi, PACTA, PCAF and the frameworks of the GFANZ, NZBA, NZAOA, NZAMI, IIGCC were leveraged in the development of this assessment framework.

The methodology will basically try to capture/assess the following elements:

- i. The credibility and robustness of the financial institution’s transition plan
- ii. The impact of the financial institution in terms of contribution to bring down GHG emissions in the real economy (1).

“Impact” [...] designates a causal, demonstrable relationship between a financial institution’s action and a real-world change – in the case of climate change, a change in GHG emissions.’



*Figure 1: Key Concept and Mechanisms (2)*

- iii. Its contribution to financing a low carbon economy (e.g. climate solutions financing)

Due to the abovementioned specific challenges related to the financial sector, the methodology cannot cover/cover in the same way all activities performed by financial institutions that can be relevant from a low-carbon transition standpoint. It has been chosen to split the methodology into two sub-methodologies representing two main activities of the sector: banking and investing activities. Some other activities (trading, brokerage, insurance coverage) have been disregarded due to complexity, lack of expertise, data or methodology at the time. Further works may be contemplated in the future to enhance this framework.

# 2 Principles

The selection of principles to be used for the methodology development and implementation is explained in the general Framework. Table 1 recaps the adopted principles that were adhered to when developing the methodology.

TABLE 1 : PRINCIPLES FOR IMPLEMENTATION

|                                                                                                                                                                                                                             |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Relevance</b> - Select the most relevant information (core business and stakeholders) to assess low-carbon transition.                                                                                                   |
| <b>Verifiability</b> - The data required for the assessment shall be verified or verifiable.                                                                                                                                |
| <b>Conservativeness</b> - Whenever the use of assumptions is required, the assumption shall be on the side of achieving a 2° maximum global warming.                                                                        |
| <b>Consistency</b> - Whenever time series data is used, it should be comparable over time.                                                                                                                                  |
| <b>Long-term orientation</b> - Enables the evaluation of the long-term performance of a financial institution while simultaneously providing insights into short- and medium-term outcomes in alignment with the long-term. |

# 3 Scope

## 3.1 SCOPE OF THE DOCUMENT

This document presents the ACT assessment methodology for investing activities. It includes the rationales, definitions, indicators, and guidance for the sector-specific aspects of performance, narrative and trend scorings, and is split out for Investment activities.

It was developed in compliance with the ACT Guidelines for the development of sector methodologies which describe the governance and process of this development, as well as the required content for such documents.

It is intended to be used in conjunction with the ACT Framework, which describes the aspects of the methodology that are not sector specific.

## 3.2 SCOPE OF THE SECTOR

This section on the scope specifies which type of Financial Institution this methodology can assess.

The ACT 4 Finance Investing methodology aims at assessing financial institution on an international level. The methodology should be used to assess financial institution with the following NACE or ISIC codes:

| Perimeter                                    | NACE Rev. 2 (3) | ISIC Rev. 4  |
|----------------------------------------------|-----------------|--------------|
| Trusts, funds and similar financial entities | 64.30           | 6430         |
| Insurance                                    | 65.11<br>65.12  | 6511<br>6512 |
| Fund management activities                   | 66.30           | 6630         |

To be more explicit, the Investing methodology aims to assess the following actors:

1. Asset Managers (including private equity or debt investors)
2. Asset Owners (insurance company, pension funds, public entity)

The ACT 4 Finance – Investing methodology includes the following asset classes:

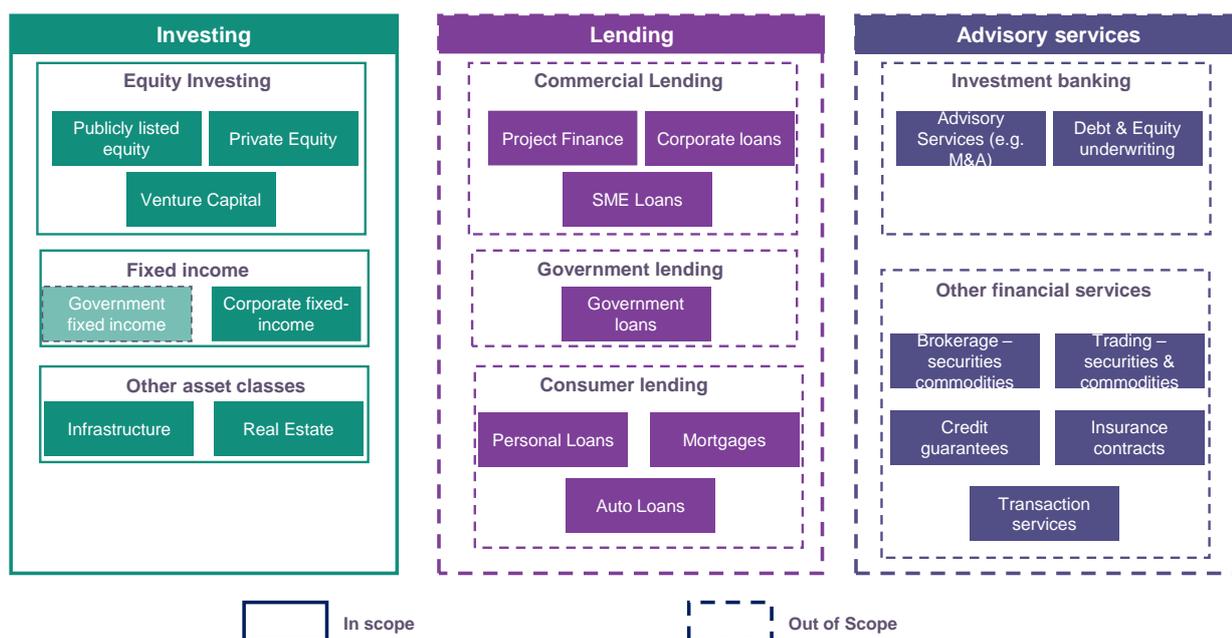
- i. **Equity (Listed and Private)**

- ii. **Debt (Listed and Private)**
- iii. **Real estate (REITS)**
- iv. **Project financing**

Factors that were considered for the inclusion of these asset classes (4):<sup>17</sup>

- ◆ Level of risk
- ◆ Size of GHG emissions of the asset class
- ◆ Size of the market
- ◆ Relevance for the financing of invested companies
- ◆ Ability to influence
- ◆ Timeframe of the investment
- ◆ Size of revenue of the financial institution

FIGURE 1: BOUNDARIES OF THE ACT 4 FINANCE – INVESTING METHODOLOGY



**Source:** Adapted from *GHG Protocol, Guidance for the financial sector: Scope 3 accounting and reporting of greenhouse gas emissions - 2013* (5)

Where a financial institution has both lending and investing activities, assessors should conduct two different assessments. One from the ACT 4 Finance Lending methodology and one from the ACT 4 Investing methodology. Our next work regarding the methodology is notably to find robust methodological choices making it possible to aggregate the two scores in a global one.

## **RATIONALE FOR SCOPE DEFINITION**

### **Asset Class:**

The ACT 4 Finance Investing methodology includes the asset class mentioned above for various reasons (please also refer to the factors mentioned above):

- Methodologies available to date to compute financed emissions
- Maturity of current carbon accounting market practice on these asset class and data availability
- Mechanisms of impact possible

The ACT 4 Finance investing methodology excludes the following types of asset class:

- Sovereign Bonds: no methodology has been available when developing the methodology in 2022. It will be integrated in the future methodological updates, depending on our position on the new PCAF standard on measuring sovereign debt (5), as it can represent a substantial part of some asset managers/owners' portfolio composition.
- Commodities: whereas such asset class could embed interesting issues in itself (for instance investing in rare metals or coal) this asset class hadn't been taken into account due to the complexity of the topic and lack of standards vs. the actual size of the investments made by most company in this sector compared to others.
- Derivatives: Can have direct influence on a company but highly volatile. To be included later on (2024) (7)
- Any other asset class which does not fall under the scope of the following one: listed & private equity, listed & private debt, project finance, real estate.

### **Investors typology:**

Investors are quite active in the commitments made to align portfolios to net zero and mobilize large amounts of money for contributing to finance the transition to a low carbon economy.

Still, there is an important distinction to do among investors as their impact levers and role in the transition are not same.

### **Primary Market**

Likewise banks, some investors are operating on the primary markets, participating directly in the financing of a project or a company. Impact levers are more clear and directly impactful through the money they will invest in.

For primary markets investors, financial flows directly finance companies and/or project. As so, to be impactful in terms of GHG emission reduction in the real economy, the investment must be (i) oriented towards climate solutions, the net-zero transition of firms, the managed phaseout of high-emitting assets, and firms already aligned to net-zero (6).

Second lever, (ii) direct engagement notably through voting rights, idealistically with investor alliances/groups.

This type of investors is fully relevant for the ACT 4 Finance investing methodology assessment.

### **Secondary market**

Investors on the secondary market do not directly finance companies and project. It supports the stock or market price of the instrument it holds. Impact on the company's activities is more indirect though impact levers still exist:

-Reallocate/reweight companies in their portfolio construction. Impact: price signal ('Signaling that impact matter' (1)). Evidence of impact of this action is difficult to find for single actions. It can work if a substantial portion of the market adopt the same position.

-Engagement/Vote. Can directly impact the company's decarbonization strategy (demanding transition plan, publication of science-based objectives etc..) when successful resolutions/votes (i.e. most of the time when vote has been led by collective actions) and, as a result, GHG emissions reduction in the real economy.

Not all type of investors operating on the secondary market are relevant for the ACT 4 Finance investing methodology. As a matter of fact, some investors have a holding period that is not relevant with an impact or contribution approach.

Some investors combine activities on the primary and the secondary market. This ACT 4 Finance investing methodology takes this into account through different weighting depending on the investor profile (see section 6.).

Besides this distinction, the ACT 4 Finance Investing methodology has integrated another distinction between asset managers and asset owners.

#### **Asset Managers vs Asset Owners**

Generally speaking, most asset owners mandate asset managers to manage the money they are responsible for.

Asset managers manage and invest the money, with different approaches (asset class, geography, active or passive management (or mix)), the primary (private equity/debt) or secondary market.

Still, some asset owners have both activities: they directly invest and mandate part of their activities.

This tool takes these elements into account as well. (see section 6.2)

# 4 Boundaries

→ *NOTA BENE*

*Hereafter, the term "emissions" will refer to all GHG emissions (not only CO<sub>2</sub>), which shall be measured in CO<sub>2</sub> equivalent.*

*ACT provides guidelines concerning the scope and boundaries of the sectors covered by this methodology to determine which types of GHG emissions are included or excluded. However, it does not provide tools and databases to measure and compute these emissions. In particular, the choice of emission factors does not fall under the responsibility of the ACT methodology. The methodology will not require the use of specific emission factors. However, emission factors should be consistent with emission factors and GWP's used to compute the reference emissions pathways and benchmark scenarios for the quantitative indicators in order to be relevant.*

## **4.1 REPORTING BOUNDARIES**

For any financial institutions, scope 3 related to ‘investments’ (category 15) are included. This means, we include financed emissions in the boundary. That will include also relevant scope 1, 2 and 3 (where significant) for financed companies’ emissions. The data reported shall be gross emissions to be comparable with the IEA benchmarks.

## **RATIONALE FOR BOUNDARY SETTINGS**

Downstream activities of investors – investments – are significant GHG emitting activities and over 700 times greater than they own emissions (scope 1 & scope 2) (7) . Other source mentions that the vast majority (95%-97% (NZAOA (8))) of an asset owner’s emissions come from its portfolio emissions for instance. This major source of GHG emissions is called ‘financed emissions’. As mentioned by PCAF, financed emissions are a necessary input for climate scenario analysis. In this methodology, financed emissions are an important metric for the target module.

# **5 Construction of the data infrastructure**

## **5.1 DATA SOURCES**

In order to carry out a financial institution level assessment, many data points need to be gathered which can be sourced from various sources. Principally, ACT relies on the voluntary provision of data by participating financial institutions. These data points can be; amounts of financing, financed emissions intensities, stress testing framework etc. Next to this however, external data sources (like Asset Resolution, Rystadt, Wood Mckenzie, etc.) might be consulted where this would streamline the process, ensure fairness, and provide additional value for verification and validation. In addition to data collection from financial institutions, the World Benchmarking Alliance (WBA) is using publicly available information to generate benchmarks of ACT assessed financial institution (based on their own methodology). The CDP questionnaire is also recommended. The FI sector includes all sub-categories within Financial services from the CDP Activity Classification System (CDP-ACS). This includes Asset Managers, Banks, Insurance and Real Estate Investment Trusts.

## **5.2 FINANCIAL INSTITUTION DATA REQUEST**

The data request will be presented to financial institution in a comprehensive data collection format. The following data will be requested:

| Data requested to the financial institution                                                                                                                                                      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Global investing amounts: total assets under management (whether directly hold or delegated) (in monetary terms; e.g. € or \$), by sectors idem), or asset class (idem)                          |
| Investments flow orientation: Use of proceeds vs General Corporate Purpose financial amounts/assets under management (past 3 years) by sectors or asset class (in monetary terms, e.g., € or \$) |
| Financed GHG emissions: global (absolute), by sectors (absolute or physical intensity) or asset class (absolute or physical intensity)                                                           |
| Reduction targets (absolute and intensity)                                                                                                                                                       |
| Transition Finance Guide/Framework / Taxonomy used                                                                                                                                               |
| Exit policy regarding fossil fuels & coal                                                                                                                                                        |
| Climate solutions financing                                                                                                                                                                      |
| Environmental policy and details regarding governance                                                                                                                                            |
| Management incentives                                                                                                                                                                            |
| Scenario testing framework                                                                                                                                                                       |
| Engagement strategy & Framework                                                                                                                                                                  |
| Investees engagement policy                                                                                                                                                                      |
| List of initiatives implemented to influence investors/investees                                                                                                                                 |
| Financial institution policy on engagement with trade associations                                                                                                                               |
| Position of the financial institution on significant climate policies (public statements, etc.)                                                                                                  |
| Financial amount of low carbon or transitional activities/climate solutions or entities financed                                                                                                 |
| Tools & policies facilitating channelling credits to the transition towards a low carbon economy                                                                                                 |

## 5.3 PERFORMANCE INDICATORS

The performance indicators have been designed following the main principles described in Table1.

**TABLE 2 : PERFORMANCE INDICATOR OVERVIEW**

|                           |                          | INVESTING                                                                                                                                                                   |                                                                                                                                                                                                                                                                                    |                                                                                                                                                                              |
|---------------------------|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                           |                          | Past                                                                                                                                                                        | Present                                                                                                                                                                                                                                                                            | Future                                                                                                                                                                       |
| Core business performance | 1. TARGETS               | INV 1.3 Achievement of past and current targets                                                                                                                             |                                                                                                                                                                                                                                                                                    |                                                                                                                                                                              |
|                           |                          |                                                                                                                                                                             | INV 1.1 Alignment of scope 3 (category 15) financed emissions' reduction targets<br>INV 1.2 Time horizon of targets<br>INV 1.4 Engagement targets<br>INV 1.5 Financing targets                                                                                                     |                                                                                                                                                                              |
|                           | 2. MATERIAL INVESTMENT   |                                                                                                                                                                             |                                                                                                                                                                                                                                                                                    |                                                                                                                                                                              |
|                           | 3. INTANGIBLE INVESTMENT | INV 3.1 Investments in human capital -trainings<br>INV 3.2 R&D for climate expertise                                                                                        |                                                                                                                                                                                                                                                                                    |                                                                                                                                                                              |
| Core business performance | Investment               | 4 PORTFOLIO CLIMATE PERFORMANCE                                                                                                                                             | INV 4.1 Financial Flows Trend<br>INV 4.2 Portfolio emissions alignment assessment                                                                                                                                                                                                  |                                                                                                                                                                              |
|                           |                          | 5. MANAGEMENT                                                                                                                                                               |                                                                                                                                                                                                                                                                                    | INV 5.1 Oversight of climate change issues<br>INV 5.2 Climate change oversight capability<br>INV 5.4 Climate change management incentives<br>INV 5.5 Climate Risk management |
|                           | 6. INVESTORS ENGAGEMENT  | INV 6.2 Activities to influence investors to reduce their GHG emission                                                                                                      |                                                                                                                                                                                                                                                                                    | INV 6.1 Strategy to influence investors to reduce their GHG emissions                                                                                                        |
|                           | 7. INVESTEES ENGAGEMENT  | INV 7.2 Activities to influence investees to reduce their GHG emissions<br>INV 7.3. Activities to influence investees with fossil fuel and/or deforestation-link activities |                                                                                                                                                                                                                                                                                    | INV 7.1 Strategy to influence investees to reduce their GHG emissions                                                                                                        |
|                           | 8. POLICY ENGAGEMENT     |                                                                                                                                                                             | INV 8.1 Financial Institution policy on engagement with trade associations<br>INV 8.2 Trade associations supported do not have climate-negative activities or positions<br>INV 8.3 Position on significant climate policies<br>INV 8.4 Collaboration with local public authorities |                                                                                                                                                                              |

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For qualitative scoring, maturity matrices will be used. A maturity matrix contains five levels of evaluation that are associated with scores given to the financial institution for each indicator. Depending on the indicator, it might be possible to obtain only part of the score. Some indicators might be divided into sub-dimensions that are evaluated individually before the score is aggregated to obtain the indicator score.

| Evaluation level | Basic | Standard | Advanced | Next practice | Low-carbon aligned |
|------------------|-------|----------|----------|---------------|--------------------|
| Score            | 0     | 0.25     | 0.5      | 0.75          | 1                  |

10  
11  
12  
13

## 14 **MODULE 1: TARGETS**

15 This module focuses on assessing whether the financial institution has targets on (i) reducing its financed emissions (1.1, 1.2, 1.3) and (ii) financing reduced emissions (1.4,  
16 1.5).

### 17 • **INV 1.1 ALIGNMENT OF SCOPE 3 (CATEGORY 15) EMISSIONS REDUCTION TARGETS**

#### **DESCRIPTION & INV 1.1 ALIGNMENT OF SCOPE 3 (CATEGORY 15) EMISSIONS REDUCTION TARGETS REQUIREMENTS**

##### **SHORT**

##### **DESCRIPTION**

##### **OF INDICATOR**

A measure of the alignment of the financial institution scope 3 (category 15) sectoral emissions reduction targets with sectoral related low-carbon benchmark pathways. The indicator will compare the trend of sectoral financed emissions targeted pathway to the trend of sectoral related benchmark and identify the gap between both pathways at the target year, which is expressed as the financial institution's commitment gap. Where only global portfolio or non-sectoral asset class targets exist, the trend will be compared to a reference absolute contraction scenario.

##### **DATA**

The relevant data for this indicator are:

##### **REQUIREMENTS**

- ◆ Targets information for each relevant sector, asset class or global portfolio (Target year, emission reduction between reporting year and target year, coverage)
- ◆ Sector and/or asset class portfolio allocation (in monetary terms)
- ◆ Financed emissions
- ◆ Share of the sectoral owned financed emissions (%)
- ◆ Base year, emissions at base year

CDP Questionnaire mapping to this indicator:

- ◆ C4.1
- ◆ C4.2
- ◆ C6.5
- ◆ C14.1
- ◆ C14.2
- ◆ C-FS14.1a

External sources of data used for the analysis of this indicator are:

- ◆ IEA ETP background scenarios data - SDA (9) (Sectoral Decarbonization Approach) - specific benchmark pathway definition
- ◆ ACA - Absolute Contraction approach - targets information for each relevant GHG financed emissions sources (Target year, emission reduction between reporting year and target year, coverage)
- ◆ (Optional) – Base year, emissions at base year

**TABLE 3 SECTOR, ASSET CLASS AND GENERAL TARGET TYPES | BENCHMARK INVOLVED**

Benchmarks to be updated with an IEA NZE benchmark where possible by March 2023 (before road-testing). This table and the associated tool will be updated.

| Target type                                                                      | Parameter             | Metric                             | Methodological sources <sup>1</sup>                                      |
|----------------------------------------------------------------------------------|-----------------------|------------------------------------|--------------------------------------------------------------------------|
| Scope 3.15 - Absolute<br>Agriculture & Agrifood (Sectoral<br>financed emissions) | SB (Sector Benchmark) | % of absolute emissions' reduction | - SBT Absolute Contraction<br>Approach (ACA)<br>- 1.5°C IEA Scenario     |
| Scope 3.15 - Intensity<br>Aluminium<br>(Sectoral financed emissions)             | SB                    | tCO2e/ton                          | - SBT Sectoral Decarbonization<br>Approach (SDA)<br>- IEA ETP 2020 - SDS |
| Scope 3.15 - Intensity<br>Automotive<br>(Sectoral financed emissions)            | SB                    | gCO2/p.km                          | - SBT SDA<br>- IEA ETP 2017 – B2DS                                       |

<sup>1</sup> For more details on each sector, please refer to sectoral ACT methodologies (<https://actinitiative.org/act-methodologies/>)

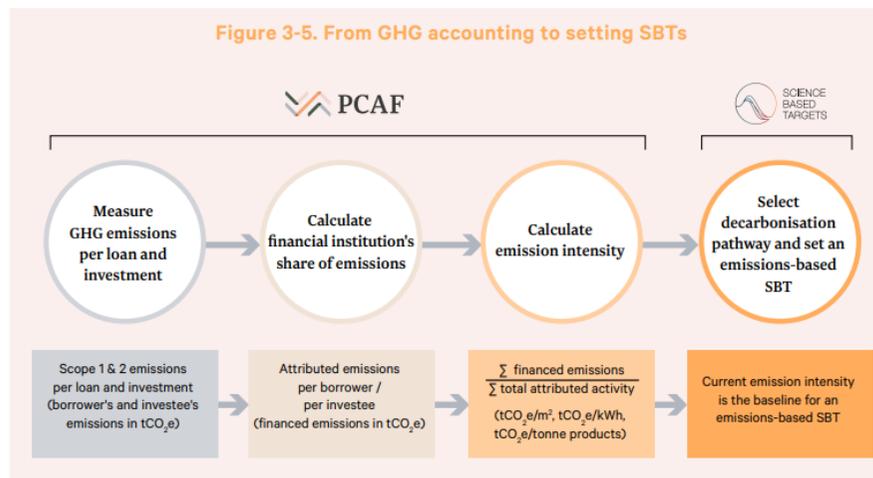
|                                                                               |    |                                    |                                                                          |
|-------------------------------------------------------------------------------|----|------------------------------------|--------------------------------------------------------------------------|
| Scope 3.15 - Intensity<br>Building<br>(Sectoral financed emissions)           | SB | kgCO2/m2                           | - SBT SDA<br>- IEA ETP 2017 – B2DS                                       |
| Scope 3.15 - Intensity<br>Cement<br>(Sectoral financed emissions)             | SB | tCO2e/ton                          | - SBT SDA<br>- IEA 2017 B2DS                                             |
| Scope 3.15 - Absolute<br>Chemicals<br>(Sectoral financed emissions)           | SB | % of absolute emissions' reduction | - SBT ACA<br>- 1.5°C IEA scenario                                        |
| Scope 3.15 - Intensity<br>Electric Utilities<br>(Sectoral financed emissions) | SB | gCO2/kwh                           | - SBT SDA<br>- IEA ETP 2017 – B2DS                                       |
| Scope 3.15 - Intensity<br>Glass<br>(Sectoral financed emissions)              | SB | tCO2/ton                           | - SBT Sectoral Decarbonization<br>Approach (SDA)<br>- IEA ETP 2020 - SDS |
| Scope 3.15 - Intensity<br>Iron & Steel<br>(Sectoral financed emissions)       | SB | kgCO2/ton                          | - SBT Sectoral Decarbonization<br>Approach (SDA)<br>- IEA ETP 2020 - SDS |

|                                                                        |                   |                                                                          |                                                |
|------------------------------------------------------------------------|-------------------|--------------------------------------------------------------------------|------------------------------------------------|
| Scope 3.15 - Intensity<br>Oil & Gas<br>(Sectoral financed emissions)   | SB                | tCO2e/TJ                                                                 | - SBT SDA<br>- IEA NZE 2021                    |
| Scope 3.15 - Intensity<br>Pulp & Paper<br>(Sectoral)                   | SB                | tCO2/ton                                                                 | - SBT (SDA)<br>- IEA ETP 2020 - SDS            |
| Scope 3.15 - Intensity<br>Real Estate<br>(Sectoral financed emissions) | SB                | kgCO2/m2                                                                 | - SBT SDA<br>- IEA ETP 2017 B2DS               |
| Scope 3.15 - Intensity<br>Retail<br>(Sectoral financed emissions)      | SB                | gCO2/m2                                                                  | - SBT SDA<br>- IEA ETP 2014 2DS                |
| Scope 3.15 - Intensity<br>Transport<br>(Sectoral financed emissions)   | SB                | gCO2/p.km (passenger)<br>gCO2/t.km (freight)                             | - SBT SDA<br>- IEA ETP 2017 B2DS               |
| Scope 3.15 - Intensity<br>Asset Class<br>(Sectoral financed emissions) | SB                | - Intensity metric related to the sector the<br>asset class is tied (10) | - SBT SDA<br>- Sector related scenario (WB2DS) |
| Scope 3.15 - Absolute                                                  | ACB (Asset Class) | % of absolute emissions' reduction                                       | - SBT ACA                                      |

|                                                                 |                                    |                                    |                                   |
|-----------------------------------------------------------------|------------------------------------|------------------------------------|-----------------------------------|
| Asset Class<br>(Asset class financed emissions)                 | Benchmark)                         |                                    | - 1.5°C IEA scenario              |
| Scope 3.15 - Absolute<br>General<br>(Global Financed emissions) | PB (Global Portfolio<br>Benchmark) | % of absolute emissions' reduction | - SBT ACA<br>- 1.5°C IEA scenario |

The sectors above have been chosen in this methodology as they are considered as the most emissive one and, as a result, are covered by the ACT sectoral methodologies. It goes beyond the coverage recommendation of the NZAOA and PAII NZIF in terms of sector coverage as the ACT initiative has been producing expertise on all the most emissive sectors.

To understand the journey from calculating financed emissions to setting Science Based targets, please refer to the following standard<sup>2</sup>



<sup>2</sup> p.31, <https://carbonaccountingfinancials.com/standard>

FIGURE 1: PCAF: FROM GHG ACCOUNTING TO SETTING SBTS

Financed emissions are the key information to enable the commitment gap assessment and thus the 1.1 sub indicator scoring.

Still, two typed of financed emissions can be used here:

- ◆ Physical emissions intensity (e.g., gCO<sub>2</sub>/kwh), resulting in the use of the SDA approach for measuring sectoral commitment gaps. The benchmarks associated to calculate the commitment gap are described in the Table 1 (above). Several metrics can exist for a specific sector. Priority will have to be put on those capturing the significant direct and indirect emissions of the sector. Important: economic emissions intensity has been a metric accepted but will lead to downgrade the score in the data quality score (page 15) for various reasons (64)
- ◆ Absolute financed emissions (tCO<sub>2</sub>e), resulting in the use of the ACA approach. The benchmark associated to calculate the commitment gap is 1.5°C scenario with low or no overshoot (i.e. a 4.2% annual linear reduction).

**HOW THE  
ASSESSMENT  
WILL BE DONE**

The analysis is based on the difference between the financial institution financed emissions' (physical or absolute) target and the associated benchmark (sectoral (SDA) or general (ACA)) at the target year. It is done on every target, let it be sectoral target, asset class target or global portfolio target and aggregated into a final score applying weightings on the type of targets (sectoral targets are emphasized as it can really help to pilot the business areas transition).

We will focus here on sectoral intensity targets, but the same method applies for absolute targets.

The sectoral target pathway is the decarbonization over time, defined by the financial institution scope 3.15 sectoral financed emissions reduction target. To compute it, a straight line has been drawn between the starting point of the analysis and the financed emissions target endpoint.

The financial institution's sectoral pathway selection will depend on the sectoral target (e.g., Electric Utilities). See section 6.1 for details on the computation of this pathway. The indicator compares TE (Target Emissions) to FISB (Financial Institution Sectoral Benchmark) at the target year ( $Y_T$ ), by assessing the difference between these pathways. The pathways are expressed in the sector related intensity metric.

The result of the comparison is the commitment gap. To assign a score to this indicator, the size of the commitment gap shall be compared to the maximum commitment gap, which is defined by the business-as-usual pathway (BAU). BAU is defined as an unchanging (horizontal) intensity pathway, whereby the emissions intensity is not reduced at all from the reporting year.

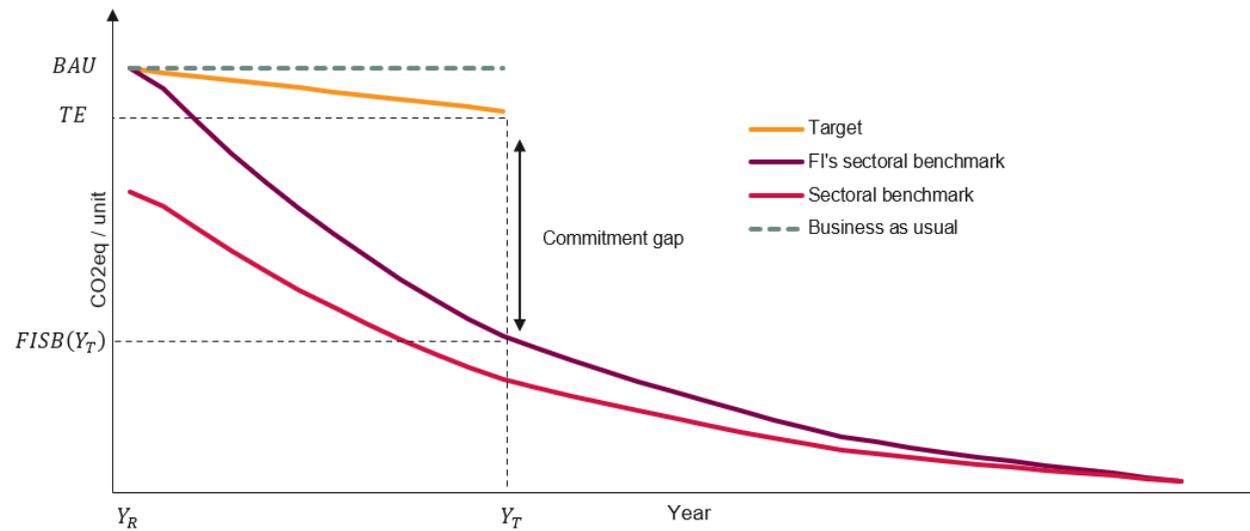


FIGURE 2: TREND RATIO AND COMMITMENT GAP

For the global portfolio target, the absolute financed emissions will be considered and compared to a benchmark aligned with 1.5°C scenario with no or low overshoot, using an ACA approach.

For asset class targets, we have two options depending on the way the institution has set targets:

- ◆ The target is focusing on an asset class (e.g. corporate loan) but will be associated to a sector (e.g. Buildings): the benchmark will then be the same as the sector associated to the asset class target;
- ◆ The target is focusing on an asset class (e.g. corporate loan) but without any reference to a specific sector: the benchmark will then be non-sectoral and a 1.5°C scenario with no or low overshoot using an ACA approach would apply.

#### **CALCULATION OF SCORE:**

First a trend ratio is calculated to deduct a commitment score which is then weighted according to relevant dimensions (data quality, credit coverage, GHG coverage, sectorial adjustment) to give the final score.

- ◆ **Trend ratio**

The trend ratio is calculated by dividing the financial institution's commitment gap by the maximum commitment gap:

$$Trend\ ratio = \frac{TE - FISB(Y_T)}{BAU - FISB(Y_T)}$$

◆ **Commitment score**

The financial institution sectoral target achieves the maximum score if the sectoral financed emissions' target pathway is aligned to or more ambitious than the financial institution's sectoral benchmark (commitment gap <= 0). It achieves the minimum score if the sectoral financed emissions' target pathway is less ambitious than the business-as-usual pathway (commitment gap >= maximum commitment gap). In between, the commitment score is inversely proportional to the commitment gap. The score is calculated as follows:

TABLE 4: COMMITMENT SCORE CONDITIONS

| Conditions                                                                                                                                                       | Score              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|
| $Trend\ ratio \geq 1$<br>The commitment is less ambitious than the business-as-usual pathway                                                                     | 0%                 |
| $Trend\ ratio \leq 0$<br>The commitment is more ambitious than the financial institution's sectoral benchmark pathway                                            | 100%               |
| $0 \geq Trend\ ratio > 1$<br>The commitment is below the business-as-usual pathway but not yet aligned to the financial institution's sectoral benchmark pathway | $1 - trend\ ratio$ |

◆ **Final Score**

The final score assigned to the indicator is weighted by different factors:

$$Final\ score = commitment\ score * AuM\ coverage\ score * GHG\ coverage\ score * sectoral\ adjustment * data\ quality\ score$$

(i) AuM coverage score

The Asset under Management (AuM) coverage score takes into account the possibility that a financial institution sets reduction targets not taking into account all its portfolio. As a matter of fact, this possibility is specified by the [Financial sector science-based targets guidance](#) of the SBT. A minimum level of coverage in term of monetary value of the portfolio must be covered<sup>3</sup>. Some parts of the portfolio can be excluded by the financial institution in the target boundary for various reasons: desire to focus on most significant emitters or on a dedicated sub-sector, difficulty to access the data on a part of the perimeter. These minimum requirements (see table 5) have been integrated in the methodology and associated tool.

The AuM coverage represents the share of the assets under management, in monetary terms, covered by the target. For example, a financial institution has a 10bn€ asset portfolio on sector A. It has set a target that excludes exposures to a small specific sub-sector that is deemed too complex to handle due to lack of data/methodologies. At the reporting date, the exposure to this sub-sector represents 100m€ so 1% of the global portfolio of the institution on the sector A. Therefore, the AuM coverage of the sector A is 100%-1%=99%.

The AuM coverage score is obtained by comparing the AuM coverage to a minimum threshold that should be met. As abovementioned, those thresholds come from the SBTi framework.

$$AuM\ coverage\ score = MIN\left(\frac{AuM\ coverage}{AuM\ coverage\ threshold}; 100\%\right)$$

With the AuM coverage thresholds defined as follows:

**TABLE 5: CREDIT COVERAGE THRESHOLD COMING FROM SBTi:**

| Sector             | AuM coverage threshold                                  |
|--------------------|---------------------------------------------------------|
| Oil & Gas          | 95%<br>of base year asset under management (AuM value)  |
| Electric utilities | 100%<br>of base year asset under management (AuM value) |

<sup>3</sup> See criteria FI-C16 – Portfolio Target Boundary:.

|                                                       |                                                        |
|-------------------------------------------------------|--------------------------------------------------------|
| All other sectors, asset classes and global portfolio | 67%<br>of base year asset under management (AuM value) |
|-------------------------------------------------------|--------------------------------------------------------|

(ii) GHG coverage score

The GHG coverage score takes into account the possibility that a financial institution set emissions reduction targets without taking into account all sources of emissions. As a matter of fact, data, methodologies and complexity do not make it always possible to measure 100% of the GHG financed emissions associated to a given asset.

For instance, where a financial institution set a target where it intends to reduce by 50% its financed emissions of a given sector B, it can exclude some part of the sectoral value chain and emissions. Assuming it would represent 20% of the total GHG emissions, the GHG coverage would be of 100%-20%=80%. The methodology acknowledges that collecting GHG data is a challenge for some sectors and part of the sectoral value chain. Therefore, instead of weighting the score directly by the GHG coverage, it is weighted by a GHG coverage score associated to different level of coverage as follows:

**TABLE 6: GHG COVERAGE SCORE ARRAY**

| GHG coverage range | GHG coverage score |
|--------------------|--------------------|
| [75%; 100%]        | 100%               |
| [50%; 75%[         | 75%                |
| [0%; 50%[          | 50%                |

In our example, the GHG coverage score of sector B would be of 100%.

(iii) Sectoral adjustment:

As sectors have a different contribution to the global emissions of GHG, it has not the same importance to set target on a primary energy sector (e.g.

Oil&Gas) than on an end use one (e.g. Pulp&Paper). Contribution of each sector to the global scoring will therefore be corrected in order to take into account these differences. Therefore, a specific parameter is calculated as follows:

$$SADJ_{s_i} = \frac{w_{s_i} * C_{s_i}}{\sum_{i=1}^n w_{s_i} * C_{s_i}}$$

With  $\left\{ \begin{array}{l} n: \text{the number of sectors considered} \\ s_i: \text{the sector } i \\ C: \text{the benchmark coefficient of contribution to global emissions according to the table below} \\ w: \text{the allocation within the portfolio} \end{array} \right.$

And with the benchmark coefficient of contributions defined as:

**TABLE 7: COEFFICIENT OF CONTRIBUTION OF SECTORS AND ASSET CLASSES TO GLOBAL EMISSIONS**

| Sector                 | Emission category | Benchmark coefficient of contribution to global emissions |
|------------------------|-------------------|-----------------------------------------------------------|
| Coal                   | Primary energy    | 40%                                                       |
| Oil & Gas              | Primary energy    | 57%                                                       |
| Elec Utilities         | Secondary energy  | 25%                                                       |
| Agriculture & Agrifood | End use           | 18%                                                       |
| Aluminium              | End use           | 3%                                                        |
| Auto                   | End use           | 7%                                                        |
| Building construction  | End use           | 10%                                                       |
| Cement                 | End use           | 5%                                                        |
| Chemicals              | End use           | 6%                                                        |
| Glass                  | End use           | 1%                                                        |
| Iron & Steel           | End use           | 7%                                                        |
| Other                  | End use           | 5%                                                        |
| Other Sectors          | End use           | 3%                                                        |
| Pulp & Paper           | End use           | 1%                                                        |
| Real Estate            | End use           | 28%                                                       |

|                            |         |     |
|----------------------------|---------|-----|
| Transport - Auto           | End use | 7%  |
| Transport - Civil aviation | End use | 2%  |
| Transport - Road transport | End use | 12% |
| Transport - Shipping       | End use | 2%  |

| Asset class                             | Based on       | Benchmark coefficient of contribution to global emissions |
|-----------------------------------------|----------------|-----------------------------------------------------------|
| Project finance - Electricity Utilities | Elec Utilities | 25%                                                       |
| REITS                                   | Real Estate    | 28%                                                       |

These parameters are based on the public source “ourworldindata” (12). They aim at representing the influence of each sector based on the world global emission of GHG. The reason for having a >100% sum is that sectors are inter-connected and looked at a different level of the energy value chain. For example, O&G is a primary energy, and its emissions will embed some secondary energy emissions and end-use emissions. This reflects the accountability of investing in the O&G sector as we can’t deny responsibility on what it will be used for: if a financial institution finances an oil extraction platform, not only it would have participated to the platform’s emissions but also to make available oil barrels that would be use for transportation and chemicals for example. The responsibility embeds the whole value chain.

There is an exception for the global portfolio where  $SADJ = 100\%$ .

(iv) Data quality score

The data quality score is based on the confidence attributed to the GHG data. The confidence level follows the PCAF data quality scoring system and ranges from 1 (certain data) to 5 (uncertain data).

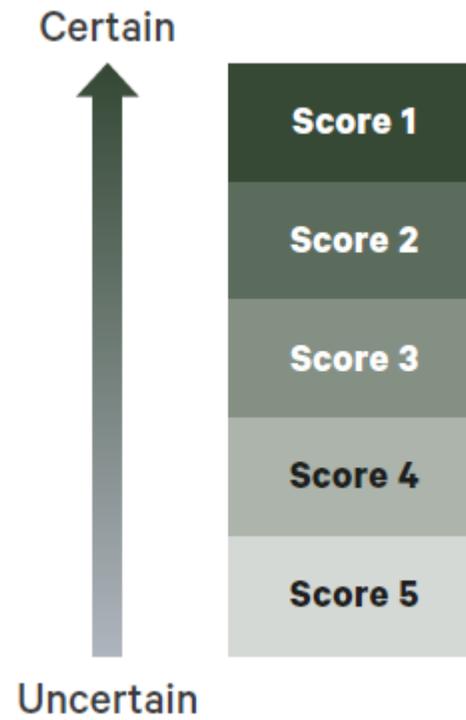


FIGURE 3: PCAF DATA QUALITY SCORE

We support the extensive description of levels that PCAF defines for each asset class. See below the example for listed equity and corporate bonds and for others it can be referred to their official standard (13).

(score 1 = highest data quality; score 5 = lowest data quality)

| Data Quality | Options to estimate the financed emissions     | When to use each option                        |                                                                                                                                                                                                                                                      |
|--------------|------------------------------------------------|------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Score 1      | Option 1:<br>Reported emissions                | 1a                                             | Outstanding amount in the company and EVIC are known. <b>Verified emissions</b> of the company are available.                                                                                                                                        |
| Score 2      |                                                | 1b                                             | Outstanding amount in the company and EVIC are known. <b>Unverified emissions</b> calculated by the company are available.                                                                                                                           |
|              | Score 3                                        | Option 2:<br>Physical activity-based emissions | 2a <sup>62</sup>                                                                                                                                                                                                                                     |
| Score 4      | 2b                                             |                                                | Outstanding amount in the company and EVIC are known. Reported company emissions are not known. Emissions are calculated using primary physical activity data of the <b>company's production</b> and emission factors specific to that primary data. |
| Score 5      | Option 3:<br>Economic activity-based emissions | 3a                                             | Outstanding amount in the company, EVIC, and the <b>company's revenue</b> <sup>64</sup> are known. Emission factors for the sector per unit of revenue are known (e.g., tCO <sub>2</sub> e per euro of revenue earned in a sector).                  |
| Score 5      |                                                | 3b                                             | Outstanding amount in the company is known. Emission factors for the sector per unit of asset (e.g., tCO <sub>2</sub> e per euro of asset in a sector) are known.                                                                                    |
|              |                                                | 3c                                             | Outstanding amount in the company is known. Emission factors for the sector per unit of revenue (e.g., tCO <sub>2</sub> e per euro of revenue earned in a sector) and <b>asset turnover ratios</b> for the sector are known.                         |

**FIGURE 4: PCAF GENERAL DESCRIPTION OF THE DATA QUALITY SCORE TABLE**

**FOR LISTED EQUITY AND CORPORATE BONDS**

For asset classes not falling into PCAF's scope, the following interpretation is used:

**TABLE 8: CONFIDENCE LEVEL'S DESCRIPTION**

| Confidence level | Description                                            |
|------------------|--------------------------------------------------------|
| 1                | Audited GHG emissions data or real primary energy data |
| 2                | Non-audited GHG emissions data or other primary data   |
| 3                | Average data that's peer or sector-specific            |
| 4                | Proxy data based on region or country                  |
| 5                | estimated with limited support                         |

The confidence level is then converted into a percentage data quality score which reaches a maximum of 100% for a confidence level of 1 and a minimum of 20% for a confidence level of 5.

$$Data\ quality\ score = 1 - \frac{Confidence\ level - 1}{5}$$

◆ **Aggregated score**

The aggregated score depends on the structure of the targets set by the institution. As financial institutions are investing in various high emitting sectors, sector related targets should ideally be set. Therefore, it has been chosen to provide less weight for targets set in a less ambitious way. The consolidation of the scores assigned to each target is the sum of the commitment gap given the fact that each commitment gap is already adjusted by (i) AuM coverage score, (ii) GHG owned emissions, (iii) sector contribution, and (iv) data quality score.

$$\text{Aggregated score} = w_S * \sum_{i=1}^n \text{Sector}_i \text{ score} + w_A * \sum_{j=1}^m \text{Asset class}_j \text{ score} + w_G * \text{Global portfolio score}$$

With  $\left\{ \begin{array}{l} w_S : \text{weight of the Sectoral score} \\ w_A : \text{weight of the Asset class score} \\ w_G : \text{weight of the Global ptf score} \\ n : \text{number of sectors considered} \\ m : \text{number of asset class considered} \end{array} \right.$

And the weights being defined depending on the combination of targets.

**TABLE 9: SCORE'S WEIGHTINGS DEPENDING ON GRANULARITY OF TARGETS**

| Combination                                        | $w_S$ | $w_A$ | $w_G$ | Sum of weighting |
|----------------------------------------------------|-------|-------|-------|------------------|
| Sectors only                                       | 100%  | 0%    | 0%    | 100%             |
| Aggregated asset class only                        | 0%    | 50%   | 0%    | 50%              |
| Global portfolio only                              | 0%    | 0%    | 5%    | 5%               |
| Sector + Aggregated asset class                    | 70%   | 30%   | 0%    | 100%             |
| Sector + Global portfolio                          | 95%   | 0%    | 5%    | 100%             |
| .Aggregated asset class + Global portfolio         | 0%    | 45%   | 5%    | 50%              |
| Sector + Aggregated asset class + Global portfolio | 70%   | 25%   | 5%    | 100%             |

“Aggregated asset class” stands for the case of non-sectoral target setting approach. This mean the targets for the financial institution are tied to absolute CO2e emissions reduction and at the asset class level.

For instance: ‘Financial institution A has set a reduction target of 30% on its corporate bond asset class, from a 2021 base year and with a target date of 2030’. Where asset class targets are based on a sector (likewise in the SBTi Financial Sector Science Based Targets Guidance (August 2022): ‘Financial Institution B commits to reduce GHG emissions from the steel sector within its corporate lending portfolio X% per ton of cement by 2030 from a 2018 base year’) then it falls under the ‘Sectors only’ category of the table above.

Important difference is that asset classes referring to a sector will have associated decarbonization pathway using (excepted for Chemicals and Agri & Agro sectors) an SDA approach (when relevant), and for aggregated asset classes it will automatically be using an ACA 4.2% annual reduction.

## **RATIONALE**      **INV 1.1 ALIGNMENT OF SCOPE 3 (CATEGORY 15) EMISSIONS REDUCTION TARGETS**

### **RATIONALE OF THE INDICATOR**      **RELEVANCE OF THE INDICATOR:**

Alignment of inclusive scope 3.15 emissions reduction targets are included in this ACT methodology for the following reasons:

- ◆ Targets are the first step to commit contributing to the GHG reduction objective of 1.5°C degree and start the journey to operationalize these commitments and manage its impact.
- ◆ It is an interesting metric both for designing an impactful (GHG reduction) internal strategy but also for stakeholders and civil society to understand whether the financial institution has started its journey to Net Zero contribution.
- ◆ Targets are one of the few metrics that can predict a financial institutions long-term plan beyond that which can be projected in the short-term, satisfying ACT's need for indicators that can provide information on the long-term future of a Financial Institution.
- ◆ For the financial sector, indirect/financed emissions represent a high source of emissions. A GHG emissions reduction target should be assigned to them.

### **SCORING RATIONALE:**

Targets are quantitatively interpreted and directly compared to a low-carbon benchmark build from the current level of sectoral financed emissions at reporting year and converging toward the 2050 value of the sectoral benchmark relevant for this source.

Comparing the trends gives a direct measure of the commitment gap of the financial institution sectoral targets. It was chosen for its relative simplicity in interpretation and powerful message. Financial institutions' portfolio being heterogeneous, there is no existing benchmark for this industry. The approach followed in this methodology allows to score separately each individual target and aggregate their score. The emphasis is on sectoral targets as they can be directly related to the decarbonisation efforts needed by sectors.

*NB: In previous ACT methodologies, the calculation was based on the difference between the company's target and the company benchmark 5 years*

after the reporting year. The analysis is now based on the difference between the financial institution's target and the financial institution's benchmark at the target year. The previous version assumed that the emission reduction would be linear between reporting year and reporting year + 5, which could affect the result as the low-carbon pathway is not linear, the new version avoids this assumption by using directly data at target year.

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## • INV 1.2 TARGETS TIME HORIZON

### DESCRIPTION & REQUIREMENTS

#### INV 1.2 TARGETS TIME HORIZON

### SHORT DESCRIPTION OF INDICATOR

A measure of the time horizons of financial institution targets. The ideal set of targets is forward looking enough to a long-time horizon compatible with sectoral productive assets' lifetime and capex plan, but also includes short-term targets that incentivise action in the present.

### DATA REQUIREMENTS

The relevant data for this indicator are:

- ◆ Target year;
- ◆ Year when the target was set;
- ◆ Sector or asset class the target was set for.

CDP Questionnaire mapping to this indicator:

- ◆ C4.1
- ◆ C-FS14.1a

Another important proxy defined in this methodology is the sector's lifespan to which target horizons will be compared to. It represents the average lifespan of the sector's underlying productive assets. The reason for choosing the underlying productive assets' lifespan is to match the investment directly to what it supports rather than to the investment duration. Indeed, financial institutions should be accountable for the whole lifespan of the underlying productive asset they invest in.

Furthermore, while a financial institution is financing the construction of a new factory with a 5 year-loan does not stop it from emitting afterwards. Therefore, reduction targets should be in line with the lifespan of what it finances in order to efficiently manage its financed emissions and its asset to finance selection. From another perspective, if the financial institution continues renewing its financing to the same company operating the same

productive asset it has helped to finance in the first place, the induced emissions can't reduce until it is renewed or replaced at the end of its lifespan. That's why target time horizon should be in line with the reality of the real economy. The sector's lifespan parameter has been provided using already existing underlying ACT methodologies on each relevant sector, see table below.

**TABLE 10: SECTORS' LIFESPAN**

| Sector                     | Parameter | Lifespan (years)                | Source |
|----------------------------|-----------|---------------------------------|--------|
| Agriculture & Agrifood     | Ha        | 10                              | (10)   |
| Aluminium                  | Ha        | 30                              | (17)   |
| Auto                       | Ha        | 15                              | (18)   |
| Cement                     | Ha        | 30                              | (19)   |
| Chemicals                  | Ha        | 30                              | (20)   |
| Building construction      | Ha        | Defined as an endpoint in 2050  | (21)   |
| Elec Utilities             | Ha        | 25                              | (22)   |
| Glass                      | Ha        | 20                              | (23)   |
| Iron & Steel               | Ha        | 30                              | (24)   |
| Oil & Gas                  | Ha        | Defined as an endpoint in 2050* | (25)   |
| Retail                     | Ha        | Defined as an endpoint in 2050* | (26)   |
| Pulp & Paper               | Ha        | 15                              | (27)   |
| Real Estate                | Ha        | 25                              | (28)   |
| Transport – Civil Aviation | Ha        | 30                              | (29)   |
| Transport – Road Transport | Ha        | 10                              | (29)   |
| Transport – Shipping       | Ha        | 30                              | (29)   |

\*For the Oil & Gas sector, the ACT O&G methodology has been considering 2050 as an endpoint because 'Setting 2050 as the horizon is consistent with a low carbon scenario timeline and with the fact that the average lifetime of upstream portfolio assets is usually more than 30 years' (25)

\* Assuming that the lifetime of a building is around 50 years, the target endpoint is compared to the long-term point (LT), which is fixed at 2050 minus the reporting year, aligned with 2°C scenario.

TABLE 11: OTHER

| Other            | Parameter | Lifespan (years) | Source |
|------------------|-----------|------------------|--------|
| Asset classes    | Ha        | 15               | TWG    |
| Global portfolio | Ha        | 15               | TWG    |

A default lifespan of 15 years for asset classes and the global portfolio.

**HOW THE  
ASSESSMENT  
WILL BE DONE**

The analysis has two dimensions, each weighted at 50%:

- ◆ A comparison of: (a) the longest time horizon of each financial institution’s sectoral, asset class or global portfolio targets, and (b) their underlying sector’s average productive asset lifespan  $H_a$ ;
- ◆ Each target has interval targets that ensure both short and long-term targets are in place to incentivise short-term action and communicate long-term commitments.

To ease the understanding, the explanation will follow the example of a financial institution’s sectoral target, but the methodology applies to asset class and global portfolio target too.

**DIMENSION 1 – TARGET ENDPOINT:**

The sectoral target endpoint ( $T_e$ ) is compared to the sector productive asset lifespan  $H_a$  (for instance 30 years). The sectoral target endpoint ( $T_e$ ) is equal to the longest time horizon among the same sectoral targets, minus the reporting year:  $T_e = \text{Longest target time horizon} - \text{reporting year}$

The analysis compares the financial institution’s target endpoint( $T_e$ ) to  $H_a$ . This analysis measures the horizon gap:  $\text{Horizon gap} = H_a - T_e$

The financial institution’s target endpoint is compared to  $H_a$ . A maximum score of 50% is attained if  $T_e$  equals or exceed  $H_a$ , in which case the horizon gap is zero. A zero score is awarded if the horizon gap is too high, meaning greater than 2/3 of  $H_a$  or otherwise stated, that the sectorial target endpoint  $T_e$  is smaller than the third of the sector productive asset lifespan (for instance if the sector productive asset lifespan is of 30 years and the sectorial target endpoint is no more than 10 years). Eventually an intermediate percentage score is awarded for any target that is between these two points,

proportional to the size of horizon gap.

**TABLE 11: TARGET ENDPOINT'S SCORE CONDITIONS**

| Conditions                                       | Score                                                        |
|--------------------------------------------------|--------------------------------------------------------------|
| $Horizon\ gap \geq \frac{2}{3}Ha$                | 0%                                                           |
| $Horizon\ gap \leq 0 \Leftrightarrow Te \geq Ha$ | 50%                                                          |
| In between                                       | $50\% * \left(1 - \frac{Horizon\ gap}{\frac{2}{3}Ha}\right)$ |

**DIMENSION 2 – INTERMEDIATE HORIZONS:**

Each sectoral targets and their endpoints are calculated and plotted. The ideal scoring sector that provides a maximum 50% score does not have intervals between target endpoints larger than 5 years from the reporting year.

Measurements are done in five-year intervals between the reporting year and *Te*.

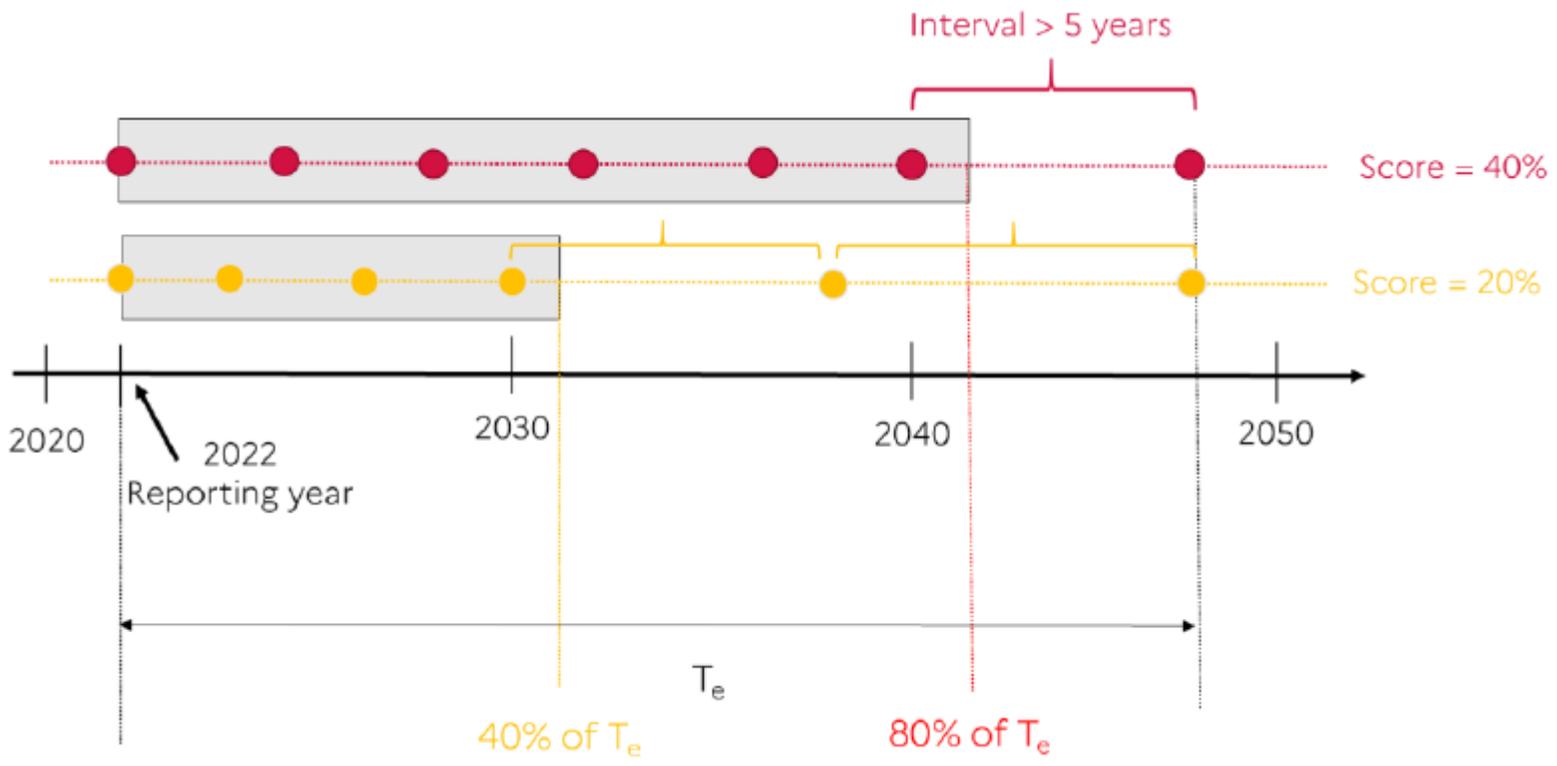
The sectoral targets are compared according to the following scoring table:

**TABLE 12: INTERMEDIATE HORIZON SCORING CONDITIONS**

| Conditions                                           | Score |
|------------------------------------------------------|-------|
| No gaps of more than 5 years during <i>Te</i>        | 50%   |
| No gaps of more than 5 years during 80% of <i>Te</i> | 40%   |

|                                                         |     |
|---------------------------------------------------------|-----|
| No gaps of more than 5 years during 60% of $T_e$        | 30% |
| No gaps of more than 5 years during 40% of $T_e$        | 20% |
| No gaps of more than 5 years during 20% of $T_e$        | 10% |
| There are gaps of more than 5 years before 20% of $T_e$ | 0%  |

An example is illustrated in Figure 5 (below).



**FIGURE 5: EXAMPLES OF INTERMEDIATE TARGETS HORIZONS SET FOR THE SECTOR AND CORRESPONDING SCORES ON DIMENSION 2 OF THE INDICATOR 1.2**

**FOR ALL CALCULATIONS:**

- ◆ If the financial institution enters the sentence 'a target year has been set' in the data request cell, then the calculations may be redone using this as the baseline instead of the reporting year. The financial institution's sectoral target can attain up to 80% of the maximum score with this alternative calculation. The baseline that results in the higher score will be used for the final score.

*Note: When several targets are assessed, the aggregation of the scores will be a weighted average of the target scores, based on the share of emissions covered by the targets, the credit coverage, the data quality score, the sectoral contribution.*

**CALCULATION OF SCORE:**

For each sectoral target the final time horizon score is defined as follows:

$$\text{Final score} = (\text{dimension 1} + \text{dimension 2}) * \text{AuM coverage score} * \text{GHG coverage score} * \text{sectoral adjustment} * \text{data quality score}$$

And the aggregated score for the financial institution:

$$\text{aggregated score} = w_S * \sum_{i=1}^n \text{Sector}_i \text{ score} + w_A * \sum_{j=1}^m \text{Asset class}_j \text{ score} + w_G * \text{Global portfolio score}$$

With  $\left\{ \begin{array}{l} w_S : \text{weight of the Sectoral score} \\ w_A : \text{weight of the Asset class score} \\ w_G : \text{weight of the Global ptf score} \\ n : \text{number of sectors considered} \\ m : \text{number of asset class considered} \end{array} \right.$

With *credit coverage score*, *GHG coverage score*, *sectoral adjustment*, *data quality score*,  $w_S$ ,  $w_A$ ,  $w_G$  being the same as parameters defined in the 1.1 indicator calculation.

**RATIONALE**      **INV 1.2 TARGETS TIME HORIZON**

**RATIONALE OF**      **RELEVANCE OF THE INDICATOR:**

**THE INDICATOR**

The time horizon of targets is included in the methodology for the following reasons:

- ◆ The target endpoint is an indicator of how forward looking the financial institution’s transition strategy is;
- ◆ The long-expected time horizon of productive assets means that financial institutions by investing in sectors ‘enable’ a large amount of GHG emissions into the future, which requires targets that have time horizons that are aligned with this reality;
- ◆ Aside from communicating long-term commitments, short-term action needs to be incentivised. Therefore short-time intervals between targets are needed.

**SCORING RATIONALE:**

The score of this indicator is tied to how the target timeline compares to the lifetime of the sectoral productive assets (which are directly or indirectly benefitting from the financial institution’s investment). The financial institution has a ‘horizon gap’ if its targets do not go up to this lifetime.

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**• INV 1.3 ACHIEVEMENT OF PAST AND CURRENT TARGETS**

**DESCRIPTION  
&  
REQUIREMENTS**

**INV 1.3 ACHIEVEMENT OF PAST AND CURRENT TARGETS**

**SHORT  
DESCRIPTION  
OF INDICATOR**

A measure of the financial institution’s historic target achievements and current progress towards active emission reduction targets. The ambition of the target is qualitatively assessed and is not included in this performance indicator. Though, it is quantitatively assessed in the performance indicator 1.1.

**DATA  
REQUIREMENTS**

The relevant data for this indicator are:

For each target set in the past 10 years:

- ◆ Base year
- ◆ Reporting year
- ◆ Target year
- ◆ Percentage of reduction target from base year
- ◆ The base year’s GHG emissions and metric
- ◆ The reporting year’s GHG emissions in the same metric
- ◆ The AuM exposure at target year

- ◆ The AuM coverage at target year
- ◆ The GHG coverage at target year
- ◆ The data quality confidence at target year

CDP Questionnaire mapping to this indicator:

- ◆ C4.1
- ◆ C-FS14.1 (a, b, c)
- ◆ C-FS14.2 (a, b, c)

**HOW THE ASSESSMENT WILL BE DONE**

For the performance score, this indicator is assessed on two dimensions, whereby financial institutions achieve the maximum score if:

**DIMENSION 1:**

The financial institution has achieved all previous emissions reduction targets with a target year in the past 10 years. If all past targets are indeed achieved, the highest score is obtained. If not, the achievement ratio  $a$  is computed as follows:

$$a = \frac{\text{achieved reduction}}{\text{targeted reduction}} = \frac{E(t_{base}) - E(t_{target})}{E(t_{base}) - T(t_{target})}$$

where  $E(t_{base})$  is the level of emissions of the financial institution on the base year,  $T(t_{target})$  is the target the financial institution has set at the target year), and  $E(t_{target})$  is the effective level of emission reached by the financial institution at the target year..

A threshold is set for scoring at 50%: if the financial institution has achieved less than 50% of its own past target, it shall receive a zero score.

If the financial institution has several past targets over the last 10 years, the ratio  $a$  shall be computed for each target.

| Achievement ratio  | Score                |
|--------------------|----------------------|
| $a \geq 100\%$     | 100%                 |
| $50\% < a < 100\%$ | $\frac{a}{50\%} - 1$ |

|               |    |
|---------------|----|
| $a \leq 50\%$ | 0% |
|---------------|----|

The score is then weighted by the different factors as defined in 1.1:

$$\text{Dimension 1} = \text{score} * \text{credit coverage score} * \text{GHG coverage} * \text{sectoral adjustment} * \text{data quality score}$$

## DIMENSION 2:

The financial institution is currently on track to meet an existing emissions reduction target. The assessment is based on the progress ratio  $p$ :

$$p = \frac{a}{\% \text{ time}}$$

$a$  being defined in dimension 1 and the past time ratio  $\% \text{ time}$  defined as follows:

$$\% \text{ time} = \frac{t_{\text{base}} - t_{\text{reporting}}}{t_{\text{base}} - t_{\text{target}}}$$

Where

- $t_{\text{base}}$  is the year during which the target was set
- $t_{\text{reporting}}$  is the reporting year
- $t_{\text{target}}$  is the year of horizon of the target

The highest score is attained if  $p \geq 1$ . A percentage score is assigned for any value between 0 and 1.

| Progress ratio | Score |
|----------------|-------|
| $p \geq 1$     | 100%  |
| $0 < p < 1$    | $p$   |
| $0 \leq p$     | 0%    |

The score is then weighted by the different factors as defined in 1.1:

$$\text{Dimension 2} = \text{score} * \text{AuM coverage score} * \text{GHG coverage score} * \text{sectoral adjustment} * \text{data quality score}$$

For this second dimension, target year must be at least one year after reporting year, and target start year must be at least one year before reporting year.

### **FINAL SCORE:**

As the maturity between financial institutions and companies target setting is higher for companies (the topic is more recent for financial institutions but it is no surprise as emissive sector target setting methodology needed to be achieved), the two dimensions will be considered differently over time. The topic being more recent for financial institutions almost no financial institutions have already set targets in the past that we can assess. However, the different decarbonization initiatives (e.g., NZBA, SBTi) recommend reporting the first result in 2025 the latest. In order to take this into account, the 1.3 score is calculated differently depending on the assessment year.

- ◆ Assessment year before 2025 (included)

As the financial institution might not have past set targets, dimension 1 will only be considered if it improves the score. Current targets are also more considered compared to past targets as they are still ongoing.

$$Final\ score = MAX(25\% * dimension\ 1 + 75\% * dimension\ 2; dimension\ 2)$$

- ◆ Assessment year after 2025 (excluded)

After 2025, as financial institutions are expected to have delivered their first results, they must have had past set targets. Therefore, dimension 1 will always be considered. Current targets are also more considered compared to past targets as they are targets that can still be managed.

$$Final\ score = 25\% * dimension\ 1 + 75\% * dimension\ 2$$

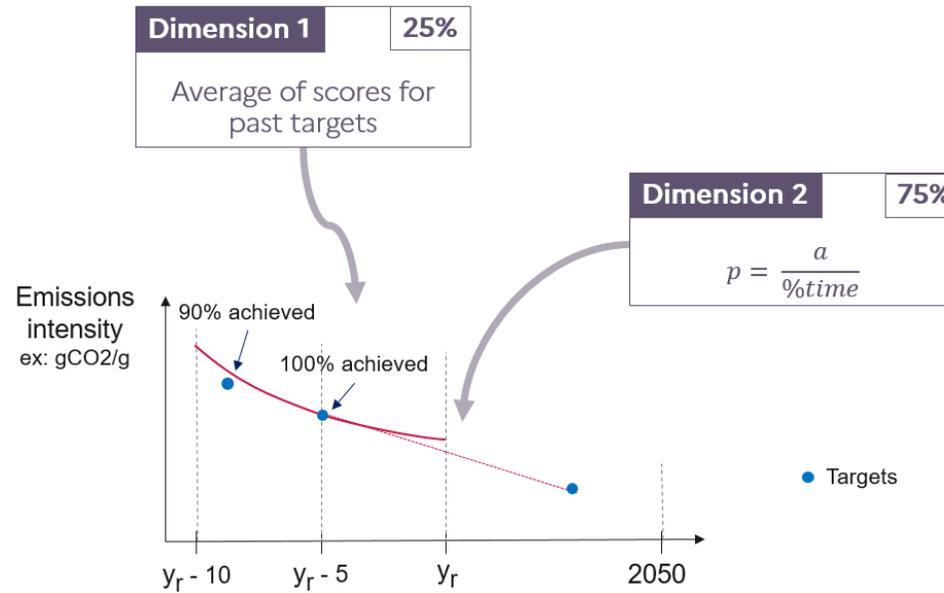


FIGURE 6: CALCULATION OF PREVIOUS TARGET ACHIEVEMENT INDICATOR

### AGGREGATE SCORE

The score is calculated for the global portfolio, asset class and sectoral targets and aggregated depending on the combination of target types chosen by the financial institution.

$$\text{aggregated score} = w_S * \sum_{i=1}^n \text{Sector}_i \text{ score} + w_A * \sum_{j=1}^m \text{Asset class}_j \text{ score} + w_G * \text{Global portfolio score}$$

With

$$\left\{ \begin{array}{l} w_S : \text{weight of the Sectoral score} \\ w_A : \text{weight of the Asset class score} \\ w_G : \text{weight of the Global ptf score} \\ n : \text{number of sectors considered} \\ m : \text{number of asset class considered} \end{array} \right.$$

With  $w_S$ ,  $w_A$ ,  $w_G$  being the same as parameters defined in the 1.1 indicator calculation.

**FOR ALL CALCULATIONS:**

The performance score does not assess the ambition level of previous targets, and therefore dimension 1 has only a low weight in the final performance score. This information is also qualitatively assessed in the narrative analysis, which will take another look at the following dimensions:

- ◆ Achievement level: To what degree has the financial institution achieved its previously set emissions reduction targets.
- ◆ Progress level: To what degree is the financial institution on track to meet its currently active emissions reduction targets.
- ◆ Ambition level: What level of ambition do the previously achieved emissions reduction targets represent.

**RATIONALE**

**INV 1.3 ACHIEVEMENT OF PAST AND CURRENT TARGETS**

**RATIONALE OF  
THE INDICATOR**

**RELEVANCE OF THE INDICATOR:**

- ◆ Beyond the ambition and the suitability of a decarbonation target, handled by indicators 1.1 and 1.2, it is important to assess its credibility. To that extent, the most robust way to do so is to look at the institution's track record: an institution that has met its previous commitments and that is well on track for its future ones should be rewarded, compared to another one.

**SCORING RATIONALE:**

- ◆ Two situations can occur: (i) targets when the final horizon date is overdue (this should increasingly happen as time goes by) and (ii) target currently on-going. Both are relevant indicator regarding credibility. The indicator is therefore based on two dimensions: dimension 1 on the past and dimension 2 on the on-going targets.
- ◆ It has been chosen to set a higher weight on dimension 2 (current targets) as they should be the most relevant due to increasing knowledge and sensibilisation of institutions regarding climate transition. Regarding dimension 1, a 2025 pivot date has been set in order to take into account that target setting is still recent in the climate strategy of financial institutions. On a concrete basis, it provides to the institutions that have set a target at an early stage the guarantee that their scoring will not be penalized for this, despite a potentially not-well performing achievement of the target.
- ◆ Regarding past targets (dimension 1) it is considered that partially but significantly achieved targets (i.e. at least 50% of the target achieved) should get part of the score points, fully achieved or over-achieved target getting maximum score. Current targets achievement (dimension 2) is assessed through a simple ratio sourced from existing CDP data points (CC 3.1e). The implicit hypothesis is that the reduction should occur linearly over time. When the ratio  $p$  obtained is lower than 100%, the financial institution doesn't deliver its target on time and needs to accelerate its reduction,

therefore only part of the points is granted.

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• **INV 1.4 ENGAGEMENT TARGETS**

**DESCRIPTION** **INV 1.4 ENGAGEMENT TARGETS**  
**&**  
**REQUIREMEN**  
**TS**

**SHORT**  
**DESCRIPTION**  
**OF**  
**INDICATOR**

The Financial institution retirement commitments on the Coal, Oil & Gas & deforestation sectors. It eventually analyses the portfolio coverage ambition regarding the % of companies with a credible and robust transition plan (see glossary). This indicator helps for a comprehensive target-setting approach as it completes the pure GHG emission related targets.

**DATA**  
**REQUIREMEN**  
**TS**

Data for this indicator are:

- ◆ Global Coal, Oil & Gas & deforestation policy from the Financial Institution (Strategy, Targets, Scope, Threshold (revenues), Timeline, Monitoring, Verification and Reporting process)
- ◆ % of companies with a transition plan targeted and Target Year.

Suggestion of external sources:

- ◆ Global Oil & Gas exit list (GOGEL) ([gogel.org](http://gogel.org))
- ◆ Global Coal Exit List (<https://www.coalexit.org/>)
- ◆ Urgewald
- ◆ [Oil & Gas Policy Tracker](#) and [Coal policy tool](#) from Reclaim Finance

CDP Questionnaire mapping to this indicator:

- ◆ C4.1
- ◆ C-FS3.6b
- ◆ C4.2b
- ◆ C4.3b
- ◆ C12.3a

- ◆ C-FS14.0
- ◆ FW-FS2.2
- ◆ FW-FS3.3
- ◆ FW-FS3.4

**HOW THE ASSESSMENT WILL BE DONE**

The analyst will determine if the fossil fuels phasing out & deforestation strategies are ambitious enough meaning that investing activities will not contribute to unlock projects that are not compatible with keeping global warming below 1.5°C (e.g. new credit lines to oil & gas production).

As so, this indicator will assess the coal, oil & gas and deforestation commitments/policies adopted by investors.

For Coal and Oil & Gas sectors, will be assessed:

- The exclusion (or not) of financing new expansion project
- The exclusion (or not) of current companies' expansion
- The Relative & Absolute Threshold (Metrics are tied to the level of production & power generation (GW) (for Coal only)
- The Phase out strategy (timeline, geography, conditions of financing)
- Target Monitoring, Verification & Reporting process
- The Exclusion scope & consistency as the policy should apply to all financing activities (e.g. Capital Market activities)

For the Oil & Gas sectors further elements have been integrated on the unconventional fossil fuels sectors such as Artic, Fracking, Tar Sands and Ultra Deep Water. Several conditions have to be met, similar to what has been mentioned above: threshold criteria (revenues, production), timeline, new project expansion and financing exclusion.

Eventually, the analyst will assess the financial institution capacity to push borrowers and clients adopt robust & credible transition plan.

The following Coal and Oil & Gas matrices are based on the work made by [Reclaim Finance](#) in the [Oil & Gas Policy Tracker](#) and [Coal policy tool](#)

The matrix is provided below:

**Coal:**

| Question | Subdimension | Basic | Standard | Advanced | Next practice | Low carbon aligned | Weighting |
|----------|--------------|-------|----------|----------|---------------|--------------------|-----------|
|----------|--------------|-------|----------|----------|---------------|--------------------|-----------|

| <b>Associated score</b>                                                        |                                      | <b>0%</b>                                                                                                                          | <b>25%</b>                                                                                                                                                                    | <b>50%</b>                                                                                         | <b>75%</b>                                                                                              | <b>100%</b>                                                                                                                                                                                                                                                                                                 |            |
|--------------------------------------------------------------------------------|--------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>Has the financial institution stopped financing new project expansion ?</b> | <i>Project expansion exclusion</i>   | No policy or partial exclusions of coal mines or coal plants.                                                                      | Exclusion of all new thermal coal mines<br><br>OR Exclusion of all new coal plants in developed countries and non ultra-supercritical new coal plants in developing countries | Full exclusion of new thermal coal mines and plants but potentially large exceptions               | Full exclusion of new thermal coal mines and plants with CCS exception                                  | Full exclusion of coal mines, plants and infrastructures.                                                                                                                                                                                                                                                   | <b>25%</b> |
| <b>Has the financial institution stopped financing companies expansion ?</b>   | <i>Companies expansion exclusion</i> | No exclusion of companies because of coal development plans                                                                        | Limited exclusion of some companies planning the development of new coal projects or coupled with another criteria.                                                           | Exclusion of companies planning the construction of more than 300 MW of new coal power capacity)   | Exclusion of companies planning the construction or building of new coal mines/plants (>100 MW planned) | Exclusion of companies developing their coal capacity (because of construction plans of new coal mines/plants/infrastructures ); purchase of existing coal assets without clear commitment to close it by the deadlines indicated by climate science (2030/2040); selling equipment for new coal projects). | <b>25%</b> |
| <b>Does the financial institution has set relative threshold?</b>              | <i>Relative threshold</i>            | No exclusion of companies because of their relative exposure to coal or limited exclusions for coal mining OR coal power companies | Limited exclusion for existing clients for both coal mining and coal power companies                                                                                          | Exclusion of companies > 30 % coal share of revenues (CSR) / coal share of power production (CSPP) | Exclusion of companies > 20% csr / cspp.                                                                | Exclusion of companies > 10 % csr / cspp                                                                                                                                                                                                                                                                    | <b>10%</b> |
| <b>Does the financial institution has set</b>                                  | <i>Absolute threshold</i>            | No exclusion of companies because of their absolute                                                                                | Exclusion of some companies based on some absolute criteria                                                                                                                   | Exclusion of mining companies producing at least                                                   | Exclusion of mining companies > 20 MT and                                                               | Exclusion of mining companies > 10 MT and power companies > 5 GW                                                                                                                                                                                                                                            | <b>10%</b> |

| <b>relative threshold?</b>                                             |                           | exposure to coal                   |                                                                             | 20 MT coal a year and some power companies based on some absolute criteria                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | power companies > 10 GW                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                               |            |
|------------------------------------------------------------------------|---------------------------|------------------------------------|-----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>Does the financial institution has announced a coal phase-out ?</b> | <i>Phase-out strategy</i> | Has not announced a coal phase-out | Has announced a global coal phase-out by 2050 for coal mining or coal power | <p>Has announced a global coal phase-out by 2050 with the intermediary date of 2030 for EU/OECD, or a global coal phase-out by 2040, for coal mining and coal power ; exclusion of some coal developers ; at least one of these 2 elements:</p> <ul style="list-style-type: none"> <li>– demand of an exit plan</li> <li>– decrease of exclusion threshold over time</li> </ul> <p>OR Has announced a global coal phase out by 2040 with the intermediary date of 2030 for EU/OECD for coal mining and coal power ; exclusion of some coal developers</p> | <p>Has announced a global coal phase-out by 2040 with the intermediary date of 2030 for EU/OECD for coal mining and coal power ; at least 2 out of these 3 elements:</p> <ul style="list-style-type: none"> <li>– exclusion of some coal developers</li> <li>– demand of an exit plan</li> <li>– decrease of exclusion threshold over time</li> </ul> <p>OR Has adopted very restrictive exclusion criteria that imply an almost immediate full coal mining and coal power phase-out</p> | <p>FULL EXCLUSION - Has announced a global coal phase-out by 2040 with the intermediary date of 2030 for EU/OECD for coal mining and coal power ; exclusion of all coal developers; demand of a closure plan and exclusion process if companies fail to adopt a closure plan OR decrease of exclusion threshold over time</p> | <b>25%</b> |

|                                                                         |                                                      |                                                                                                               |                                                                                                                         |                                                                                                                         |                                                                                                                                                                                           |                                                                                                                                                            |                                                                         |
|-------------------------------------------------------------------------|------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|
| <b>What is the MRV process in place ?</b>                               | <i>Target Monitoring, Verification and Reporting</i> | No MRV existing                                                                                               | Assessing/tracking progress made against the targets set                                                                | Assessing/tracking progress made against the targets set AND publicly disclosing it                                     | Assessing progress against the targets AND updating the target in accordance with the results AND publicly disclosing it                                                                  | Assessing progress against the targets and updating the target in accordance with the results AND publicly disclosing it AND impact achievement is tracked | <b>5%</b>                                                               |
| <b>Does the financial institution has a consistent exclusion scope?</b> | <i>Exclusion scope &amp; consistency</i>             | No clear scope to the exclusion strategy AND/OR exclusion strategy applies to a marginal share of activities. | The exclusion strategy applies to >50% investing activities in terms of asset under management (including subsidiaries) | The exclusion strategy applies to >75% investing activities in terms of asset under management (including subsidiaries) | The exclusion strategy applies to >90% investing activities in terms of asset under management (including subsidiaries) AND<br>There is a plan in order to get the full coverage by 2025. | The exclusion strategy applies to all investing activities (including subsidiaries)                                                                        | <b>The score of this category will weigh the final 1.4. Coal score*</b> |

\*Meaning: if the financial institution scores 50% in the Exclusion, scope & consistency, then the final 1.4 Coal score will be downgraded by 50%

**Oil & Gas:**

| Question                | Subdimension | Basic     | Standard   | Advanced   | Next practice | Low carbon aligned | Weighting |
|-------------------------|--------------|-----------|------------|------------|---------------|--------------------|-----------|
| <i>Associated score</i> |              | <b>0%</b> | <b>25%</b> | <b>50%</b> | <b>75%</b>    | <b>100%</b>        |           |

|                                                                                             |                                           |                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                     |                                                                                                                     |                                                                                                                                                                           |                   |
|---------------------------------------------------------------------------------------------|-------------------------------------------|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p><b><i>Has the financial institution stopped financing new project expansion?</i></b></p> | <p><i>Project expansion exclusion</i></p> | <p>No public policy</p> | <p>Exclusion of financial services dedicated to all unconventional* oil AND gas upstream projects.<br/> OR Exclusion of financial services dedicated to upstream and midstream (infrastructure exclusively or mostly dedicated to unconventional) projects in 3/4 unconventional sectors*<br/> OR Exclusion of some conventional and unconventional oil AND/OR gas projects: geographic disparities, potentially large exceptions, partial value chain, new fields only.</p> <p>* unconventional oil and gas refers to Arctic oil and gas, tar sands, shale oil and gas, ultra-deep water oil and gas, extra-heavy oil and coalbed methane. heavy oil and coalbed methane.”</p> | <p>Exclusion of financial services dedicated to oil and gas upstream projects.<br/> OR Exclusion of financial services dedicated to oil OR gas upstream and midstream projects.</p> | <p>Exclusion of financial services dedicated to oil and gas projects: upstream projects and midstream projects.</p> | <p>Exclusion of financial services dedicated to oil and gas projects: upstream projects, midstream projects, refineries, oil-fired power plants and gas power plants.</p> | <p><b>25%</b></p> |
|---------------------------------------------------------------------------------------------|-------------------------------------------|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|

|                                                                                                 |                                             |                                                                                                                         |                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                     |                   |
|-------------------------------------------------------------------------------------------------|---------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p><b>Has the financial institution stopped financing companies expansion?</b></p>              | <p><i>Expansion companies exclusion</i></p> | <p>No public policy.<br/>OR The policy does not explicitly mention the exclusion of companies with expansion plans.</p> | <p>Explicit exclusion of companies accounting for at least 30% of global resources under development.*<br/><br/>* Each policy is assessed based on the Global Oil &amp; Gas Exit List, developed by Urgewald</p>                                  | <p>Explicit exclusion of companies accounting for at least 50% of global resources under development.<br/>OR Exclusion of all companies developing pipelines and LNG Terminals.*<br/><br/>* Each policy is assessed based on the Global Oil &amp; Gas Exit List, developed by Urgewald</p> | <p>Explicit exclusion of companies accounting for at least 80% of global resources under development &amp; some pipelines*<br/><br/>* Each policy is assessed based on the Global Oil &amp; Gas Exit List, developed by Urgewald</p>                                                               | <p>Explicit exclusion of 100% of the companies with upstream and/or midstream expansion plans.<br/>OR Exclusion of all companies listed in the Global Oil &amp; Gas Exit List*<br/><br/>* Each policy is assessed based on the Global Oil &amp; Gas Exit List, developed by Urgewald</p>                                                                            | <p><b>25%</b></p> |
| <p><b>Does the financial institution has announced an Oil &amp; Gas phase-out strategy?</b></p> | <p><i>Phase-out strategy</i></p>            | <p>Has not announced an oil AND/OR gas phase-out.</p>                                                                   | <p>Has announced a phase-out strategy from 3 unconventional sectors for oil and gas upstream activities by 2030<br/>OR has announced an incomplete phase-out strategy from oil and gas aligned with principles of equity and a 1.5°C timeline</p> | <p>Has announced a phase-out strategy from all unconventional oil AND gas upstream activities by 2030 ; explicit exclusion of some companies with unconventional oil and gas expansion plans</p>                                                                                           | <p>Has announced a phase-out strategy from oil AND gas upstream activities aligned with principles of equity and a 1.5°C timeline, with an intermediate date of 2030 for all unconventional oil AND gas ; explicit exclusion of all companies with unconventional oil and gas expansion plans.</p> | <p>Has announced a phase-out strategy from oil AND gas upstream, midstream and downstream activities aligned with principles of equity and a 1.5°C timeline, with an intermediate date of 2030 for all unconventional oil AND gas ; explicit exclusion of all companies with expansion plans ; demand of a closure plan and exclusion process if companies fail</p> | <p><b>25%</b></p> |

|                                                                                                     |                                       |                                        |                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                      |           |
|-----------------------------------------------------------------------------------------------------|---------------------------------------|----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
|                                                                                                     |                                       |                                        |                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                       | OR Has announced a phase-out strategy from oil AND gas upstream, midstream and downstream activities aligned with principles of equity and a 1.5°C timeline ; explicit exclusion of all companies with expansion plans.”                                                                                                             | to adopt a closure plan                                                                                                                                                                                                                                                                                                                                              |           |
| <b><i>Does the financial institution have a public policy regarding unconventional sectors?</i></b> | <i>Unconventional sectors   Artic</i> | No public policy regarding this sector | Very partial exclusion of oil AND/OR gas activities in this sector: relative or absolute threshold too high, phase-out date too far away, no exclusion of companies with expansion plans and limited exclusion of projects in this sector, etc. | <p>One of the following four conditions:</p> <p>Exclusion threshold below 10% of revenues or any equivalent cumulative threshold for upstream AND midstream activities in this sector;</p> <p>Exclusion threshold below 20% of reserves or production or any equivalent cumulative threshold for upstream activities in this sector;</p> <p>Complete exclusion of</p> | <p>Two of the following three conditions:</p> <p>Exclusion of some companies planning to develop new oil AND gas capacity in this sector;</p> <p>Has announced a phase-out strategy from oil and gas upstream AND midstream activities in this sector by 2030;</p> <p>Exclusion threshold below 10% of reserves or production or</p> | <p>Exclusion of all companies planning to develop new oil AND gas capacity in this sector : upstream AND midstream.</p> <p>AND Has announced a phase-out strategy from oil and gas upstream and midstream activities in this sector by 2030.</p> <p>AND for relevant financial institutions, exclusion of financial services dedicated to upstream and midstream</p> | <b>5%</b> |

|  |  |  |  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                       |  |
|--|--|--|--|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|  |  |  |  | <p>financial services dedicated to upstream AND midstream projects in this sector;</p> <p>Explicit partial exclusion of companies planning to develop new oil and/or gas capacity in this sector.</p> <p>OR has announced a phase-out strategy from oil and gas upstream OR midstream activities in this sector by 2030 AND one of the following two conditions:</p> <p>Has adopted at least a relative exclusion threshold;</p> <p>Partial exclusion of projects in this sector.</p> | <p>any equivalent cumulative threshold for upstream activities in this sector.</p> <p>AND For relevant financial institutions, exclusion of financial services dedicated to upstream and midstream projects in this sector.*</p> <p>AND Has adopted an exhaustive definition of the Arctic area: AMAP* definition or another definition covering at least 75% of the AMAP region.</p> <p>OR Exclusion of all companies planning to develop new upstream oil AND gas capacity in all unconventional sectors according to the Global Oil and Gas Exit List or</p> | <p>projects in this sector.</p> <p>AND Has adopted an exhaustive definition of the Arctic area: AMAP* definition or equivalent in terms of geographical coverage.</p> |  |
|--|--|--|--|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|

|                                                                                              |                                                  |               |               |               |                                                                                                                         |               |           |
|----------------------------------------------------------------------------------------------|--------------------------------------------------|---------------|---------------|---------------|-------------------------------------------------------------------------------------------------------------------------|---------------|-----------|
|                                                                                              |                                                  |               |               |               | any equivalent database<br><br>* i.e. for insurers and investors that can invest directly in oil and gas infrastructure |               |           |
| <b>Does the financial institution have a public policy regarding unconventional sectors?</b> | <i>Unconventional sectors   Fracking</i>         | Idem as above | Idem as above | Idem as above | Idem as above                                                                                                           | Idem as above | <b>5%</b> |
| <b>Does the financial institution have a public policy regarding unconventional sectors?</b> | <i>Unconventional sectors   Tar sands</i>        | Idem as above | Idem as above | Idem as above | Idem as above                                                                                                           | Idem as above | <b>5%</b> |
| <b>Does the financial institution have a public policy regarding unconventional sectors?</b> | <i>Unconventional sectors   Ultra deep water</i> | Idem as above | Idem as above | Idem as above | Idem as above                                                                                                           | Idem as above | <b>5%</b> |

|                                                                         |                                                      |                                                                                                               |                                                                                                                         |                                                                                                                         |                                                                                                                                                                                           |                                                                                                                                                            |                                                                                |
|-------------------------------------------------------------------------|------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|
| <b>What is the MRV process in place ?</b>                               | <i>Target Monitoring, Verification and Reporting</i> | No MRV existing                                                                                               | Assessing/tracking progress made against the targets set                                                                | Assessing/tracking progress made against the targets set AND publicly disclosing it                                     | Assessing progress against the targets AND updating the target in accordance with the results AND publicly disclosing it                                                                  | Assessing progress against the targets and updating the target in accordance with the results AND publicly disclosing it AND impact achievement is tracked | <b>5%</b>                                                                      |
| <b>Does the financial institution has a consistent exclusion scope?</b> | <i>Exclusion scope &amp; consistency</i>             | No clear scope to the exclusion strategy AND/OR exclusion strategy applies to a marginal share of activities. | The exclusion strategy applies to >50% investing activities in terms of asset under management (including subsidiaries) | The exclusion strategy applies to >75% investing activities in terms of asset under management (including subsidiaries) | The exclusion strategy applies to >90% investing activities in terms of asset under management (including subsidiaries) AND<br>There is a plan in order to get the full coverage by 2025. | The exclusion strategy applies to all investing activities (including subsidiaries)                                                                        | <b>The score of this category will weigh the final 1.4. Oil&amp;Gas score*</b> |

\*Meaning: if the financial institution scores 50% in the Exclusion, scope & consistency, then the final 1.4 Oil & Gas score will be downgraded by 50%

**Deforestation related activities:**

- ◆ illegal logging
- ◆ logging of primary forest (including tropical
- ◆ moist forests, temperate, and boreal forests)
- ◆ unsustainable harvesting/harvesting of rare species
- ◆ extraction from officially protected areas, high conservation value forests, high carbon stock forests, or those deemed environmentally

sensitive

- ◆ land clearance by burning/fire
- ◆ extraction and sale of native tropical wood species
- ◆ palm oil, soy, cattle, and timber production that converts biodiverse forests into pasture or single-crop plantations
- ◆ clearance or extraction of, or new plantation development on, forested peatlands
- ◆ zero-deforestation and no-conversion of natural forests and ecosystems.
- ◆ must not drain or degrade wetlands and peatlands.
- ◆ must not convert or degrade High Carbon Stock (HCS) tropical forest areas.
- ◆ must not operate in, or have negative impacts on, protected areas.
- ◆ must identify and protect High Conservation Value (HCV) areas under their management.
- ◆ must not use fire for land clearing activities and fight fires.
- ◆ must minimize their impacts on groundwater levels and water quality.
- ◆ must not harvest, nor trade in, endangered species and must protect the habitats of endangered species.
- ◆ must not use nor introduce genetically modified species or invasive alien species into the environment.
- ◆ must minimize or eliminate the use of pesticides.

| Question                                                                                       | Subdimension                                                         | Basic                                   | Standard                                                          | Advanced                                                                   | Next practice                                                                                                    | Low carbon aligned                                                                                                          | Weighting  |
|------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------------|----------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|------------|
| <b>Associated score</b>                                                                        |                                                                      | <b>0%</b>                               | <b>25%</b>                                                        | <b>50%</b>                                                                 | <b>75%</b>                                                                                                       | <b>100%</b>                                                                                                                 |            |
| <b>Does the financial institution have defined a list of harmful deforestation activities?</b> | <i>Deforestation and degradation of natural system activity list</i> | No list                                 |                                                                   | Has defined a limited list                                                 |                                                                                                                  | Has defined an exhaustive list of harmful deforestation activities <sup>+</sup>                                             | <b>15%</b> |
| <b>What are the deforestation commitments?</b>                                                 | <i>Requirements from portfolio companies.</i>                        | No overarching deforestation commitment | Commodity-specific commitment - that does not apply to all of the | Zero deforestation OR, for soy, palm oil, leather and beef companies only, | Zero deforestation/Deforestation-free commitment OR, for timber, pulp & paper companies only, commitment to well | Conversion-free commitment OR a zero deforestation/deforestation-free commitment that explicitly includes all other natural | <b>15%</b> |

|                                                                                   |                                                      |                   |                                                               |                                                                                          |                                                                                                                           |                                                                                                                                                                     |            |
|-----------------------------------------------------------------------------------|------------------------------------------------------|-------------------|---------------------------------------------------------------|------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                                                   |                                                      |                   | commodities the company is exposed to                         | no deforestation of HCV and HCS forests                                                  | implemented sustainable forest management and no deforestation of HCV & HCS areas                                         | ecosystems                                                                                                                                                          |            |
| <b>Which companies fall into the deforestation policy?</b>                        | <i>Portfolio companies' scope included.</i>          | No public policy  |                                                               | Commitment applies to specific regions OR to specific sectors (including subsidiaries)   |                                                                                                                           | Commitment applies to all regions AND to all portfolio companies' operations (including subsidiaries)                                                               | <b>15%</b> |
| <b>Does the financial institution have announced anti-deforestation strategy?</b> | <i>Phase out strategy</i>                            | No strategy.      | Has publicly announced deforestation requirements.            | Demands a sourcing change plan to companies involved in deforestation.                   |                                                                                                                           | Demands a sourcing change plan to companies involved in deforestation AND has excluded all companies with plans to expand their sourcing involved in deforestation. | <b>40%</b> |
| <b>What is the target date of the commitments?</b>                                | <i>Target date</i>                                   | 2027 or beyond    | 2026                                                          | 2025                                                                                     | 2024                                                                                                                      | 2023 or before                                                                                                                                                      | <b>9%</b>  |
| <b>What is the MRV process in place?</b>                                          | <i>Target Monitoring, Verification and Reporting</i> | No MRV existing - | -<br>Assessing/tracking progress made against the targets set | -<br>Assessing/tracking progress made against the targets set AND publicly disclosing it | -Assessing progress against the targets AND updating the target in accordance with the results AND publicly disclosing it | -Assessing progress against the targets and updating the target in accordance with the results AND publicly disclosing it AND impact achievement is tracked         | <b>6%</b>  |

|                                                                         |                                          |                                                                                                               |                                                                                                                         |                                                                                                                         |                                                                                                                                                                                              |                                                                                     |                                                                                  |
|-------------------------------------------------------------------------|------------------------------------------|---------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| <b>Does the financial institution has a consistent exclusion scope?</b> | <i>Exclusion scope &amp; consistency</i> | No clear scope to the exclusion strategy AND/OR exclusion strategy applies to a marginal share of activities. | The exclusion strategy applies to >50% investing activities in terms of asset under management (including subsidiaries) | The exclusion strategy applies to >75% investing activities in terms of asset under management (including subsidiaries) | The exclusion strategy applies to >90% investing activities in terms of asset under management (including subsidiaries)<br>AND<br>There is a plan in order to get the full coverage by 2025. | The exclusion strategy applies to all investing activities (including subsidiaries) | <b>The score of this category will weigh the final 1.4. Deforestation score*</b> |
|-------------------------------------------------------------------------|------------------------------------------|---------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|

\*Meaning: if the financial institution scores 50% in the Exclusion, scope & consistency, then the final 1.5 deforestation score will be downgraded by 50%

+ Sources: GFANZ and <https://forestsandfinance.org>

#### Asset Managers and Asset Owners portfolio coverage target engagement

| Question                                                               | Subdimension                                          | Basic             | Standard                                                             | Advanced                                                                                                                             | Next practice                                                     | Low carbon aligned                                                                                                                                                                                                                        | Weighting  |
|------------------------------------------------------------------------|-------------------------------------------------------|-------------------|----------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>Associated score</b>                                                |                                                       | <b>0%</b>         | <b>25%</b>                                                           | <b>50%</b>                                                                                                                           | <b>75%</b>                                                        | <b>100%</b>                                                                                                                                                                                                                               |            |
| <b>What is the target rationale on portfolio transition plan?</b>      | <i>Portfolio coverage target   Transition plan</i>    | No targets        |                                                                      | 50 - 75% of exposure to large corporate customers in climate-vulnerable sectors to be covered by transition plans by 2025 or earlier |                                                                   | Most (>75%) of exposure to large corporate customers in climate-vulnerable sectors to be covered by approved 1.5°C transition plan aligned by 2025 or earlier (framework/metrics/certification assessment or process should be disclosed) | <b>95%</b> |
| <b>Do the Asset Managers/asset owners have engagement targets with</b> | <i>Asset Managers/asset Owners engagement targets</i> | <i>No target.</i> | Engage (either directly, collectively, or via asset manager) with 20 | Engage (either directly, collectively, or via asset                                                                                  | Engage (either directly, collectively, or via asset manager) with | Currently engage (either directly, collectively, or via asset manager) with 20 companies (or more) focusing on those with highest owned                                                                                                   |            |

|                                                                |                                                      |                 |                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                          |                                                                                                                                                                   |           |
|----------------------------------------------------------------|------------------------------------------------------|-----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| <b><i>associated timeline in line with NZAOA guidance?</i></b> |                                                      |                 | companies (or more) focusing on those with highest owned emissions OR those responsible for at least 65% of the portfolio's emissions but without clear reference to a timeline and the scope of the sectors covered by the engagement strategy | manager) with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for at least 65% of the portfolio's emissions by 2030 and provide details on high emissive sectors in the target boundary | 20 companies (or more) focusing on those with highest owned emissions or those OR those responsible for at least 65% of the portfolio's emissions by 2025 or earlier and provide details on high emissive sectors in the target boundary | emissions or those OR those responsible for at least 65% of the portfolio's emissions by 2025 and provide details on high emissive sectors in the target boundary |           |
| <b><i>What is the MRV process in place?</i></b>                | <i>Target Monitoring, Verification and Reporting</i> | No MRV existing | Assessing/tracking progress made against the targets set                                                                                                                                                                                        | Assessing progress against the targets and updating the target in accordance with the results                                                                                                                                      | Assessing progress against the targets and updating the target in accordance with the results AND impact achievement is tracked                                                                                                          | Assessing progress against the targets and updating the target in accordance with the results and publicly disclosing it                                          | <b>5%</b> |

\*Meaning: if the financial institution scores 50% in the Exclusion, scope & consistency, then the final 1.4 Portfolio transition plan coverage score will be downgraded by 50%

**Rationale**    **INV 1.4 ENGAGEMENT TARGETS**

**RATIONALE**    **RELEVANCE OF THE INDICATOR:**

**OF THE**    The sole GHG emission target setting is not sufficient to capture the impact of a financial institution.

**INDICATOR**    The issue with GHG emissions related targets, for a financial institution, is that it only focuses on the portfolio emissions. Setting GHG emission reduction target at portfolio level (sectoral or by asset class) is only tied to the financed emissions. Problem is that reducing portfolio emissions does not mean reducing GHG emissions in the real economy.

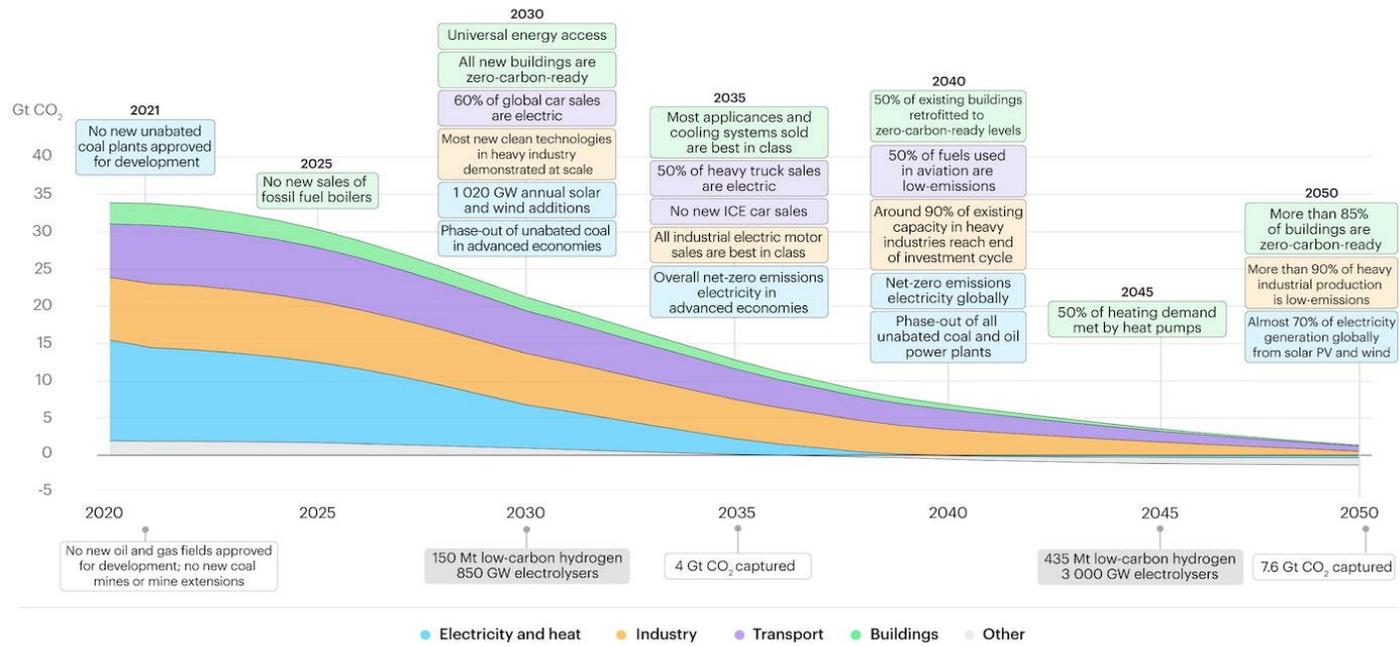
“**Investor impact** [is] the change that investor activities achieve in company impact’ (Kolbel et al, 2019) through various mechanisms (engagement, capital allocation, indirect impacts), as opposed to the impact of the companies in the portfolio. It is consistent with previous research (Brest et al, 2018) and the IFCs definition.” (2DII)

Other definition can be found through the **ISO14097** as ‘**FIs climate contribution** accounts for **the effects caused by their climate actions** and is **expressed in GhG emissions units i.e. in the real economy**’. (PACTA, RMI)

Engagement is known to be one of the most impactful mechanisms for Financial Institutions Climate impact. As so, assessing the commitments associated with Fossil Fuel sectors, deforestation activities and companies with a transition plan appears to be key.

**Relevance of the Coal and Oil & Gas Sub-indicators:**

Fossil fuel combustion is the principal source of anthropogenic GHG emissions worldwide and an impactful sector to drive the transition. As testified by the Net Zero 2050 roadmap **There is no need for investment in new fossil fuel supply in our net zero pathway**. More explicitly stated:



<https://www.iea.org/reports/net-zero-by-2050>

**Relevance of the deforestation sub-indicator:**

Financings towards Deforestation, as a main source of carbon storage destruction (and of biodiversity, but it is not in the scope of the methodology) has to be stopped.

Combining a phasing out strategy on both fossil fuels sectors & deforestation appears to be an impactful assessment mix.

**Relevance of the portfolio coverage sub-indicator:**

The portfolio coverage target setting is an interesting non GHG based target (GHG emissions reduction targets have been assessed in 1.1). This approach completes the GHG based approach as it aims to assess the objective of the number of companies with a credible and robust transition plan by a defined timeline. It is clearly inspired from the SBTi Portfolio coverage approach but the metric associated here is not the number of companies with a science based target but the number of companies with a transition plan (more ambitious as science based target is only one key aspect of a transition plan).

**SCORING RATIONALE:**

|                                    | Weighting            | Score (example) |
|------------------------------------|----------------------|-----------------|
| Coal                               | 40%                  | 21%             |
| Oil & Gas                          | 40%                  | 15%             |
| Deforestation                      | 10%                  | 25%             |
| Portfolio transition plan coverage | 10%                  | 51%             |
|                                    | <b>INV 1.5 Score</b> | <b>22%C</b>     |

21 Basically, stopping financing Coal and Oil & Gas is the first direct and tangible step for a financial institution to prevent enabling projects that are putting discredit on the  
 22 possibility to reach Net Zero. This is why it should have more importance in the scoring.

23 Deforestation is also a critical topic but the focus we wanted to put light on is on fossil fuels.

24 Portfolio transition plan is an interesting metric to measure when we talk about non GHG target setting for financial institutions and pushing credible and robust transition  
 25 plan adoption by companies.

26

27 • **INV 1.5 FINANCING TARGETS**

**DESCRIPTION** **INV 1.5 FINANCING TARGETS**

**&**

**REQUIREMENT**

**S**

**SHORT**

**DESCRIPTION**

This indicator assesses the financial institution’s roadmap on climate solutions financing.

**OF INDICATOR**

**DATA**

Relevant and external sources of data used for the assessment of this indicator:

**REQUIREMENT**

Climate Financing roadmap

**S**

- ◆ Scope

- ◆ Timeline
- ◆ Framework used

CDP Questionnaire mapping to this indicator:

- ◆ C4.1

**HOW THE ASSESSMENT WILL BE DONE**

Analysing the climate financing roadmap of the financial institution. The analyst will have to assess the description of the related strategy and the evidence of approved strategy and budget for climate solution roadmap over the next decade and further.

The matrix is provided below:

**Climate solution financing targets:**

| Question                                                                             | Subdimension         | Basic                                                                              | Standard                                                                                                                                            | Advanced                                                                                                                                                        | Next practice                                                                                                                                                    | Low carbon aligned                                                                                                                                                                                                                                                      | Weighting |
|--------------------------------------------------------------------------------------|----------------------|------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| Associated score                                                                     |                      | 0%                                                                                 | 25%                                                                                                                                                 | 50%                                                                                                                                                             | 75%                                                                                                                                                              | 100%                                                                                                                                                                                                                                                                    |           |
| <b>What does the financial institution include in its climate financing targets?</b> | Scope                | None/No information or explicit reference of a climate solution investment roadmap | Global climate solution financial targets with general purpose amount of financing (no reference to taxonomies, sectors, geographies, technologies) | Climate solution financial sectoral targets Sectoral breakdown OR Geographical breakdown based on scientific literature (should align with the Paris Agreement) | Climate solution Financial sectoral targets Sectoral breakdown AND Geographical breakdown based on scientific literature (should align with the Paris Agreement) | Climate solution Financial sectoral targets Sectoral breakdown AND Geographical breakdown AND technology breakdown (EV batteries, Solar PV, Buildings retrofit..)/investment trajectory taxonomy based on scientific literature (should align with the Paris Agreement) | 30%       |
| <b>What is the associated</b>                                                        | Investment timescale | None                                                                               | Covers only short-term (< 5                                                                                                                         | Covers only medium term (reporting year                                                                                                                         | Covers only 2 of the following 3:                                                                                                                                | Covers the short, medium and long                                                                                                                                                                                                                                       | 20%       |

| <i>investment timescale?</i>                                                 |                                                       |                                    | years)                                                                         | + 5 year)                                                                                                                                                                                                                                                                                                                                                                                                                    | short term (<5 years), medium term (reporting year + 5 year) and long term (at least 2030 or reporting year + 10)                                                                                                                                                                                                                                                                                                                                                                                                  | term. From now until at least (RY+20 years)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |            |
|------------------------------------------------------------------------------|-------------------------------------------------------|------------------------------------|--------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>What does the financial institution climate solution roadmap tell us?</b> | <i>Climate Solutions Investment roadmap framework</i> | Nor reference or unclear reference | Reference to a General Green Sustainable Framework (both internal or external) | <p>The climate solutions investment roadmap/framework shows compatibility with 1.5-degree trajectory, established by science, under one of the following scenarios</p> <ul style="list-style-type: none"> <li>• IEA's Net Zero by 2050 (NZE2050)</li> <li>• NGFS' Net Zero scenarios</li> <li>• University of Technology Sydney's One Earth Climate Model</li> <li>• PRI Inevitable Policy Response 1.5°C Require</li> </ul> | <p>The climate solutions investment roadmap/framework is compatible with 1.5-degree trajectory, established by science, under one of the following scenarios</p> <ul style="list-style-type: none"> <li>• IEA's Net Zero by 2050 (NZE2050)</li> <li>• NGFS' Net Zero scenarios</li> <li>• University of Technology Sydney's One Earth Climate Model</li> <li>• PRI Inevitable Policy Response 1.5°C Required Policy Scenario</li> </ul> <p>AND is explicitly integrated/disclosed in the Financial Institution</p> | <p>The climate solutions investment roadmap/framework is based on sectoral scenario/benchmark (no or limited overshoot scenarios with a &gt;50% probability of limiting global warming to 1.5°C by the end of the century.</p> <p>There may be instances where selecting alternative regional sectoral scenarios is appropriate, such as when regional scenarios provide greater regional granularity of the sphere in which clients operate, though this should only occur where regional scenarios are demonstrably equivalent to, or more ambitious than alternative available</p> | <b>25%</b> |

|  |  |  |  |  |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |
|--|--|--|--|--|-----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|  |  |  |  |  | transition plan | <p>pathways derived from net-zero targets.</p> <p>Current publicly available scenarios which are accepted include:</p> <ul style="list-style-type: none"> <li>• IEA's Net Zero by 2050 (NZE2050)</li> <li>• NGFS' Net Zero scenarios</li> <li>• University of Technology Sydney's One Earth Climate Model <ul style="list-style-type: none"> <li>• PRI Inevitable Policy Response 1.5°C Required Policy Scenario</li> </ul> </li> </ul> <p>The above list however is not exhaustive and doesn't include sector-specific or country-specific scenarios)</p> <p>AND</p> <p>is explicitly integrated/disclosed in the Financial Institution transition plan</p> <p>AND</p> |  |
|--|--|--|--|--|-----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|

|                                                                                      |                                                         |                                                                                                                                                         |                                                                                                                                 |                                                                                                                                 |                                                                                                                                                                                                      |                                                                                                                          |                                                                     |
|--------------------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|
|                                                                                      |                                                         |                                                                                                                                                         |                                                                                                                                 |                                                                                                                                 |                                                                                                                                                                                                      | is based on regional taxonomies                                                                                          |                                                                     |
| <b>Do the metrics used relevant?</b>                                                 | <i>Climate Solutions Metrics Assessment<sup>†</sup></i> | 0% - 11 %                                                                                                                                               | 12% - 33%                                                                                                                       | 34% - 56%                                                                                                                       | 57% - 78%                                                                                                                                                                                            | 79%-100%                                                                                                                 | <b>20%</b>                                                          |
| <b>What is the MRV process in place ?</b>                                            | <i>Target Monitoring, Verification and Reporting</i>    | No MRV existing                                                                                                                                         | Assessing/tracking progress made against the targets set                                                                        | Assessing progress against the targets and updating the target in accordance with the results                                   | Assessing progress against the targets and updating the target in accordance with the results AND impact achievement is tracked                                                                      | Assessing progress against the targets and updating the target in accordance with the results and publicly disclosing it | <b>5%</b>                                                           |
| <b>How does these target fit with the current financial institutions activities?</b> | <i>Scope &amp; Consistency</i>                          | No clear scope of business activities to the climate solution financing AND/OR the climate solution financing applies to a marginal share of activities | The climate solution financing applies to >50% of investing activities in terms of outstanding amounts (including subsidiaries) | The climate solution financing applies to >75% of investing activities in terms of outstanding amounts (including subsidiaries) | The climate solution financing applies to >90% of investing activities in terms of outstanding amounts (including subsidiaries)<br>AND<br>There is a plan in order to get the full coverage by 2025. | The climate solution financing already applies to all investing activities (including subsidiaries)                      | <b>The score of this category will weight the final 1.5. score*</b> |

\* Meaning: if the financial institution scores 50% in the Exclusion, scope & consistency, then the final 1.5 deforestation score will be downgraded by 50%

<sup>†</sup> The following list of 7 criteria will help to assess each climate solutions related metric. If several metrics exist, then the score is the average of the individual average score.

These 7 criteria are based on the IIGCC report on Climate Transition (11), who has built upon the criteria used by the Portfolio alignment team.

- ◆ 'Additional: delivers an additive effect in terms of directing financing to meet climate goals, in a way that is not achievable through current portfolio

alignment metrics alone.

- ◆ Easy to understand: is simple to understand and communicate.
- ◆ Science based: is built upon the latest peer reviewed science and is logically and analytically sound.
- ◆ Incentive-optimal: directs investment to assets that either deliver, will deliver, or enable the delivery of climate solutions in proportion to their overall contribution to net zero. Equally does not create unintended negative consequences if widely applied. For example, metrics could recognize differences between sectors and regions in classifying a ‘climate solution’.
- ◆ Decision-useful: can be implemented in the near term to guide investor decisions.
- ◆ Aggregable: provides individual company level scores that can be seamlessly aggregated upwards into a portfolio-level answer.
- ◆ Measurable: is based on data that is measurable, even if data is not available today.’

**Rationale**      **INV 1.5 FINANCING TARGETS**

**RATIONALE OF**      **RELEVANCE OF THE INDICATOR:**

**THE**  
**INDICATOR**

There are major financing gaps in climate solutions technologies, whether it be enabling, transitional or aligned. Financing climate solutions is essential both for the global transition and for the financial institution impact by financing positive impact activities. There is a high need for scaling up green finance. Many times, it is publicly communicated in vague way like: ‘we will finance more than 100BN in sustainable finance by 2025’. Here again, the goal is to assess the commitments made and its ambition on financing climate solutions and managing a new financing roadmap, in terms of technologies, geography (amount and types of technologies needed differ from one area to another) and timeline.

28

29

**MODULE 3: INTANGIBLE INVESTMENT**

30

• **INV 3.1 INVESTMENTS IN HUMAN CAPITAL – TRAINING**

**DESCRIPTION &**  
**REQUIREMENTS**

**INV 3.1 INVESTMENTS IN HUMAN CAPITAL – TRAINING**

**SHORT**

**DESCRIPTION**  
**OF INDICATOR**

Assessment of the employees and board training levels on climate related issues.

**DATA****REQUIREMENTS**

Relevant and external sources of data used for the assessment of this indicator:

- ◆ Total number of employees
- ◆ Number of employees receiving climate-related trainings
- ◆ Total costs of employees' trainings
- ◆ Costs of climate-related trainings
- ◆ Pedagogical/climate training capabilities roadmap
- ◆ Board members trained

**HOW THE****ASSESSMENT****WILL BE DONE**

Dimensions assessed:

The share of employees receiving a climate-related specific training

The share of training costs relative to climate-related trainings

Some examples of climate related trainings are given in the following list:

- ◆ Training on carbon risk assessment
- ◆ Training on key metrics to assess and appraise a credible and robust climate strategy
- ◆ Training on climate-change general issues. The best score is obtained if climate related specific trainings are available broadly in the financial institutions for the majority of its employees
- ◆ Training on current and future regulations applying to financial institutions and companies on climate.

The analyst will seek evidence of an ambitious climate training strategy, in order to assess both climate training quality and ambition (e.g. development & upskilling programs for the different business lines of the financial institution).

The ratio will be compared to the maturity matrix developed to guide the scoring and a greater number of points will be allocated for financial institutions indicating a higher level of maturity.

The matrix is provided below:

| Question                | Basic | Standard | Advanced | Next practice | Low-carbon aligned | Weighting |
|-------------------------|-------|----------|----------|---------------|--------------------|-----------|
| <i>Associated score</i> | 0%    | 25%      | 50%      | 75%           | 100%               |           |

|                                                                                                  |                            |                                                                                       |                                                                                                            |                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                   |            |
|--------------------------------------------------------------------------------------------------|----------------------------|---------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| Share of employees receiving climate related specific training                                   | Below 10% of employees     | Between 10% and 20% of employees and must include Level 1 people                      | Between 20% and 30% of employees and must include level 1 people                                           | Between 30% and 50% of employees and must include level 1 and 2 people                                                                                                | Above 50% of employees and most include level 1 and 2 people                                                                                                                                                                                                                                                                      | <b>25%</b> |
| Share of training costs for specific climate-related trainings, compared to total training costs | Below 5% of training costs | Between 5% and 10% of training costs                                                  | Between 10% and 15% of training costs                                                                      | Between 15% and 20% of training costs                                                                                                                                 | Above 25% of training costs                                                                                                                                                                                                                                                                                                       | <b>25%</b> |
| Trainings schemes quality                                                                        | None                       | Remoted trainings and include an assessment/verification process for the participants | Trainings are face-to-face and include an assessment/verification process for the participants             | Trainings are face-to-face and include an assessment/verification process for the participants AND provides applied learning experiences                              | Lead to certification/label And trainings are on a Face-to-face interaction mode                                                                                                                                                                                                                                                  | <b>25%</b> |
| Development plan                                                                                 | None                       | Has identified knowledge and skill gaps to address to drive the transition            | Has a comprehensive development plan of capabilities including internal staff training, recruiting experts | Has a comprehensive development plan of capabilities including internal staff training, recruiting experts, AND has allocated technical and financial resources to it | Has a comprehensive development plan of capabilities including internal staff training, recruiting experts, AND has allocated technical and financial resources to it AND has reorganised teams to better align climate expertise and business lines specificities (e.g., Energy team instead of separated Oil & Gas and Electric | <b>25%</b> |

|  |  |  |  |  |                                                                                                         |  |
|--|--|--|--|--|---------------------------------------------------------------------------------------------------------|--|
|  |  |  |  |  | utilities team). It offers specific upskilling program to keep up/support the different business lines. |  |
|--|--|--|--|--|---------------------------------------------------------------------------------------------------------|--|

Level 1

- ◆ Highest level of accountability or decision-making within the organization, with responsibility for overall organizational or corporate strategic direction.
- ◆ Examples: Board, sub-set of the Board, Chief Executive Officer (CEO)

Level 2

- ◆ Person/committee that is one step in the corporate structure from the highest level of decision-making of the organization (i.e. reports to or is accountable to Level 1). Inputs into organizational strategy but does not make decisions on it.
- ◆ May have responsibility and accountability for business unit strategy formation and implementation of one or more business units.
- ◆ Examples: Vice President, Director, other C-Suite officer (e.g., Chief Financial Officer (CFO), Chief Procurement Officer (CPO), Chief Risk Officer (CRO), Chief Operating Officer (COO), Chief Sustainability Officer (CSO), other committee appointed by the Board, etc.

Level 3

- ◆ Person/committee that is two steps in the corporate structure from the highest level of decision-making of the organization. May have responsibility and accountability for business unit strategy formation and implementation for one business unit.
- ◆ Examples: Manager, Senior Manager

Level 4

- ◆ Person/committee that is three or more steps in the corporate structure from the highest level of decision-making of the organization. No responsibility or accountability for business unit strategy development.
- ◆ Examples: Officer, Senior Officer

**RATIONALE**      **INV 3.1 INVESTMENTS IN HUMAN CAPITAL – TRAINING**

**RATIONALE OF**

**THE INDICATOR**      **RELEVANCE OF THE INDICATOR:**

Investments in human capital are included in the ACT 4 Finance assessment for the following reasons:

- ◆ The role of the finance sector in the low carbon economy financing is facilitated if all actors are engaged in it. Financial institutions need to take their teams onboard, notably because they are at the forefront.
- ◆ GHG reductions in the real economy can be obtained through a better understanding from all employees and the consequences (positive or negative) of their operations, and training is needed to change practices and mentalities.
- ◆ Training teams on climate related subject can empower them to better operationalize the commitments made at the Board level.
- ◆ Training should be available broadly in the financial institution to engage everyone and build a common purpose within the financial institution.
- ◆ Not only at the Board level, but at all operational level (front office), financial institutions need important new capabilities through both upskilling and hiring. (15)

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32      • **INV 3.2 R&D FOR CLIMATE EXPERTISE**

**DESCRIPTION & REQUIREMENTS**      **INV 3.2 R&D FOR CLIMATE EXPERTISE**

**SHORT**

**DESCRIPTION OF INDICATOR**

A measure of the ratio of R&D budget dedicated to climate expertise. The indicator will identify the ratio between the financial institution's R&D budget out of the total spent on the past three years.

**DATA REQUIREMENTS**

Relevant and external sources of data used for the assessment of this indicator:

- ◆ Total R&D budget on the last three years (Reporting Year and the two years before)

- ◆ Total R&D budget dedicated to climate topics, tools, studies, expertise

**HOW THE  
ASSESSMENT  
WILL BE DONE**

Example of activities to include in the R&D budget for climate expertise:

- ◆ Portfolio alignment analysis
- ◆ Taxonomic studies or fund labeling
- ◆ Partnerships
- ◆ Recruitment for climate expertise (internal or external)
- ◆ Carbon accounting method development
- ◆ Impact measurement
- ◆ Reporting compliance
- ◆ Climate risk modelling
- ◆ Transition plan assessment
- ◆ Alternative climate-related retribution schemes (e.g., climate dividends)

Salary expense of FTE dedicated to climate works can be included in the numerator ratio (i.e. R&D climate budget).

Scope exclusion:

- ◆ Budget dedicated to training

The matrix is provided below:

| Question                | Basic | Standard | Advanced | Next practice | Low-carbon aligned | Weighting |
|-------------------------|-------|----------|----------|---------------|--------------------|-----------|
| <i>Associated score</i> | 0%    | 25%      | 50%      | 75%           | 100%               |           |

|                                                            |          |                    |                     |                     |           |             |
|------------------------------------------------------------|----------|--------------------|---------------------|---------------------|-----------|-------------|
| Average share of R&D budget dedicated to climate expertise | Below 5% | Between 5% and 10% | Between 10% and 20% | Between 20% and 30% | Above 30% | <b>100%</b> |
|------------------------------------------------------------|----------|--------------------|---------------------|---------------------|-----------|-------------|

**RATIONALE**      **INV 3.2 R&D FOR CLIMATE EXPERTISE**

**RATIONALE OF**

**THE INDICATOR**      **RELEVANCE OF THE INDICATOR:**

The R&D budget for climate expertise is included as it is key for a financial institution to upskill its climate capabilities and integrate and adopt climate related tools enabling notably to address the ACT modules of this methodology (e.g. target setting, taxonomic share, portfolio alignment, impact measurement, financed & facilitated emissions computation).

**SCORING RATIONALE:**

The final score will be the one given to the highest ratio on the past three years. The financial institution should not be penalized if it has not a high ratio level on a specific year as these R&D investments depends on specific/cyclical needs.

## 34 **MODULE 4: PORTFOLIO CLIMATE PERFORMANCE**

### 35 • **INV 4.1 FINANCIAL FLOWS TREND**

#### **DESCRIPTION**

**&**

#### **INV 4.1 FINANCIAL FLOWS TREND**

#### **REQUIREMENTS**

#### **SHORT**

#### **DESCRIPTION**

#### **OF INDICATOR**

An analysis of the financial institution's contribution to financing the transition of the real economy through the perspective of its past and current investments. This is a contribution-focused indicator, meaning that it does not look at the evolution of the financed emissions at a portfolio level, but the orientation/breakdown of the financings towards (i) taxonomic activities and (ii) companies with a credible and robust transition plan.

#### **DATA**

#### **REQUIREMENTS**

The relevant data for this indicator are:

- ◆ New investments for the reporting year and on the past 3 years
- ◆ Total AuM exposure
- ◆ Breakdown amount between 'Use of proceeds' and 'General corporate purpose' instruments
- ◆ The share of investments dedicated to enabling/low carbon activities or companies

CDP Questionnaire mapping to this indicator:

- ◆ C-FS4.5a
- ◆ C3.5a
- ◆ C-FS14.0

#### **HOW THE**

It is a quantitative indicator that will assess the contribution share evolution in the past three years from reporting year in two categories:

**ASSESSMENT  
WILL BE DONE**

- (i) **‘Use of proceeds’ instruments** (listed corporate bonds, private debt, project finance/infrastructure) that fall under the scope of a taxonomic mitigation activities (aligned/low carbon or enabling) (versus non-taxonomic activities);
- (ii) **‘General corporate purpose’ instruments** (listed corporate bonds and equity, private debt, private equity, REITS) associated with companies with a credible and robust plan.

Please find hereafter a definition of the concepts used in this module:

- ◆ **Low carbon activities:** Economic activities that make a substantial contribution based on their own performance. Activities already compatible with a net zero economy limited to a 1.5°C warming with no or low overshoot.
- ◆ **Aligned activities:** Economic activities that are not yet low carbon but that are decarbonizing at a pace compatible with efforts need to reach a net zero economy limited to a 1.5°C warming with no or low overshoot or activities contributing to transition to a Net Zero economy.
- ◆ **Enabling activities:** Activities enabling, through their products or services, a substantial contribution to be made in other activities
  
- ◆ **Low carbon companies:** Companies having only low-carbon activities.
- ◆ **Companies in transition:** Companies with a robust and credible transition plan. Evidence of that can be found in the WBA benchmarks outputs (12) Companies or other sources (13). A robust transition plan scenario should share the following characteristics:
  - Scope 1, 2 and 3 emissions' reduction of at least 50% by 2030 and net zero by 2050;
  - Interim targets (short, mid and long term);
  - 1.5°C with no or low overshoot feasible pathway (minimal use of CDR and CCS);
  - Minimal use of offsets only for un-abatable emissions;
  - Consideration of all high emitting sectors, including fossil fuel.

ACT methodologies provide key elements about the credibility of the transition plan on the 14 most emitting sectors (14). Please also refer to the work of EFRAG in the ESRS E1:

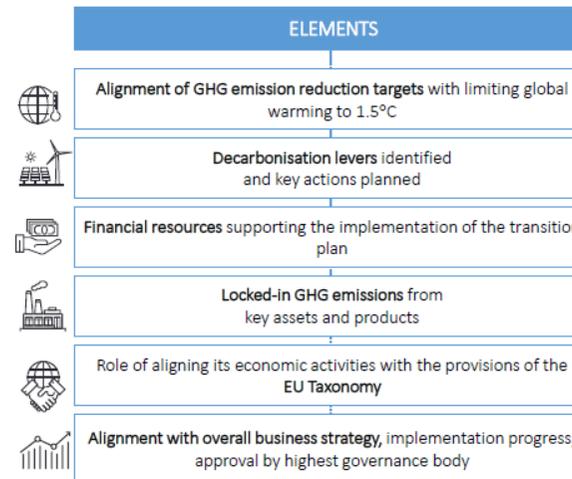


FIGURE 7: EXPOSURE DRAFT ESRS E1

Two aspects will be considered in this, the ‘flow’ and the ‘stock’ approach:

- ◆ **New primary market investments (‘flow’ consideration):** it includes new investments made on the primary market (providing new capital) during the reporting year. It captures the dynamic of new capital allocation decisions which should be targeted to activities or companies’ contribution to a low carbon economy. It is important to distinguish from secondary market transactions as they provide distinct levers with different magnitude. Primary market’s ones provide actual new capital to companies and allow them to develop, the financial institution has a direct individual impact. Secondary market’s ones provide a price signal which can have an impact when financial institutions collectively act on it.
- ◆ **Total exposure (‘stock’ consideration):** it includes the whole AuM in portfolio at the end of the reporting year, bought on the primary and/or secondary market. It captures the portfolio’s inertia and ideally, it should gradually reach a state of having only AuM directed towards the transition (see table 13 and 14 below for the ideal share of AuM dedicated to the transition).

The ‘flow’ consideration will be only applied to the fossil fuel sector. Indeed, scientific reports are very clear on that, to limit global warming to 1.5°C with no or low overshoot, there can’t be any expansion or exploration projects financed and fossil fuel use should decrease as quick as possible. As so, new financings in this sector should only be towards taxonomic-compliant activities or companies with a robust and credible transition plan. For other sectors, there is no clear benchmark on financings needs and orientation with enough granularity to compare new financings to. Therefore, only the total exposure (the ‘stock’ consideration) will be assessed, as it should overall increase its transition financing share.

## INTRODUCTION TO A COMMON FORMULA:

First, there is an important key formula to be explained as it will be widely used in this module.

### The trajectory alignment score (TAS)

The Trajectory Alignment Score (TAS) is made of 2 dimensions, reflecting:

- The actual share of the portfolio directed towards (i) low carbon/enabling activities or (ii) companies with a credible and robust transition plan (the Perf Score, PS);
- The growth rate of this share over the past 3 years (the Trend Score, TS).

The Trajectory Alignment Score will apply a different weight to PS and TS depending on the PS.

### The Perf Score (PS)

$$PS = \text{MIN}\left(100\%; \frac{AS}{IAS}\right)$$
$$\left\{ \begin{array}{l} PS : \text{Performance Score} \\ AS: \text{Aligned Share} = \frac{\text{AuM dedicated to transition}}{\text{Total AuM}} \\ IAS: \text{Ideal Aligned Share} \end{array} \right.$$

The PS is the share of AuM actually allocated to transition, Aligned Share (AS), in relation to the share that should ideally be allocated, Ideal Aligned Share (IAS). The IAS is defined as the best possible proportion of AuM allocated to transition that should be ideally reached at a defined “ideal year”. By definition, the PS cannot exceed 100%.

See table 13 and 14 below for the Ideal Aligned Share and its associated ideal year that must be reached, per sector. This associated ideal year is used for the calculation of the Trend Score, see below. It is also declined by instrument type as the calculation will be made on both “use of proceeds” and “general corporate purpose” instrument types.

AuM allocated to transition refers to:

- i) Low-carbon activities, aligned activities and enabling activities (as defined at the beginning of this section) for use of proceeds instruments;
- ii) Low-carbon companies, companies in transition (as defined at the beginning of this section) for general corporate purpose instruments.

For example, if a financial institution investing in equity in the automotive sectors has 30% in a car manufacturer producing vehicles respecting the EU Taxonomy technical criteria, 45% in a car manufacturer that has not reached those criteria but has elaborated a credible and robust transition plan to reach it and 25% in a car manufacturer that doesn't meet the criteria and doesn't have a transition plan, the aligned share would be  $30\%+45\%=75\%$ .

**TABLE 13: IDEAL ALIGNED SHARE AND THE YEAR TO REACH IT FOR (I) USE OF PROCEEDS INSTRUMENTS**

| Target type            | Ideal year to reach Ideal Aligned Share (IAS) | Ideal Aligned Share (IAS)Metric |
|------------------------|-----------------------------------------------|---------------------------------|
| Agriculture & Agrifood | 2 030                                         | 80%                             |
| Aluminium              | 2 030                                         | 80%                             |
| Auto                   | 2 030                                         | 80%                             |
| Building construction  | 2 030                                         | 80%                             |
| Cement                 | 2 030                                         | 80%                             |
| Chemicals              | 2 030                                         | 80%                             |
| Elec Utilities         | 2 030                                         | 80%                             |
| Glass                  | 2 030                                         | 80%                             |

|                            |       |     |
|----------------------------|-------|-----|
| Global                     | 2 030 | 80% |
| Iron & Steel               | 2 030 | 80% |
| Other Sectors (optional)   | 2 030 | 80% |
| Pulp & Paper               | 2 030 | 80% |
| Real Estate                | 2 030 | 80% |
| Retail                     | 2 030 | 80% |
| Transport – Civil Aviation | 2 030 | 80% |
| Transport – Road Transport | 2030  | 80% |
| Transport – shipping       | 2030  | 80% |
| Gas                        | 2 025 | 80% |
| Oil                        | 2 025 | 80% |
| Default                    | 2 030 | 80% |

**TABLE 14: IDEAL ALIGNED SHARE AND THE YEAR TO REACH IT FOR (II) GENERAL CORPORATE INSTRUMENTS**

| Target type              | Ideal year to reach Ideal Aligned Share (IAS) | Ideal Aligned Share (IAS)Metric |
|--------------------------|-----------------------------------------------|---------------------------------|
| Agriculture & Agrifood   | 2 030                                         | 100%                            |
| Aluminium                | 2 030                                         | 100%                            |
| Auto                     | 2 030                                         | 100%                            |
| Building construction    | 2 030                                         | 100%                            |
| Cement                   | 2 030                                         | 100%                            |
| Chemicals                | 2 030                                         | 100%                            |
| Elec Utilities           | 2 030                                         | 100%                            |
| Glass                    | 2 030                                         | 100%                            |
| Global                   | 2 030                                         | 100%                            |
| Iron & Steel             | 2 030                                         | 100%                            |
| Other Sectors (optional) | 2 030                                         | 100%                            |
| Pulp & Paper             | 2 030                                         | 100%                            |
| Real Estate              | 2 030                                         | 100%                            |

|                            |       |      |
|----------------------------|-------|------|
| Retail                     | 2 030 | 100% |
| Transport – Civil Aviation | 2 030 | 100% |
| Transport – Road Transport | 2 030 | 100% |
| Transport – Shipping       | 2 030 | 100% |
| Gas                        | 2 025 | 100% |
| Oil                        | 2 025 | 100% |
| Default                    | 2 030 | 100% |

As there is a commonly and widely accepted milestone of 2030 with a target of reducing at least 50% (55% in Europe) of its fair share of emissions (comparing to 1990), the ideal year to reach the ideal aligned share is set as 2030. Indeed, as first key results shall materialise by 2030 it is assumed that all sectors should already be at least on a transition phase. That's why for general corporate purpose instruments the ideal aligned share is 100%, meaning that companies should at least have a transition plan compatible with a global warming of 1.5°C with no or low overshoot. For use of proceeds instruments, as we acknowledge that the proceeds could be directed towards economic necessities with no climate materiality (e.g., operational expenditures), the ideal aligned share is set to 80%. For oil & gas, as there is a necessity to not burn and extract the remaining allocated fossil fuel carbon budget to keep a 1.5°C warming trajectory and an urgency to act, the ideal year to reach an ideal alignment share is set as 2025.

#### The Trend Score (TS)

Assuming the compound annual growth rate *CAGR* representing the aggregate growth in AuM share allocated to transition

$$CAGR(s, e, p) = \left(\frac{e}{s}\right)^{\frac{1}{p}} - 1$$

where *p* is the number of years over which the evolution is considered, *e* represents *AS* in reporting year *y*, and *s* represents *AS* in reporting year *y-p*.

The past 3 years' CAGR is

$$R\_CAGR = CAGR(AS_{Ry-3}, AS_{Ry}, 3)$$

Example: credit share allocated to transition has evolved from 10% to 20% in the last 3 years. Therefore, the credit annual growth rate is nearly 26%.

The ideal CAGR corresponds to the ideal growth over the period remaining (i.e., between the current  $Ry$  year and the ideal year  $Iy$  when the alignment should preferably be finalized and reach IAS). If the aligned share is already higher than the ideal aligned share then  $I\_CAGR=0\%$  as we don't consider negative growth.

$$I\_CAGR = MAX(0\%; CAGR(AS_{Ry}, IAS, Iy - Ry))$$

Example: on use of proceeds, as of 2022 8 years remain until 2030 which is the ideal year set for the Auto sector. If the current credit share allocated to transition in 2022 for this sector is of 20%, then as it should reach a level of 80% in 8 years the ideal credit annual growth rate will be of nearly 18,9%.

The Trend Score is the ratio between  $CAGR$  and  $I\_CAGR$ . It represents the growth of the AuM share dedicated to the transition already achieved relative to the remaining growth necessary in the optimal timeframe. This value is contained between 0% and 100%.

$$TS = MIN\left(MAX\left(\frac{R\_CAGR}{I\_CAGR}; 0\%\right); 100\%\right)$$

$$\left\{ \begin{array}{l} AS : \text{Share of AuM in transition} = \frac{\text{AuM dedicated to transition}}{\text{Total AuM}} \\ Ry : \text{Reporting Year} \\ IAS : \text{Ideal Aligned Share in sector } i \\ Iy : \text{Ideal Year to reach the Ideal Aligned Share} \end{array} \right.$$

As a result, an investor with a large increase in its AuM dedicated to the transition could still obtain a low trend score if the ideal growth in AuM is very high (i.e. whether the efforts to be provided are very high). Conversely, an institution with a low growth of AuM dedicated to the transition could still have a high trend score if the ideal growth is not very high (i.e., if the institution initially started with a good AuM allocation).

### The Trajectory Alignment Score (TAS)

The TAS is obtained through a weighted combination of the performance and the trend score. The relative weight of each score varies as for a portfolio

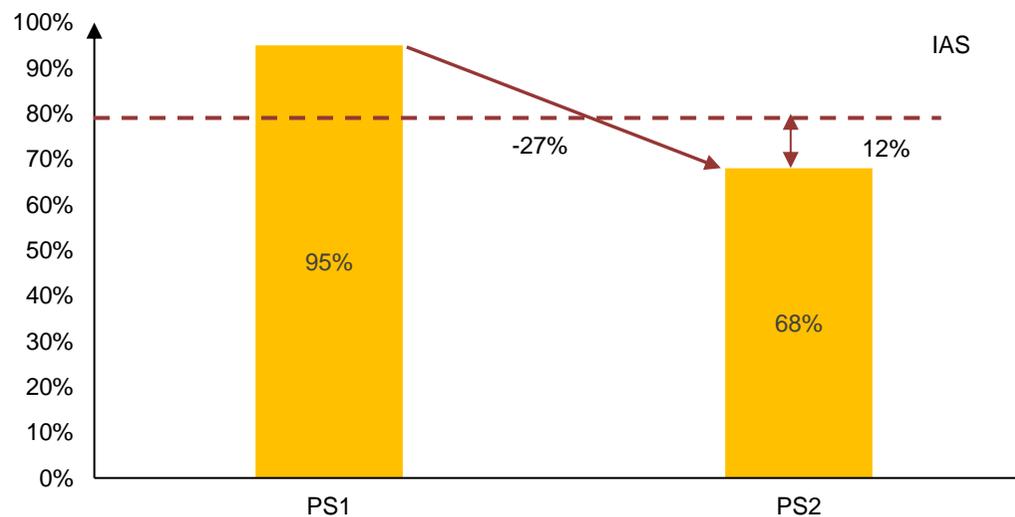
already well aligned the trend score won't be as important as for a portfolio that still have a significant gap before reaching the ideal aligned share. Therefore the PS weight fluctuates depending on the level of the PS, with a minimum weight initially set at 50% (and therefore a maximum TS at 50%). However, this level can be further downgraded as it shall be taken into account on specific cases where the aligned share is already above the IAS but with a negative trend. A weighting adjustment has therefore been implemented where PS= 100% (meaning AS>= IAS) but the trend over the past years is descending (R\_CAGR<0%). The formulae implemented are:

$$w_{PS} = \text{MAX}(50\%; PS) + w_{PS_{adj}}$$

$$w_{PS_{adj}} = \begin{cases} \text{MIN}(0\%; R\_CAGR * (Iy - Ry) + AS - IAS) & \text{if } PS = 100\% \text{ and } R\_CAGR < 0\% \\ 0\% & \text{otherwise} \end{cases}$$

$$w_{TS} = 1 - w_{PS}$$

The following example get through the adjustment mechanism. Let's consider a situation where AS=95%, IAS=80% and where CAGR=-3% with 9 years to reach the ideal target year. PS is therefore of 100% and without the adjustment, the company would get the maximum points while its past trend is not good, which is counter-intuitive. The adjustment reflects the fact that, should the negative past trend continue in the future, the asset share would fall eventually below the IAS. In this example, this would mean that, after 9 years continuing with the same trend (assumed linear in the formula for the sake of simplicity), the AS would go down by -3%\*9 years = -27%, hence from 95% to 68%. This means that there would be a -12% gap with the IAS. The application of the adjustment will lower the performance weighting (from 100% pre-adjustment to 88% post-adjustment and complementarily highlight the importance of the trend score from 0% to 12%.



**FIGURE 8: ILLUSTRATION OF THE TRAJECTORY ALIGNMENT SCORE'S WEIGHTING MECHANISM**

The trajectory alignment score is thus a weighted combination of the performance score and the transition score:

$$TAS = w_{PS} * PS + w_{TS} * TS$$

**CALCULATION OF SCORE:**

As for the module 1, the score depends on the granularity of the data and will combine a sectoral score, an asset class score, and a global portfolio score, where available. Monitoring its financings at the sector level, compared to portfolio or asset class levels, helps to foster decarbonization action as each sector has its own levers. This allows the financial institution to pay more attention on those and be more specific and granular in its efforts. It is the reason why the sectoral score will be preferred in the scoring sector through higher weight.

◆ **Sectoral score**

The sectoral score is structured along three dimensions with their own calculation: the first considers the fact that there were no investments in coal, the second that investments in Oil & Gas are only directed to help the sector transitioning ("flow" rationale, the variation of new investments on the primary market and "stock" rationale, the variation of the share of the transition investments within the total exposure), and the third considers the speed of the growth of the share of AuM dedicated to the transition in other high emitting sectors ("stock" approach, the variation of the share of the transition

investments within the total exposure). All dimensions consider use of proceeds as well as general purpose instruments.

### Dimension 1: coal investments

To score points on this component of the score, the financial institution should have no new primary investment at all in coal. This financial constraint reflects the real economy needs, as recommended by the science, to keep the coal unexploited in order to meet the 1.5°C global warming limitation objective. If new primary investment has been provided during the relevant period, the score is automatically set to zero. If no new primary investment has been made, the 100% score is multiplied by the “sectoral adjustment” SADJ, as defined in indicator 1.1.

$$\text{Sectoral score (Coal)} = \text{SADJ} * \begin{cases} 100\% * \text{if} \left( \sum_{j=Ry-3}^{Ry} \text{New primary investment}_j \right) = 0 \\ 0\% \text{ otherwise} \end{cases}$$

Companies involved in coal are defined based on the Urgewald’s Global Coal Exit List (GCEL, <https://www.coalexit.org>).

### Dimension 2: O&G investments

If the phase out from the oil & gas industry is not expected to be as steep as the coal’s one, scientific recommendations to meet the global warming limitation objective are to stop any new exploration and extraction of oil & gas fields and to transition the industry towards low carbon intensive energies. This will be represented in the score with those 2 sub-dimensions:

**New Primary Investment Score (NPIS):** as there shall not be any new investment to develop the use of oil & gas, all new primary investments should be transition oriented or low carbon to transform the sector. The score is split between the use of the product and the company’s overall objective and weighted by their share of total AuM exposure (average share over the last 3 years).

**Trajectory Alignment Score (TAS):** as financial institutions’ AuM might be locked with some oil & gas investment for some years, the idea of this sub-dimension is to reflect the support of the sector’s transition by gradually increase the share of transition-oriented investments. This is presented with a TAS as defined above.

The aggregated score is the average of the two subdimensions adjusted by the “sectoral adjustment”.

$$\text{Sectoral score (O\&G)} = \left[ \left( \frac{(NPIS_{UOP} + TAS_{UOP})}{2} * SUOP \right) + \left( \frac{(NPIS_{GP} + TAS_{GP})}{2} * SGP \right) \right] * SADJ$$

With:

$$NPIS = \begin{cases} 100\% * \text{if} \left( \sum_{j=Ry-3}^{Ry} \text{Share of new primary investments dedicated to transition } j \right) = 4 \\ 0\% \text{ otherwise} \end{cases}$$

$$\left\{ \begin{array}{l} UOP : \text{Use Of Proceeds investments} \\ GP : \text{General Purpose investments} \\ SUOP : \text{Share of UOP} = \frac{UOP \text{ AuM}}{\text{Total AuM}} \\ SGP : \frac{GP \text{ AuM}}{\text{Total AuM}} \end{array} \right. \quad \left. \begin{array}{l} 4 \text{ being the number of reporting years considered} \end{array} \right.$$

Companies involved in oil & gas are defined based on Urgewald's Global Coal Exit List (<https://www.coalexit.org>).

### Dimension 3: other high emitting sector investment

The score on the share of AuM dedicated to the transition in other high emitting sectors The score is a weighted average of the TAS for the proportion of Use of Proceeds instruments (SUOP) and General Purpose instruments (SGP) in overall investments.

$$\text{Sectoral score (Non fossil fuel sectors)} = [(TAS_{UOP} * SUOP) + (TAS_{GP} * SGP)] * SADJ$$

### Aggregated score

The aggregate score is a straightforward addition of the scores of the three dimensions.

$$\text{Aggregated sectoral score} = \sum_{i=1}^n \text{Sectoral score}(s_i)$$

With:

$$\begin{cases} n : \text{the number of sectors covered} \\ s_i : \text{sector } i \end{cases}$$

◆ **Asset class score**

The aggregate asset class score is a weighted average of the TAS for the proportion of Use of Proceeds instruments (SUOP) and general purpose instruments (SGP) in overall investments.

$$\text{Asset class score} = [(TAS_{UOP} * SUOP) + (TAS_{GP} * SGP)] * AADJ$$

With AADJ, the Asset class adjustment, being the asset class allocation at the reporting year:

$$\text{Aggregated asset class score} = \sum_{i=1}^n \text{Asset class}(a_i)$$

With:

$$\begin{cases} n : \text{the number of asset classes covered} \\ a_i : \text{asset class } i \end{cases}$$

◆ **Aggregated score**

$$\text{Aggregated score} = (w_S * S + w_A * A) * MS$$

With

$$\begin{cases} w_S : \text{weight of the Sectoral score } S \\ w_A : \text{weight of the Asset class score } A \\ S : \text{aggregated sectoral score} \\ A : \text{aggregated asset class score} \\ MS : \text{maturity score} \end{cases}$$

The aggregate score's weights are defined depending on the combination of available data (sectoral data, asset class data) and based on the maturity score of its definitions of "green" and "transition".

TABLE 15: FINANCIAL FLOWS TREND SCORE'S WEIGHTINGS DEPENDING ON GRANULARITY OF TARGETS

| Combination                                        | $w_S$ | $w_A$ | $w_G$ | Sum of weighting |
|----------------------------------------------------|-------|-------|-------|------------------|
| Sector only                                        | 100%  | 0%    | 0%    | 100%             |
| Aggregated asset class only                        | 0%    | 50%   | 0%    | 50%              |
| Global portfolio only                              | 0%    | 0%    | 5%    | 5%               |
| Sector + Aggregated asset class                    | 70%   | 30%   | 0%    | 100%             |
| Sector + Global portfolio                          | 95%   | 0%    | 5%    | 100%             |
| Aggregated asset class + Global portfolio          | 0%    | 45%   | 5%    | 50%              |
| Sector + Aggregated asset class + Global portfolio | 70%   | 25%   | 5%    | 100%             |

“Aggregated asset class” represents the case where the data is only available at the asset class level with no association to sectors. In the case where the data is available for a sector within an asset class, in terms of weighting consideration it will fall in the appellation of “sector” in the table above.

The Maturity Score (MS) is needed as we acknowledge that the definition of “green” or “sustainable” might differ across different financial institutions depending on their maturity, geographic location, ambition, business model or applicable regulations. Same observation for the definition of a “transition plan” especially because it is a concept that was brought to light more recently. To avoid scoring discrepancies that it could bring; a maturity matrix is defined to score the financial institution’s maturity on those definitions. The Maturity Score (MS) is the weighted average to the following two questions:

**TABLE 16: MATURITY SCORE MATRIX**

| Question                                                                                                              | Basic                                                                                                         | Standard   | Advanced                                                                                                                       | Next practice | Low carbon aligned                                                                                                                                  | Weighting  |
|-----------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|------------|--------------------------------------------------------------------------------------------------------------------------------|---------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <i>Associated score</i>                                                                                               | <b>0%</b>                                                                                                     | <b>25%</b> | <b>50%</b>                                                                                                                     | <b>75%</b>    | <b>100%</b>                                                                                                                                         |            |
| <b><i>Does the FI use and disclose an established external definition of green activities (e.g. EU Taxonomy)?</i></b> | No definition of Green Finance/No reference OR It only has an internal framework covering green financing but |            | The FI uses recognized external definitions/frameworks but is not disclosing its approach (e.g., through a Framework or Guide) |               | The FI discloses its definition of green activities and align green finance definitions with taxonomies published by a national, regional or global | <b>50%</b> |

|                                                                                                    |                                                         |  |                                                                                                                               |  |                                                                                                                                      |            |
|----------------------------------------------------------------------------------------------------|---------------------------------------------------------|--|-------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                                                                    | no explicit reference to an external definitions        |  |                                                                                                                               |  | governing body                                                                                                                       |            |
| <b><i>Does the FI use and disclose an established external definition of transition plans?</i></b> | No definition of transition plan for its counterparties |  | The FI uses recognized external definitions/frameworks but is not disclosing its approach (e.g. through a Framework or Guide) |  | The FI uses a robust and credible transition plan definition based on recognised international standards AND discloses its approach. | <b>50%</b> |

**RATIONALE**      **INV 4.1 FINANCIAL FLOWS TREND**

**RATIONALE OF**      **RELEVANCE OF THE INDICATOR:**

**THE INDICATOR**

When a company changes its production process and business model it can have a direct impact on the GHG emissions in the real economy while for a financial institution the direct impact of changing its portfolio allocation and thus business model, will be at portfolio level meaning its financed emission will be reduced but it does not mean that it will have impacted the emissions of the underlying companies. The correlation between financed emission reduction and GHG emission in the real economy is difficult to prove at an aggregated level. Stop investing in a company doesn't mean its production will stop as it can raise money/benefit from capital elsewhere. Portfolio GHG emission accounting will only take into consideration the portfolio allocation which is much more liquid than a productive asset for a corporate. Selling emissive portfolio assets will reduce the related financed emissions but not the company's emissions. Hence, this indicator will not focus on portfolio level financed emission or implied temperature rating but rather on the assessment of whether the investments are supporting the transition to a low carbon economy through (i) low carbon/enabling activities or (ii) companies with a robust and credible transition plan.

A focus has been made on the fossil fuel sector as not all sectors can transition or with the same priority. That's why it is treated differently in order to reflect science recommendation: stopping the use of coal and transition the oil & gas industry with no new exploration or extraction project financed.

Our approach in this 'Climate Performance Module' is that we are not assessing the GHG emissions of the Financial Institution tied to its financed emissions. What we want to measure is the contribution of the financial institution to financing the decarbonization of the economy. Currently, a 1.5°C aligned portfolio has a low real economy impact: it means that it finances pure players/climate best in class companies (cherry picking) and/or taxonomic activities while the main challenge is to finance the transition of high emitting sectors' companies. Conversely, a portfolio with high financed

emissions but proving to help high emitting sectors decarbonize has more impact in GHG emission in the real economy.

### **SCORING RATIONALE:**

As a general meaning we use investments directed to the transition as the ones made in:

- Low-carbon activities, aligned activities and enabling activities (as defined at the beginning of this section) for use of proceeds instruments;
- Low-carbon companies, companies in transition or enabling companies (as defined at the beginning of this section) for general corporate purpose instruments.

There is no distinct indicator for 'low-carbon' and 'in transition' as both are needed, and we underline the role of financial institutions to support the real economy transition. It should invest in both with no preference giving its business model flexibility.

#### (i) New primary market investments are only considered for fossil fuel

Effectively, the 'flow' consideration will be only applied to the fossil fuel sector. Indeed, scientific reports are very clear on that, to limit global warming to 1.5°C with no or low overshoot, there can't be any expansion or exploration projects financed and fossil fuel use should decrease as quick as possible. New capital allocation in this sector should only be towards the transition. For other sectors, there is no clear benchmark with enough granularity to compare new primary market investments to. Therefore, only the total exposure (the 'stock' consideration) will be assessed, as it should increase its financing share towards the transition. For coal, the total AuM exposure is not taken into consideration as the climate issues topic is less mature in the financial sector than in other industries. That's why the past financing (older than 3 years) will not be penalised however there a strict no new primary investment approach. For the oil & gas, new primary investments are allowed but only when they support the transition of the industry. The total AuM exposure is also taken into consideration with an expectation to increase over time.

#### (ii) Total exposure evolution on the past three years towards the transition

As stated in the previous paragraph coal is not assessed within this indicator as it is not considered as a sector that could transition. Hence, the important assessment is whether new capital has been allocated to it or not ('flow' rationale). For oil & gas both the 'flow' and the 'stock' rationale are assessed but that doesn't lead to scoring redundancy as they reflect different aspects: the 'flow' approach is about capital allocation and the 'stock' approach is about the price signal. For the other sectors, there is no data available now allowing to provide at a sector level what should be a fair share of financing that should be directed towards the transition every year. That's why new primary investments are not considered but only the total AuM exposure which is expected to increase over time towards the transition.

Please find in annexe 11.3 some illustrative examples on how the trend ratio works.

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• **INV 4.2 PORTFOLIO EMISSIONS ASSESSMENT**

**DESCRIPTION**

**& INV 4.2 PORTFOLIO EMISSIONS ASSESSMENT**

**REQUIREMENTS**

**SHORT**

**DESCRIPTION**

Assessment of the portfolio emissions alignment exercise and expected outcome.

**OF INDICATOR**

Answers the following questions:

Does the financial institution is able to identify the relevant assets for phasing-out/supporting the transition?

Does the exercise lead to a determined engagement action plan?

**DATA**

The relevant data for this indicator are:

**REQUIREMENTS**

- ◆ Portfolio alignment tool/framework used
- ◆ Outcomes expected/Engagement action plan
- ◆ Monitoring, reporting and verification process characteristics

CDP Questionnaire 2022 mapping to this indicator:

- ◆ C-FS14.1
- ◆ C-FS14.1a
- ◆ C-FS14.1b
- ◆ C-FS14.2
- ◆ C-FS14.2b
- ◆ C-FS14.2c
- ◆ C-FS14.2d

- ◆ C-FS14.3
- ◆ C-FS14.3a

*How the assessment will be done*

The analyst will have to conduct a comprehensive analysis of the portfolio alignment exercise, understanding if the latter is ambitious enough (scope, financed emissions representativeness, does it lead to the identification of the relevant assets?).

**Asset Managers & Asset Owners (direct investment)**

| Question                                                            | Basic       | Standard                                                                                                                   | Advanced                                                                                                                                                                                                                                                                                  | Next practice                                                                                                                                                                                                                                                                                                                                                                                                               | Low-carbon aligned                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Weighting  |
|---------------------------------------------------------------------|-------------|----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <i>Associated score</i>                                             | <i>0%</i>   | <i>25%</i>                                                                                                                 | <i>50%</i>                                                                                                                                                                                                                                                                                | <i>75%</i>                                                                                                                                                                                                                                                                                                                                                                                                                  | <i>100%</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |            |
| <b><i>Does the Financial Institution use alignment Metrics?</i></b> | No evidence | Yes and the metrics fall into at least one of the following categories (binary, ITR, benchmark divergence, maturity scale) | Yes and it describes the extent to which their investing and other financial intermediary business activities, where relevant, are aligned with a below 2 degrees C-aligned benchmark scenario, using the approach or metrics best suited to their organizational context or capabilities | Yes and determines portfolio exposures to high-risk sectors in a granular way, such that: <ul style="list-style-type: none"> <li>• Exposure covers all high-risk sectors across its investment, including a sub-sector breakdown.</li> <li>• The levels of physical and transition risk by sub-sector are included.</li> <li>• Exposure to high-risk sectors is disclosed (in monetary terms) as a percentage of</li> </ul> | Yes and determines portfolio exposures to high-risk sectors in a granular way, such that: <ul style="list-style-type: none"> <li>• Exposure covers all high-risk sectors across its investing portfolio, including a sub-sector breakdown.</li> <li>• The levels of physical and transition risk by sub-sector are included.</li> <li>• Exposure to high-risk sectors is disclosed in (in monetary terms), as a percentage of total investing exposure, total funded, and percentage of funded exposure.</li> </ul> AND metrics is computing alignment | <b>20%</b> |

|  |  |  |  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |
|--|--|--|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|  |  |  |  | <p>total investing exposure, total funded, and percentage of funded exposure.</p> <p>AND metrics assesses historic and/or forward looking performance with climate scenarios consistent with the Paris Agreement (i.e. based on one of the following sectoral scenario/benchmark (no or limited overshoot scenarios with a &gt;50% probability of limiting global warming to 1.5°C by the end of the century.</p> <p>Current publicly available scenarios which are accepted include:</p> <ul style="list-style-type: none"> <li>• IEA's Net Zero by 2050 (NZE2050)</li> <li>• NGFS' Net Zero scenarios</li> <li>• University of Technology Sydney's One Earth Climate Model</li> <li>• PRI Inevitable Policy Response 1.5°C</li> </ul> | <p>over short and medium-term time horizons, supplemented with longer-term time horizons (e.g., 2050 and beyond) with climate scenarios consistent with the Paris Agreement (no or limited overshoot scenarios with a &gt;50% probability of limiting global warming to 1.5°C by the end of the century.)</p> <p>Current publicly available scenarios which are accepted include:</p> <ul style="list-style-type: none"> <li>• IEA's Net Zero by 2050 (NZE2050)</li> <li>• NGFS' Net Zero scenarios</li> <li>• University of Technology Sydney's One Earth Climate Model</li> <li>• PRI Inevitable Policy Response 1.5°C Required Policy Scenario)</li> </ul> |  |
|--|--|--|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|

|                                                                                                                 |             |  |                                                                                                                                             |                            |                                                                                                                                                                     |           |
|-----------------------------------------------------------------------------------------------------------------|-------------|--|---------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
|                                                                                                                 |             |  |                                                                                                                                             | Required Policy Scenario ) |                                                                                                                                                                     |           |
| <b><i>Does the Financial Institution measures alignment of Net zero-aligned activities/companies?</i></b>       | No evidence |  | Yes but no reference to what the definition of net zero aligned companies (or similar term) refers to (Taxonomy, Internal Transition Guide) |                            | Yes and disclose its definition of green activities and align green finance definitions with taxonomies published by a national, regional or global governing body. | <b>5%</b> |
| <b><i>Does the Financial Institution measures alignment of transitioning activities/companies?</i></b>          | No evidence |  | Yes but no reference to what the definition of net zero aligned companies (or similar term) refers to (Taxonomy, Internal Transition Guide) |                            | Yes and disclose its definition of green activities and align green finance definitions with taxonomies published by a national, regional or global governing body. | <b>5%</b> |
| <b><i>Does the Financial Institution measures alignment of companies with climate solutions activities?</i></b> | No evidence |  | Yes but no reference to what the definition of net zero aligned companies (or similar term) refers to (Taxonomy, Internal Transition Guide) |                            | Yes and disclose its definition of green activities and align green finance definitions with taxonomies published by a national, regional or global governing body. | <b>5%</b> |

|                                                                                                                           |                                            |                                                                                         |                                                                                                                                                                                                                      |                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                   |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p><b><i>Does the Financial Institution measures alignment of for companies phasing out high emitting assets?</i></b></p> | <p>No evidence</p>                         |                                                                                         | <p>Yes but no reference to what the definition of net zero aligned companies (or similar term) refers to (Taxonomy, Internal Transition Guide)</p>                                                                   |                                                                                                                                                                                                                         | <p>Yes and disclose its definition of green activities and align green finance definitions with taxonomies published by a national, regional or global governing body.</p>                                                                                                                                                                                                                                                                                                                                        | <p><b>5%</b></p>  |
| <p><b><i>What are the desired outcomes/objectives of measuring portfolio alignment?</i></b></p>                           | <p>None or no specific/clear reference</p> | <p>Risk management<br/>Internal use only (whether transition and/or physical risks)</p> | <p>Identifies clients or portfolio companies that are misaligned</p> <p>AND</p> <p>alignment metrics are used to understand the impact of climate-related policies and conditions and to guide their investments</p> | <p>Measuring climate impact, managing climate related risks in its business and stakeholders</p> <p>AND</p> <p>alignment metrics are used as a trigger for direct engagement with high-emitting portfolio companies</p> | <p>Measuring climate impact, managing climate related risks in its business and stakeholders with the consequence of determining an engagement action plan (further assessed in module 7. Investees' engagement): the portfolio alignment metrics is used a tool for an engagement strategy.</p> <p>AND</p> <p>Leads to decision making such as to finance or enable climate solutions, the net-zero transition of firms, the managed phaseout of high-emitting assets, and firms already aligned to net-zero</p> | <p><b>15%</b></p> |

|                                              |                                                                        |                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                   |
|----------------------------------------------|------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p><b>What is the Portfolio coverage</b></p> | <p>Low/no significant (&lt;3 end-use activity sectors*)</p>            | <p>Covers primary energy emissions* &amp; secondary energy emissions AND some end use activity emissions sectors</p>                                                              | <p>Financed emissions calculations covers all high-risk sectors of the portfolio</p>                                                                                                                                                                                                                            | <p>Financed emissions calculations should covers all high-risk sectors and cover more than 2/3 (67%) of the portfolio emissions</p>                                                                                                                                                                                                                                                                                       | <p>Financed emissions calculations cover more than 80% of the portfolio emissions, including all high emissive sectors</p>                                                                                                                                                                                                                                                                                                                                                                                                                                       | <p><b>10%</b></p> |
| <p><b>Disclosure &amp; Transparency</b></p>  | <p>No information disclosed publicly on the alignment metrics used</p> | <p>Some Information &amp; results are disclosed but no/low information is given on the financed emissions computation, assumptions made and data sources used (or conversely)</p> | <p>Results of the portfolio alignment are public (communicates to internal and external stakeholders the alignment of their investing activities with a below 2 degrees C-aligned benchmark scenario for external stakeholders)</p> <p>AND</p> <p>Detailed assumptions and data sources are also disclosed.</p> | <p>Results of the portfolio alignment are public (in other words, communicated to internal and external stakeholders the alignment of their investment activities with a 1.5 degrees C-aligned benchmark scenario for external stakeholders).</p> <p>AND</p> <p>Detailed assumptions and data sources are also disclosed as well as discloses exposure to high emissions sectors</p> <p>AND</p> <p>Financed emissions</p> | <p>Results of the portfolio alignment are public (in other words, communicated to internal and external stakeholders the alignment of their investment activities with a 1.5 degrees C-aligned benchmark scenario for external stakeholders).</p> <p>Detailed assumptions and data sources are also disclosed as well as exposure to high-risk sectors, from all of its material financing activities, on an emission or a portfolio basis</p> <p>AND</p> <p>Financed emissions are quantified (BOTH in absolute AND intensity emissions (capacity/physical-</p> | <p><b>10%</b></p> |

|                                                      |                 |  |                                                       |                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                 |            |
|------------------------------------------------------|-----------------|--|-------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                      |                 |  |                                                       | are quantified (in absolute or intensity emissions (capacity/physical-based)) and transparently disclosed as well as the assumptions and variables used in this carbon accounting approach. | based)) and transparently disclosed as well as the assumptions and variables used in this carbon accounting approach.<br><br>****<br>As recommended by the TCFD, the following information are also available:<br><br>- Industry<br>- Geography<br>- Credit quality (e.g., investment grade or non-investment grade, internal rating system)<br>- Average tenor |            |
| <b>Target Monitoring, Verification and Reporting</b> | No MRV existing |  | Assessing progress made through the alignment metrics |                                                                                                                                                                                             | Assessing progress made through the alignment metrics and updating the objectives in accordance with the results                                                                                                                                                                                                                                                | <b>15%</b> |

|                                                |           |           |           |           |            |            |
|------------------------------------------------|-----------|-----------|-----------|-----------|------------|------------|
| <b>Metrics Assessment decision usefulness*</b> | 0% - 11 % | 12% - 33% | 34% - 56% | 57% - 78% | 79% - 100% | <b>10%</b> |
|------------------------------------------------|-----------|-----------|-----------|-----------|------------|------------|

\*the metric assessment shall be based on the following criteria coming from Table 2 of the GFANZ report on ‘Measuring portfolio Alignment: driving enhancement, convergence; and Adoption (November 2022)) (15)

- ◆ ease-of-use
- ◆ Transparency
- ◆ Scientific robustness
- ◆ Aggregable
- ◆ Suitability to direct Capital

To calculate the %, the analyst must score the metric through these 5 criteria. The result out of 5 gives a %. If several metrics exist, the analyst shall conduct the analysis on each metric and calculate the average score.

**Asset Owners (mandating asset managers)**

| Question                                                                                   | Basic       | Standard                                                                                                                   | Advanced                                                                                                                               | Next practice                                                                                                                                                                    | Low-carbon aligned                                                                                                                                                                                                                                          | Weighting  |
|--------------------------------------------------------------------------------------------|-------------|----------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>Associated score</b>                                                                    | <b>0%</b>   | <b>25%</b>                                                                                                                 | <b>50%</b>                                                                                                                             | <b>75%</b>                                                                                                                                                                       | <b>100%</b>                                                                                                                                                                                                                                                 |            |
| <b>Does the asset owners is able to identify its asset managers’ portfolio alignment ?</b> | No evidence | Yes, it assesses the overall sustainability characteristics of its managers' portfolios and the metrics fall into at least | Yes and it assesses the alignment of the manager’s portfolios to a 1.5 degrees C benchmark scenario using the approach or metrics best | Yes and it assesses the alignment of the manager’s portfolios to a 1.5 degrees C benchmark scenario using the approach or metrics best suited to their organizational context or | Yes and determines asset manager's portfolio exposures to high-risk sectors in a granular way, such that: <ul style="list-style-type: none"> <li>• Exposure covers all high-risk sectors across its portfolio, including a sub-sector breakdown.</li> </ul> | <b>20%</b> |

|  |  |                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |
|--|--|--------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|  |  | <p>one of the following categories (binary, ITR, benchmark divergence, maturity scale)</p> | <p>suited to their organizational context or capabilities</p> <p>Current publicly available scenarios which are accepted include:</p> <ul style="list-style-type: none"> <li>• IEA's Net Zero by 2050 (NZE2050)</li> <li>• NGFS' Net Zero scenarios</li> <li>• University of Technology Sydney's One Earth Climate Model</li> <li>• PRI Inevitable Policy Response 1.5°C Required Policy Scenario )</li> </ul> | <p>capabilities</p> <p>Current publicly available scenarios which are accepted include:</p> <ul style="list-style-type: none"> <li>• IEA's Net Zero by 2050 (NZE2050)</li> <li>• NGFS' Net Zero scenarios</li> <li>• University of Technology Sydney's One Earth Climate Model</li> <li>• PRI Inevitable Policy Response 1.5°C Required Policy Scenario )</li> </ul> <p>AND its assesses the effectiveness of asset manager's approach to integrating climate considerations into their investment process.</p> | <ul style="list-style-type: none"> <li>• The levels of physical and transition risk by sub-sector are included.</li> <li>• Exposure to high-risk sectors is disclosed in (in monetary terms), as a percentage of total exposure.</li> </ul> <p>AND metrics is computing alignment over short and medium-term time horizons, supplemented with longer-term time horizons (e.g., 2050 and beyond) with climate scenarios consistent with the Paris Agreement (no or limited overshoot scenarios with a &gt;50% probability of limiting global warming to 1.5°C by the end of the century.)</p> <p>Current publicly available scenarios which are accepted include:</p> <ul style="list-style-type: none"> <li>• IEA's Net Zero by 2050 (NZE2050)</li> <li>• NGFS' Net Zero scenarios</li> <li>• University of Technology Sydney's One Earth Climate Model</li> <li>• PRI Inevitable Policy Response 1.5°C Required Policy</li> </ul> |  |
|--|--|--------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|

|                                                                                                                            |             |  |                                                                                                                                             |  |                                                                                                                                                                     |           |
|----------------------------------------------------------------------------------------------------------------------------|-------------|--|---------------------------------------------------------------------------------------------------------------------------------------------|--|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
|                                                                                                                            |             |  |                                                                                                                                             |  | Scenario)                                                                                                                                                           |           |
| <b><i>Does the asset owner measures (via asset managers) Net zero-aligned activities/companies?</i></b>                    | No evidence |  | Yes but no reference to what the definition of net zero aligned companies (or similar term) refers to (Taxonomy, Internal Transition Guide) |  | Yes and disclose its definition of green activities and align green finance definitions with taxonomies published by a national, regional or global governing body. | <b>5%</b> |
| <b><i>Does the asset owner measures (via asset managers) alignment of transitioning activities/companies?</i></b>          | No evidence |  | Yes but no reference to what the definition of net zero aligned companies (or similar term) refers to (Taxonomy, Internal Transition Guide) |  | Yes and disclose its definition of green activities and align green finance definitions with taxonomies published by a national, regional or global governing body. | <b>5%</b> |
| <b><i>Does the asset owner (via asset managers) measures alignment of companies with climate solutions activities?</i></b> | No evidence |  | Yes but no reference to what the definition of net zero aligned companies (or similar term) refers to (Taxonomy, Internal Transition Guide) |  | Yes and disclose its definition of green activities and align green finance definitions with taxonomies published by a national, regional or global governing body. | <b>5%</b> |

|                                                                                                                               |                                            |                                                                                         |                                                                                                                                                                                                          |                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                   |
|-------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p><i>Does the asset owner measures (via asset managers) alignment of for companies phasing out high emitting assets?</i></p> | <p>No evidence</p>                         |                                                                                         | <p>Yes but no reference to what the definition of net zero aligned companies (or similar term) refers to (Taxonomy, Internal Transition Guide)</p>                                                       |                                                                                                                                                      | <p>Yes and disclose its definition of green activities and align green finance definitions with taxonomies published by a national, regional or global governing body.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | <p><b>5%</b></p>  |
| <p><i>What are the desired outcomes/objectives of measuring portfolio alignment?</i></p>                                      | <p>None or no specific/clear reference</p> | <p>Risk management<br/>Internal use only (whether transition and/or physical risks)</p> | <p>Identifies asset managers' portfolio misalignment</p> <p>AND</p> <p>alignment metrics are used to understand the impact of climate-related policies and conditions and to guide their investments</p> | <p>It determines how, and to what extent, the asset manager's understanding of portfolio alignment impacts their engagement and voting approach.</p> | <p>Leads to asset managers' selection decisions based on these alignment metrics.</p> <p>These quantitative inputs lead to engagement with the manager, and review of their individual decisions, in order to assess the extent of their understanding of each portfolio position from a climate perspective and how this knowledge is incorporated into the manager's investment process, driving buy/sell decisions as well as engagement and voting.</p> <p>Those asset managers with whom the portfolio manager should engage to ensure that at least 70% of emissions in each asset class are aligned, aligning, or subject to engagement/stewardship activities.</p> | <p><b>15%</b></p> |

|                                                      |                                                                        |                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                   |
|------------------------------------------------------|------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p><b><i>What is the Portfolio coverage?</i></b></p> | <p>Low/no significant</p>                                              | <p>Covers partially high-risk sectors and delegated asset managers</p>                                                                                                            | <p>Financed emissions calculations covers all high-risk sectors of the asset managers' portfolio and all delegated asset managers</p>                                                                                                                                                                                  | <p>All high emissive sectors are covered</p> <p>At least 2/3 of emissions in each asset class are covered</p> <p>All asset managers are covered for the exercise (for the bonds and equity asset classes)</p>                                                                                                                                                                                          | <p>All high emissive sectors are covered.</p> <p>At least 80% of emissions in each asset class are covered.</p> <p>All delegated asset managers are covered by the exercise (for the bonds and equity asset classes)</p>                                                                                                                                                                                                                                                                       | <p><b>10%</b></p> |
| <p><b><i>Disclosure &amp; Transparency</i></b></p>   | <p>No information disclosed publicly on the alignment metrics used</p> | <p>Some Information &amp; results are disclosed but no/low information is given on the financed emissions computation, assumptions made and data sources used (or conversely)</p> | <p>Results of the portfolio alignment are made public (communicated to internal and external stakeholders the alignment of their investments activities with a below 2 degrees C-aligned benchmark scenario for external stakeholders)</p> <p>AND</p> <p>Detailed assumptions and data sources are also disclosed.</p> | <p>Results of the portfolio alignment are made public (in other words, communicated to internal and external stakeholders the alignment of their investments, activities with a 1.5 degrees C-aligned benchmark scenario for external stakeholders).</p> <p>AND</p> <p>Detailed assumptions and data sources are also disclosed as well as discloses exposure to high emissions sectors</p> <p>AND</p> | <p>Results of the portfolio alignment are made public (in other words, communicated to internal and external stakeholders the alignment of their investments activities with a 1.5 degrees C-aligned benchmark scenario for external stakeholders).</p> <p>Detailed assumptions and data sources are also disclosed as well as exposure to high-risk sectors, from all of its material financing activities, on an emissions or a portfolio basis</p> <p>AND</p> <p>Financed emissions are</p> | <p><b>10%</b></p> |

|                                                             |                        |  |                                                              |                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                   |
|-------------------------------------------------------------|------------------------|--|--------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
|                                                             |                        |  |                                                              | <p>Financed emissions are quantified (in absolute or intensity emissions (capacity/physical-based)) and transparently disclosed as well as the assumptions and variables used in this carbon accounting approach.</p> | <p>quantified (BOTH in absolute AND intensity emissions (capacity/physical-based)) and transparently disclosed as well as the assumptions and variables used in this carbon accounting approach.</p> <p>****</p> <p>As recommended by the TCFD, the following information are also available:</p> <ul style="list-style-type: none"> <li>- Industry</li> <li>- Geography</li> <li>- Credit quality (e.g., investment grade or non-investment grade, internal rating system)</li> <li>- Average tenor</li> </ul> |                   |
| <p><b>Target Monitoring, Verification and Reporting</b></p> | <p>No MRV existing</p> |  | <p>Assessing progress made through the alignment metrics</p> |                                                                                                                                                                                                                       | <p>Assessing progress made through the alignment metrics and updating the objectives in accordance with the results</p>                                                                                                                                                                                                                                                                                                                                                                                         | <p><b>15%</b></p> |

|                                                |           |           |           |           |            |            |
|------------------------------------------------|-----------|-----------|-----------|-----------|------------|------------|
| <b>Metrics Assessment decision usefulness*</b> | 0% - 11 % | 12% - 33% | 34% - 56% | 57% - 78% | 79% - 100% | <b>10%</b> |
|------------------------------------------------|-----------|-----------|-----------|-----------|------------|------------|

\*the metric assessment shall be based on the following criteria coming from Table 2 of the GFANZ report on ‘Measuring portfolio Alignment: driving enhancement, convergence; and Adoption (November 2022)) (15)

- ◆ ease-of-use
- ◆ Transparency
- ◆ Scientific robustness
- ◆ Aggregable
- ◆ Suitability to direct Capital

To calculate the %, the analyst must score the metric through these 5 criteria. The result out of 5 gives a %. If several metrics exist, the analyst shall conduct the analysis on each metric and calculate the average score.

**INV 4.2 PORTFOLIO EMISSIONS MANAGEMENT**

**RELEVANCE OF THE INDICATOR:**

*Rationale of the indicator*

Even though portfolio alignment outputs give low information in terms of impact, the outcomes are still very important as it is a key step to build/design an impactful engagement strategy with relevant assets/actors. The score of this module will reflect whether the financial institution is conducting this exercise with methodological rigor and able to determine who is responsible for its financed emissions, condition sine qua none to start looking for impact actions (through engagement).

39 **MODULE 5: MANAGEMENT**

40 The indicator assesses the incorporation of climate strategy into its governance structure, remuneration policies and risk management.

41 • **INV 5.1 OVERSIGHT OF CLIMATE CHANGE ISSUES**

**DESCRIPTION**      **INV 5.1 OVERSIGHT OF CLIMATE CHANGE ISSUES**

**&**

**REQUIREMENTS**

**SHORT**

**DESCRIPTION**

**OF INDICATOR**

The financial institution discloses that responsibility for climate change mitigation within the financial institution lies at the highest level of decision-making within the financial institution structure.

**DATA**

The relevant data for this indicator are:

**REQUIREMENTS**

- ◆ Environmental policy and details regarding governance
- ◆ The reporter shall provide details on where the highest level of direct responsibility for climate change within the organization is

CDP Questionnaire mapping to this indicator:

- ◆ C1.1
- ◆ C1.1a
- ◆ C1.1b
- ◆ C1.1c
- ◆ C1.2
- ◆ C1.2a
- ◆ C1.1b

External sources of data may also be used for the analysis of this indicator.

**HOW THE  
ASSESSMENT  
WILL BE DONE**

The benchmark case is that climate change is managed within the highest decision-making structure within the financial institution.

The position at which climate change is managed within the financial institution structure is determined from the financial institution data submission and accompanying evidence. If the corporate structure does not match the structure of the maturity matrix, the analyst should assign a score based on the financial institution’s specific hierarchy (i.e., if responsibility for climate change mitigation lies at the highest level of decision-making within the organization, award “Low-carbon aligned”. If responsibility lies one level below the highest level, award “Next practice”, etc). The maturity matrix used for the assessment is the following:

| Question                                                                                                                 | Basic                                     | Standard                | Advanced                | Next practice           | Low-carbon aligned      | Weighting   |
|--------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------|
| <i>Associated score</i>                                                                                                  | <i>0%</i>                                 | <i>25%</i>              | <i>50%</i>              | <i>75%</i>              | <i>100%</i>             |             |
| <i>What is the position of the employee/ committee with highest responsibility for climate change mitigation issues?</i> | No one in charge of climate change issues | Level 4 (see guidance)* | Level 3 (see guidance)* | Level 2 (see guidance)* | Level 1 (see guidance)* | <i>100%</i> |

\* Further guidance for each level of seniority is given below:

- Level 1
  - Highest level of accountability or decision-making within the organization, with responsibility for overall organizational or corporate strategic direction.
  - Examples: Board, sub-set of the Board, Chief Executive Officer (CEO)
- Level 2
  - Person/committee that is one step in the corporate structure from the highest level of decision-making of the organization (i.e. reports to or is accountable to Level 1). Inputs into organizational strategy but does not make decisions on it. May have responsibility and accountability for business unit strategy formation and implementation of one or more business units.
  - Examples: Vice President, Director, other C-Suite officer (e.g., Chief Financial Officer (CFO), Chief Procurement Officer (CPO), Chief Risk Officer (CRO), Chief Operating Officer (COO), Chief Sustainability Officer (CSO), etc.), other committee appointed by the Board
- Level 3
  - Person/committee that is two steps in the corporate structure from the highest level of decision-making of the

- organization. May have responsibility and accountability for business unit strategy formation and implementation for one business unit.
    - Examples: Manager, Senior Manager
  - Level 4
    - Person/committee that is three or more steps in the corporate structure from the highest level of decision-making of the organization. No responsibility or accountability for business unit strategy development.
    - Examples: Officer, Senior Officer, Front Officer

**RATIONALE      INV 5.1 OVERSIGHT OF CLIMATE CHANGE ISSUES**

**RATIONALE OF**

**THE INDICATOR**

Successful change within financial institution, such as the transition to a low-carbon economy, requires strategic oversight and buy-in from the highest levels of decision-making within the financial institution. Evidence of how climate change is addressed within the top decision-making structures is a proxy for how seriously the company takes climate change, and how well integrated it is at a strategic level. High-level ownership also increases the likelihood of effective action to address low-carbon transition.

Changes in strategic direction are necessarily future-oriented, which fits with this principle of the ACT initiative.

Managing oversight of climate change is considered as a good practice.

42

43

**• INV 5.2 CLIMATE CHANGE OVERSIGHT CAPABILITY**

44

**DESCRIPTION**

**&**

**INV 5.2 CLIMATE CHANGE OVERSIGHT CAPABILITY**

**REQUIREMENTS**

**SHORT**

**DESCRIPTION**

Financial institution board or executive management has expertise on the science and economics of climate change, including an understanding of policy, technology drivers that can disrupt current business. This expertise is used by the individual or committee to inform

**OF INDICATOR** high-level decision-making within the financial institution.

The employees, receives specific and adapted climate training to align their business activities with financial institutions climate objectives.

**DATA** The relevant data for this indicator are:

- REQUIREMENTS**
- ◆ Environmental policy and details regarding governance
  - ◆ The reporter shall identify the position of the individual or name of the committee with this responsibility and outline their expertise regarding climate change and the low-carbon transition

CDP Questionnaire mapping to this indicator:

- ◆ C1.1
- ◆ C1.1a
- ◆ C1.1b
- ◆ C1.1c
- ◆ C1.2
- ◆ C1.2a
- ◆ C1.1b

External sources of data may also be used for the analysis of this indicator.

**HOW THE ASSESSMENT WILL BE DONE** The presence of expertise on topics relevant to climate change and the low-carbon transition at the level of the individual or committee with overall responsibility for it within the company is assessed. The presence of expertise is the condition that must be fulfilled for points to be awarded in the scoring.

The analyst determines if the financial institution has expertise as evidenced through a named expert biography outlining capabilities. A cross-check is performed against 5.1 on the highest responsibility for climate change, the expertise should exist at the level identified or the relationship between the structures/experts identified should also be evident. To be awarded Low-carbon aligned, the financial institution must provide examples of how the individual or committee's expertise has informed strategic investment planning and/or decision-making processes.

The maturity matrix used for the assessment is the following:

| Question                                                                                                                                                                                   | Basic                                                                                                                            | Standard                                                                                                               | Advanced                                                                                                               | Next practice                                                                                                                  | Low-carbon aligned                                                                                                                                                                                                              | Weighting  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>Associated score</b>                                                                                                                                                                    | <b>0%</b>                                                                                                                        | <b>25%</b>                                                                                                             | <b>50%</b>                                                                                                             | <b>75%</b>                                                                                                                     | <b>100%</b>                                                                                                                                                                                                                     |            |
| <b>Does the individual or committee with oversight of climate change issues (as reported in indicator 5.1) have relevant climate change- and low-carbon transition-related expertise*?</b> | The employee/committee does not meet any of the characteristics of climate change- and low-carbon transition-related expertise*. | The employee/committee meets 1 of the characteristics of climate change- and low-carbon transition-related expertise*. | The employee/committee meets 2 of the characteristics of climate change- and low-carbon transition-related expertise*. | The employee/committee meets 3 or more of the characteristics of climate change- and low-carbon transition-related expertise*. | The employee/committee meets 3 or more of the characteristics of climate change- and low-carbon transition-related expertise*.<br><br>Expertise systematically informs strategic investment planning/decision-making processes. | <b>70%</b> |
| <b>The presence of expertise on relevant topics to climate change and low-carbon transition within the individual or committee with overall CC responsibility?</b>                         | No evidence                                                                                                                      |                                                                                                                        | Use of scientific committees and external expert advisors                                                              |                                                                                                                                | Proven expertise along the decision-making chain with efficient and regular processes of information transmission and organisational relationships                                                                              | <b>30%</b> |

\* “Characteristics of climate change- and low-carbon transition-related expertise” include:

- Academic/professional qualification related to climate change and the low-carbon transition, including an understanding of the impacts and risks, and the solutions to implement (e.g., Bachelors, Masters, Doctorate, professional certification,

diploma, etc.)

- A purely energy-related background with no relationship to climate change and the low-carbon transition is not enough to qualify as expertise.
- Recent (i.e., within last 10 years) professional experience related to climate change and the low-carbon transition (e.g., previous employment in climate change/low-carbon transition-related role, or with a climate change/low-carbon transition-related organization, etc.)
- Recent (i.e., within last 10 years)/active membership of organization(s) driving corporate knowledge and action on climate change and the low-carbon transition (e.g., World Business Council For Sustainable Development, Solar Energy Industry Association, etc.)
- Technical knowledge related to climate change and the low-carbon transition, evidenced through recently (i.e., within last 10 years) published outputs written by the individual/committee (e.g., statements, reports, etc.)

**RATIONALE**      **INV 5.2 CLIMATE CHANGE OVERSIGHT CAPABILITY**

**RATIONALE OF THE INDICATOR**      Effective management of the low-carbon transition requires specific expertise related to climate change and its impacts, and their likely direct and indirect effects on the business. Presence of this capability within or closely related to the decision-making bodies that will implement low-carbon transition both indicates financial institution commitment to that transition and increases the chances of success.

Even though financial institutions are managing climate change at the Board level or equivalent level, a lack of expertise could be a barrier to successful management of low-carbon transition.

45

46      • **INV 5.3 LOW-CARBON TRANSITION PLAN**

**DESCRIPTION**      **INV 5.3 LOW-CARBON TRANSITION PLAN**  
**&**  
**REQUIREMENTS**

**SHORT**

**DESCRIPTION**

The financial institution has a plan on how the financial institution can contribute to financing the transition towards a low-carbon economy

**OF INDICATOR**

**DATA**

The relevant data for this indicator are:

**REQUIREMENTS**

- ◆ Environmental policy and details regarding governance
- ◆ The reporter should provide the following description of the transition plan including the following details:
- ◆ Whether the transition plan exists in a documented form and whether that document is public
- ◆ How the results of scenario testing influenced the transition plan
- ◆ Timescale for implementation of the transition plan
- ◆ Who has responsibility for its implementation (at the strategic, not operational, level)
- ◆ How successful implementation of the plan will be measured and monitored. (Should include details of any linked targets, emissions reduction or energy efficiency targets, or KPIs.)
- ◆ The role of a carbon price in the plan.

CDP Questionnaire applying to this indicator:

- ◆ C1.1
- ◆ C1.1a
- ◆ C1.1b
- ◆ C1.1c
- ◆ C1.2
- ◆ C1.2a
- ◆ C1.1b

**HOW THE**

**ASSESSMENT**

**WILL BE DONE**

| Subdimension | Basic | Standard | Advanced | Next practice | Low-carbon aligned | Weighting |
|--------------|-------|----------|----------|---------------|--------------------|-----------|
|--------------|-------|----------|----------|---------------|--------------------|-----------|

| <b>Associated score</b>                                                | <b>0%</b>                                     | <b>25%</b>                                                                                                        | <b>50%</b>                                                                                                     | <b>75%</b>                                                                                                                                                                                                                                      | <b>100%</b>                                                                                                                                                                                                                                                                 |            |
|------------------------------------------------------------------------|-----------------------------------------------|-------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>Measure of success</b>                                              | No measure of success                         |                                                                                                                   | At least one measure of success which is fully SMART* and contains both qualitative and quantitative elements. |                                                                                                                                                                                                                                                 | More than one measure of success. All measures of success are fully SMART*, contain both qualitative and quantitative elements, and are aligned with a low-carbon scenario.                                                                                                 | <b>10%</b> |
| <b>Financial content in plan</b>                                       | No financial content                          | Financial projections, cost estimates or other estimates of financial viability are described but not quantified. | Financial projections, cost estimates or other estimates of financial viability are quantified in some detail. | Quantitative estimations of how the business will change in the future are included.<br>Costs associated with the plan (e.g., write-downs of stranded assets, Risk Weighted Asset increase, contract penalties, regulatory costs) are included. | Description of the major financial changes to the business over all timescales is comprehensive and aligned with other indicators.<br>The transition plan is integrated into the overall business strategy of the organization and linked to the profit and loss statement. | <b>10%</b> |
| <b>Short-term actions (recent past up to reporting year + 5 years)</b> | Contains no discussion of short-term actions. |                                                                                                                   | Contains examples of short-term actions the financial institution expects to implement.                        |                                                                                                                                                                                                                                                 | Contains detailed descriptions of relevant and achievable short-term actions the FI expects to implement to make the transition a reality.                                                                                                                                  | <b>10%</b> |

|                                                                             |                                                        |                                                                                                                             |                                                                                                                             |                                                           |                                                                                                                                                                                                                             |            |
|-----------------------------------------------------------------------------|--------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                                             |                                                        |                                                                                                                             |                                                                                                                             |                                                           |                                                                                                                                                                                                                             |            |
| <b>Long-term actions and vision (from reporting year + 5 years onwards)</b> | Contains no discussion of long-term actions or vision. |                                                                                                                             | Contains descriptions of long-term actions the financial institution expects to implement to make the transition a reality. |                                                           | Contains descriptions of long-term actions the FI expects to implement to make the transition a reality.<br><br>Contains a vision of what the far-future FI could look like in terms of physical assets and business model. | <b>10%</b> |
| <b>Scope</b>                                                                | Scope of transition plan is not defined.               | Transition plan applies only to specific business units/operations (representing less than 50% of company's GHG emissions). | Transition plan applies only to specific business units/operations (representing more than 50% of company's GHG emissions). | Transition plan applies to all business units/operations. | Transition plan applies to all the asset under management. Any exclusions from the plan must not be material to the organization in terms of GHG emissions.                                                                 | <b>10%</b> |

|                                                      |                                                                                                                                                           |                                                                                                                                                                             |                                                                                                                                                                                    |                                                                                                                                                                                         |                                                                                                                                                                         |            |
|------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>Implementation of results of scenario testing</b> | The results of the FI's scenario testing (as assessed in Indicator 5.5 – Scenario testing) have not informed the development of the FI's transition plan. |                                                                                                                                                                             |                                                                                                                                                                                    |                                                                                                                                                                                         | The results of the FI's scenario testing (as assessed in Indicator 5.5 – Scenario testing) have informed the development of the FI's transition plan.                   | <b>10%</b> |
| <b>Transition plan timescale†</b>                    | Covers only short term, from reporting year until (RY + 3 years)                                                                                          | Covers only short and medium term, from reporting year until (RY + 4 to 10 years)                                                                                           | Covers short, medium and long term, from reporting year until (RY + 11 to 20 years)                                                                                                | Covers short, medium and long term, from reporting year until (RY + 21 years to 2049)                                                                                                   | Covers short, medium and long term, from reporting year until 2050 or beyond                                                                                            | <b>10%</b> |
| <b>Review and update process</b>                     | No transition plan review and update process is in place.                                                                                                 | Commitment to review and update transition plan, but no defined timescale or process.                                                                                       | Commitment to review and update transition plan, with either a defined timescale or process.                                                                                       | Commitment to review and update transition plan less often than every 5 years, with a defined process.                                                                                  | Commitment to review and update transition plan at least every 5 years for continuous relevancy and efficacy, with a defined process.                                   | <b>10%</b> |
| <b>Progress reporting process</b>                    | No transition plan progress reporting process is in place.                                                                                                | Commitment to report progress against the transition plan and any material changes, but no defined timescale or stakeholder feedback process (e.g., shareholders and AGMs). | Commitment to report progress against the transition plan and any material changes, with either a defined timescale or stakeholder feedback process (e.g., shareholders and AGMs). | Commitment to report progress against the transition plan and any material changes less often than annually, with a defined stakeholder feedback process (e.g., shareholders and AGMs). | Commitment to report progress against the transition plan and any material changes annually, with a defined stakeholder feedback process (e.g., shareholders and AGMs). | <b>10%</b> |

|                                               |                                |                                                                                                               |                                                           |                                                                           |                                                                                                                                                                 |            |
|-----------------------------------------------|--------------------------------|---------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>The role of a carbon price in the plan</b> | No carbon price is considered. | Internal studies have been conducted regarding a carbon price, but this has not been used to guide decisions. | A carbon price is used only qualitatively by the company. | A carbon price is embedded in cost calculations as a financial indicator. | The carbon price value is aligned with a low-carbon scenario <sup>+</sup> and is integrated into the financial scenario used for making key business decisions. | <b>10%</b> |
|-----------------------------------------------|--------------------------------|---------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|

**RATIONALE**      **INV 5.3 LOW-CARBON TRANSITION PLAN**

**RATIONALE OF THE INDICATOR**

All the sectors, including the finance one, will require substantial changes to their business to contribute to a low-carbon economy, over the short, medium, and long term, whether it is voluntarily following a strategy to do so or is forced to change by regulations and structural changes to the market. It is better from a risk perspective and impact approach that the changes tied to the transition occur in a planned and controlled manner.

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48      • **INV 5.4 CLIMATE CHANGE MANAGEMENT INCENTIVES**

**DESCRIPTION & REQUIREMENTS**      **INV 5.4 CLIMATE CHANGE MANAGEMENT INCENTIVES**

**SHORT DESCRIPTION OF INDICATOR**

The Board’s compensation committee has included metrics for the reduction of GHG emissions in the annual and/or long-term compensation plans of senior executive and front office employees. The company provides financial incentives for the management of climate change issues as defined by a series of relevant indicators.

**DATA**

The relevant data for this indicator are:

**REQUIREMENTS**

- ◆ Management incentives
- ◆ The reporter shall report whether the company provides incentives for the management of climate change issues, including the attainment of targets
- ◆ The reporter shall provide details on the incentives provided for the management of climate change issues
- ◆ The reporter shall provide details on the activities that are usually rewarded by incentives in the company

CDP Questionnaire mapping to this indicator:

- ◆ C1.3
- ◆ C1.3a

**HOW THE****ASSESSMENT****WILL BE DONE**

The analyst verifies if the financial institution has compensation incentives set for senior executive compensation and/or bonuses, that directly and routinely reward specific, measurable financing reduction emissions and/or the future attainment of emissions reduction targets, or other metrics related to the financial institution’s low-carbon transition plan. For cases in which the financial institution's structure does not match the one of the maturity matrix, the assessor should assign a score based on the financial institution’s specific hierarchy (i.e., if climate change management incentives are awarded to the highest level of decision-making within the organization, award “Low-carbon aligned”. If incentives are available one level below the highest level, award “Next practice”, etc.).

Note: the wording of the “What is the type of incentive” is based on the Executive Compensation Guidebook for Climate Transition developed by Willis Towers Watson, in partnership with the Climate Governance Initiative, a project in collaboration with the World Economic Forum (17).

| Question                | Subdimension | Basic | Standard | Advanced | Next practice | Low-carbon aligned | Weighting |
|-------------------------|--------------|-------|----------|----------|---------------|--------------------|-----------|
| <i>Associated score</i> |              | 0%    | 25%      | 50%      | 75%           | 100%               |           |

| <b>Who is entitled to benefit?</b>                              | <i>Who is entitled to benefit?</i> | Any other answer | Level 4 (see guidance)*                                                                                                                                                                                                                | Level 3 (see guidance)* | Level 2 (see guidance)*                                                                                                                                                                                    | Level 1 (see guidance)*                                                                                                                                                                                                                                                                                                  | <b>50%</b> |
|-----------------------------------------------------------------|------------------------------------|------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>What is the type of incentive?</b>                           | <i>Type of incentive</i>           | No incentives    | The FI has annual bonuses (or other short-term incentive plans) tied to climate metrics (key performance indicators (KPIs)), including metrics related to GHG emissions reductions, climate solution financing, engagement and impact. |                         | The FI has long-term incentive plan tied to climate metrics (key performance indicators (KPIs)), including metrics related to GHG emissions reductions, climate solution financing, engagement and impact. | The FI has long-term incentive plan tied to climate metrics, (key performance indicators (KPIs)), including metrics related to GHG emissions reductions, climate solution financing, engagement and impact. This plan aligns with the timescale and content of the FI's transition plan and emissions reduction targets. | <b>30%</b> |
| <b>Share of the climate incentive over the total incentives</b> | <i>Climate incentives share</i>    | <=5%             | <=15%                                                                                                                                                                                                                                  | <=30%                   | <=50%                                                                                                                                                                                                      | >50%                                                                                                                                                                                                                                                                                                                     | <b>20%</b> |

- \* Further guidance for each level of seniority is given below:
  - Level 1
    - Highest level of accountability or decision-making within the organization, with responsibility for overall organizational or corporate strategic direction.
    - Examples: Board, sub-set of the Board, Chief Executive Officer (CEO)
  - Level 2
    - Person/committee that is one step in the corporate structure from the highest level of decision-making of the organization (i.e. reports to or is accountable to Level 1). Inputs into organizational strategy but does not make decisions on it. May have responsibility and accountability for business unit strategy formation and implementation of one or more business units.
    - Examples: Vice President, Director, other C-Suite officer (e.g., Chief Financial Officer (CFO), Chief Procurement Officer (CPO), Chief Risk Officer (CRO), Chief Operating Officer (COO), Chief Sustainability Officer (CSO), etc.), other committee appointed by the Board
  - Level 3
    - Person/committee that is two steps in the corporate structure from the highest level of decision-making of the organization. May have responsibility and accountability for business unit strategy formation and implementation for one business unit.
    - Examples: Manager, Senior Manager
  - Level 4
    - Person/committee that is three or more steps in the corporate structure from the highest level of decision-making of the organization. No responsibility or accountability for business unit strategy development.
    - Examples: Officer, Senior Officer

**RATIONALE**      **INV 5.4 CLIMATE CHANGE MANAGEMENT INCENTIVES**

**RATIONALE OF THE INDICATOR**      Executive compensation should be aligned with overall business strategy and priorities. As well as commitments to action the company should ensure that incentives, especially at the executive level, are in place to reward progress towards low-carbon transition. This will improve the likelihood of successful low-carbon transition.

Monetary incentives at the executive level are an indication of commitment to successful implementation of a strategy for low-carbon transition.

49

**• INV 5.5 RISK MANAGEMENT**

50

**DESCRIPTION**      **INV 5.5 RISK MANAGEMENT**  
**&**

**REQUIREMENTS**

**SHORT**

**DESCRIPTION**

The financial institution is fully considering climate as a systemic risk. As a result, it is integrating climate in its own risk management process, informing its global strategy, and impacting its financing conditions (e.g. climate has a direct impact on the pricing of an asset, Green/Brown Supporting Factor)

**OF INDICATOR**

**DATA**

The relevant data for this indicator are:

**REQUIREMENTS**

- ◆ The reporter shall provide the details and supporting documents on the organization’s climate change scenario testing

CDP Questionnaire mapping to this indicator:

- ◆ C1.1
- ◆ C1.1b
- ◆ C2.1
- ◆ C2.2
- ◆ C-FS2.2b
- ◆ C-FS2.2c
- ◆ C-FS2.2d
- ◆ C-FS2.2e

**HOW THE**

**ASSESSMENT**

The analyst evaluates the description and evidence of the integration of climate risk in its risk management process and strategy

**WILL BE DONE**

| Question                                    | Subdimension      | Basic     | Standard                                            | Advanced                                                      | Next practice                                                 | Low carbon aligned                                                | Weighting  |
|---------------------------------------------|-------------------|-----------|-----------------------------------------------------|---------------------------------------------------------------|---------------------------------------------------------------|-------------------------------------------------------------------|------------|
| <i>Associated score</i>                     |                   | <b>0%</b> | <b>25%</b>                                          | <b>50%</b>                                                    | <b>75%</b>                                                    | <b>100%</b>                                                       |            |
| <i>Disclosure of climate related risks?</i> | <i>Disclosure</i> | None      | Reports partially the results and metrics used e.g. | Transparent about its risk management strategy, the scenario, | Disclose the results of its exercises, including quantitative | Disclose the results of the exercises and how it will incorporate | <b>20%</b> |

|                                                                                                                    |                                             |      |                                                                                   |                                                                                                                                           |                                                                                                                                                                           |                                                                                                                                                                              |            |
|--------------------------------------------------------------------------------------------------------------------|---------------------------------------------|------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                                                                                    |                                             |      | quantitative metrics are disclosed but without any explanations/contextualisation | variables, and sources used.                                                                                                              | results AND mitigations actions taken following the analysis<br><br>Disclose key assumptions and variables used, and report on the key risks and opportunities identified | climate-related and environmental risks into their strategies, governance and risk management.                                                                               |            |
| <b>What is the level of implementation among the institution?</b>                                                  | <i>Implementation</i>                       | None | Climate risk exposure following                                                   | Has defined risk analysis tools (apart from climate change scenarios). It informs & Influences strategy & financial planning & operations | Risk management is included in the decision-making process through asset pricing                                                                                          | Integrate climate risks into strategies, governance and risk management arrangements.<br><br>Incorporate climate risk into its stress-testing framework and internal models. | <b>40%</b> |
| <b>What is the position of the employee/committee with highest responsibility for risk management supervision?</b> | <i>Roles and responsibilities oversight</i> | None | Level 4 (see guidance)*                                                           | Level 3 (see guidance)*                                                                                                                   | Level 2 (see guidance)*                                                                                                                                                   | Level 1 (see guidance)*                                                                                                                                                      | <b>40%</b> |

- Level 1
  - Highest level of accountability or decision-making within the organization, with responsibility for overall organizational or corporate strategic direction.

- Examples: Board, sub-set of the Board, Chief Executive Officer (CEO)
- Level 2
  - Person/committee that is one step in the corporate structure from the highest level of decision-making of the organization (i.e. reports to or is accountable to Level 1). Inputs into organizational strategy but does not make decisions on it. May have responsibility and accountability for business unit strategy formation and implementation of one or more business units.
  - Examples: Vice President, Director, other C-Suite officer (e.g., Chief Financial Officer (CFO), Chief Procurement Officer (CPO), Chief Risk Officer (CRO), Chief Operating Officer (COO), Chief Sustainability Officer (CSO), etc.), other committee appointed by the Board
- Level 3
  - Person/committee that is two steps in the corporate structure from the highest level of decision-making of the organization. May have responsibility and accountability for business unit strategy formation and implementation for one business unit.
  - Examples: Manager, Senior Manager
- Level 4
  - Person/committee that is three or more steps in the corporate structure from the highest level of decision-making of the organization. No responsibility or accountability for business unit strategy development. Examples: Officer, Senior Officer

**RATIONALE      INV 5.5 RISK MANAGEMENT**

**RATIONALE OF  
THE INDICATOR**

Climate has been explicitly identified as a financial risk for years now (37). Surprisingly, according to European supervisors, financial institutions are not on the track to follow their climate risk exposure and managing it ('a wait-and-see approach is still prevalent) (38). Even though climate change scenario analysis and testing have turned to be a common practice (with a large heterogeneity in its exercise but this will be the topic of the next section 5.6), climate risk management itself is still lagging in terms of best practice (39) (definition of a climate risk strategy, deployment and implementation, governance, allocation of roles & responsibilities associated with it).

Expectation: 'Institutions are expected to incorporate climate-related and environmental risks as drivers of existing risk categories into their risk management framework, with a view to managing, monitoring and mitigating these over a sufficiently long-term horizon, and to review their arrangements on a regular basis. (40)

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**DESCRIPTION & REQUIREMENTS**

**SHORT DESCRIPTION** Assessing investor's climate risk stress-testing framework.

**DESCRIPTION OF INDICATOR**

**DATA** The relevant data for this indicator are:

**REQUIREMENTS** ♦ The reporter shall provide the details and supporting documents on the organization's climate change scenario testing

CDP Questionnaire mapping to this indicator:

- ♦ C3.1a
- ♦ C3.1b
- ♦ C3.1d
- ♦ C3.1e
- ♦ C3.1f

**HOW THE ASSESSMENT WILL BE DONE**

The analyst evaluates the description and evidence of the climate scenario testing for the presence of best-practice elements and consistency with the other reported management indicators. The financial institution description and evidence are compared to the maturity matrix developed to guide the scoring and a greater number of points is allocated for elements indicating a higher level of maturity.

Best-practice elements to be identified in the test/analysis include:

- ♦ full coverage of the investor's boundaries
- ♦ timescale from present to long-term (2035-2050)
- ♦ results are expressed in value-at-risk or other financial terms
- ♦ multivariate: a range of different changes in conditions are considered together
- ♦ changes in conditions are specific to a low-carbon climate scenario

- ◆ climate change conditions are combined with other likely future changes in operating conditions over the timescale chosen

| Question                                                                                   | Subdimension                         | Basic                                                                    | Standard                                                                           | Advanced                                                                                                                          | Next practice                                                                                                                          | Low carbon aligned                                                                   | Weighting |
|--------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------------------------------------------------|------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-----------|
| Associated score                                                                           |                                      | 0%                                                                       | 25%                                                                                | 50%                                                                                                                               | 75%                                                                                                                                    | 100%                                                                                 |           |
| <b>Does the Financial institution have a robust climate risk stress-testing framework?</b> | Climate stress testing framework     | None                                                                     | Internal framework, no clear purpose evidenced                                     | Measure and manage climate risk, closing the current data gaps and adopting good practices that are already present in the sector | Defining quantitatively the institution's potential exposure to transition and physical risks and qualitatively the reputational risks | Aligned with the guidance and pilot programmes of relevant regulatory authorities    | 5%        |
| <b>What is the scope of the scenario testing?</b>                                          | Scope                                | Scope of scenario testing is not defined.                                |                                                                                    | Scenario testing applies to portfolios most                                                                                       |                                                                                                                                        | Scenario testing applies to all portfolios                                           | 25%       |
| <b>What is the timescale of the scenario testing?</b>                                      | Timescale                            | Covers only short term, from reporting year until (RY + 3 years).        | Covers only short and medium term, from reporting year until (RY + 4 to 10 years). | Covers short, medium and long term, from reporting year until (RY + 11 to 20 years).                                              | Covers short, medium and long term, from reporting year until (RY + 21 years to 2049).                                                 | Covers short, medium and long term, from reporting year until 2050 or beyond.        | 20%       |
| <b>Does the company assess the materiality of climate-related risks/opportunities?</b>     | Climate-related risks/opportunities* | The materiality of climate-related risks/opportunities* is not assessed. | The materiality of 1 category of climate-related risks/opportunities* is assessed. | The materiality of 2 categories of climate-related risks/opportunities* is assessed.                                              | The materiality of 3 categories of climate-related risks/opportunities* is assessed.                                                   | The materiality of 4 categories of climate-related risks/opportunities* is assessed. | 10%       |

|                                                                                |                                          |                                                 |                                     |                                                                  |                                                            |                                                                                                                                                   |            |
|--------------------------------------------------------------------------------|------------------------------------------|-------------------------------------------------|-------------------------------------|------------------------------------------------------------------|------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <i>nities*?</i>                                                                |                                          |                                                 |                                     |                                                                  | assessed.                                                  |                                                                                                                                                   |            |
| <b>How many scenarios are considered?</b>                                      | <i>Scenarios***</i>                      | No scenarios are considered.                    | Considers 1 scenario.               | Considers 2 scenarios.                                           |                                                            | Considers 3 or more scenarios, including a low-carbon economy scenario.                                                                           | <b>10%</b> |
| <b>What parameters/assumptions are considered?</b>                             | <i>Parameters/assumptions considered</i> | Considers 1-2 different parameters/assumptions. |                                     | Considers 3-4 parameters/assumptions together (multivariate)     |                                                            | Considers 5 or more parameters/assumptions together, related to changing climate conditions in combination with changes in operating conditions . | <b>10%</b> |
| <b>Are the results† expressed in qualitative/quantitative/financial terms?</b> | <i>Results†</i>                          | No results available                            | Expressed only in qualitative terms | Expressed in qualitative and quantitative terms                  | Expressed in qualitative, quantitative and financial terms | Expressed in qualitative, quantitative and financial terms and results are translated into value-at-risk                                          | <b>10%</b> |
| <b>Is a carbon price considered?</b>                                           | <i>Carbon price</i>                      | No carbon price is considered.                  |                                     | A carbon price is used as one of the main parameters/assumptions |                                                            | The carbon price used is aligned with the parameters/assumptions of a low-carbon economy scenario‡                                                | <b>10%</b> |

- \* Climate-related risk categories (18):
1. Market and Technology shifts
  2. Reputation

### 3. Policy and Legal

### 4. Physical Risks

- † Results of stress testing should be presented as business impacts which can include consideration of (42):
  - ◆ Scale: What is the order of magnitude of the potential impact?
  - ◆ Timeframe: What can I conclude about the possible timescales over which this will emerge?
  - ◆ Asset classes and sectors: What does my analysis tell me about the differential impact of climate change on different asset classes and/or sectors?
  - ◆ Valuation: Can I draw out lessons from the way I value individual companies or assets (quantitative or qualitative)?
  - ◆ Trends and drivers: What does the analysis tell me about the signals to watch for in order to track climate risks in specific asset classes, sectors or companies?
- ‡ Refer for instance to International Energy Agency (IEA), World Energy Outlook 2019, Annex B, p 758 (19). CO<sub>2</sub> prices are displayed by world regions, predicted values in 2030 and 2050.

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### Comparison of key climate scenarios (30)

| SOURCE                          | SCENARIO                                             | SECTOR COVERAGE                 | TEMPERATURE OUTCOME (°C) | DESCRIPTION                                                                                                                                                                                                                                                                                                                                                                                                         |
|---------------------------------|------------------------------------------------------|---------------------------------|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1.5°C SCENARIOS</b>          |                                                      |                                 |                          |                                                                                                                                                                                                                                                                                                                                                                                                                     |
| IEA                             | Net Zero Emissions by 2050 (NZE)                     | Energy sector (excludes AFOLU)  | 1,4                      | Assumes higher shares of carbon sequestration to achieve net zero, with approximately 7.6Gt CO <sub>2</sub> /year by 2050, including CO <sub>2</sub> removal from bioenergy with carbon capture and storage (BECCS) and DACCS. 49% of final energy demand comes from electricity generation in 2050, and hydrogen use is 20EJ/year."                                                                                |
| NGFS                            | Orderly: Net Zero 2050                               | All sectors                     | 1,5                      | Assumes stringent climate policies are introduced early and a high innovation environment is cultivated, limiting warming to 1.5°C. Electricity provides 53% of final energy demand in 2050 while hydrogen use is 18EJ/year. CCS delivers around 8.5Gt CO <sub>2</sub> /year by 2050.                                                                                                                               |
| NGFS                            | Disorderly: Divergent Net Zero                       | All sectors                     | 1,5                      | Assumes policies are delayed and divergent across countries, but sufficiently stringent to reach 1.5°C. 58% of final energy comes from electricity in 2050 while hydrogen use is 16EJ/year. CCS delivers around 6Gt CO <sub>2</sub> /year by 2050. There are particularly high transition costs associated with this scenario, which assumes a carbon price of ~\$630/tCO <sub>2</sub> per year (2020 real prices). |
| IRENA                           | 1.5°C Scenario (1.5-S)                               | Energy sector (excludes AFOLU)  | 1,5                      | Assumes relatively higher renewable penetration and hydrogen deployment to reduce emissions.                                                                                                                                                                                                                                                                                                                        |
| PRI                             | Inevitable Policy Response: Required Policy Scenario | All sectors                     | 1,5                      | IPR's assessment of future policy developments needed to accelerate emissions reduction and hold the global temperature increase to a 1.5 degree outcome.                                                                                                                                                                                                                                                           |
| <b>2°C CONSISTENT SCENARIOS</b> |                                                      |                                 |                          |                                                                                                                                                                                                                                                                                                                                                                                                                     |
| IEA                             | SDS                                                  | Energy sector (excludes AFOLU)  | 1,6                      | Assumes actions are taken to meet the energy- related UN Sustainable Development Goals by 2030, leading to significant reduction in global warming.                                                                                                                                                                                                                                                                 |
| NGFS                            | Orderly: Below 2°C                                   | All sectors                     | 1,7                      | Assumes climate policies are introduced early and gradually become more stringent, leading to reduced transition costs compared to the NGFS's delayed transition scenario.                                                                                                                                                                                                                                          |
| NGFS                            | Disorderly: Delayed transition                       | All sectors                     | 1,8                      | Assumes that policies are delayed and divergent across countries and sectors leading to higher transition risks of reducing global warming to below 2°C.                                                                                                                                                                                                                                                            |
| PRI                             | Inevitable Policy Response: Forecast Policy Scenario | All sectors                     | 1,8                      | IPR's assessment of what is anticipated, in terms of future policy developments and the subsequent impact on emissions reduction and temperature outcomes.                                                                                                                                                                                                                                                          |
| <b>2.5+°C SCENARIOS</b>         |                                                      |                                 |                          |                                                                                                                                                                                                                                                                                                                                                                                                                     |
| IEA                             | STEPS                                                | Energy sector (excludes AFOLU)  | 2,6                      | Assumes current policies and commitments, including NDCs and stimulus packages in response to COVID-19.                                                                                                                                                                                                                                                                                                             |
| NGFS                            | Hot house world: NDCs                                | All sectors                     | -2,5                     | Assumes that some climate policies are implemented in some jurisdictions, but globally efforts are insufficient to halt significant global warming.                                                                                                                                                                                                                                                                 |
| NGFS                            | Hot house world: Current Policies                    | All sectors                     | 3,0+                     | Assumes that climate policies are implemented in some jurisdictions, but globally efforts are insufficient to halt significant global warming.                                                                                                                                                                                                                                                                      |
| IEA                             | Announced Pledges                                    | Energy sectors (excludes AFOLU) | 2,1                      | Assumes current policies and commitments, including NDCs and stimulus packages in response to COVID-19, plus all high-level announced pledges are achieved.                                                                                                                                                                                                                                                         |

## RATIONALE

### INV 5.6 CLIMATE CHANGE SCENARIO TESTING

#### RATIONALE OF THE INDICATOR

There are a variety of ways of analysing the potential impacts of climate-related changes on an investor, whether these are slow and gradual developments or one-off “shocks”. Supervisors are increasingly calling for techniques such as use of an internal price on carbon, scenario analysis and stress testing to be implemented to enhance asset managers ability to address risks that might adversely impact the collective investment schemes or individual portfolios they manage (20)

It is key to integrate climate risk scenarios into stress-testing models, with both physical and transition risks, as well as long-and short-term horizons. Scenario stress testing is an important management tool that help to analyse the strength of the strategies that have been put in place (20)

It is important for investors to understand the businesses likely to be strongly affected by climate change impacts (both direct and indirect).

As this practice is still to be fully onboarded by investors, the ACT methodology thus provides a broad definition of types of testing and analysis which can be relevant to this information requirement, to identify both current and best practices and consider them in the analysis.

## 61 **MODULE 6: INVESTORS ENGAGEMENT**

### 62 • **INV 6.1 STRATEGY TO INFLUENCE INVESTORS**

#### **DESCRIPTION**      **INV 6.1 STRATEGY TO INFLUENCE INVESTORS**

#### **& REQUIREMENTS**

#### **SHORT**

#### **DESCRIPTION OF INDICATOR**

This indicator assesses the strategy put in place to influence, enable or otherwise shift investor's investment choices in favour of credible and robust climate funds, resulting in more money raising in favour of climate solutions or low carbon activities for instance.

#### **DATA**

The relevant data for this indicator are:

#### **REQUIREMENTS**

- ◆ Strategy for mobilizing investors and measures of success
- ◆ CDP Questionnaire mapping to this indicator:
  - ◆ C12.1
  - ◆ C12.1a

External sources of data may also be used for the analysis of this indicator.

#### **HOW THE ASSESSMENT**

The assessment will assign a maturity score based on the financial institution's formalized, written strategy regarding its engagement with its investors expressed in a maturity matrix.

#### **WILL BE DONE**

A financial institution that is placed in the 'Low-carbon aligned' category will receive the maximum score. A financial institution which is at a lower level will receive a partial score, with 0 points awarded for having no engagement at all.

| Question                                                                                | Subdimension                                    | Basic                                                         | Standard                                                                                                                                                                                             | Advanced                                                                                                                                                                                                      | Next practice                                                                                                                                                                                           | Low-carbon aligned                                                                                                                                                                                                                                                          | Weighting |
|-----------------------------------------------------------------------------------------|-------------------------------------------------|---------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| Associated score                                                                        |                                                 | 0%                                                            | 25%                                                                                                                                                                                                  | 50%                                                                                                                                                                                                           | 75%                                                                                                                                                                                                     | 100%                                                                                                                                                                                                                                                                        |           |
| <b>What is the scope of the engagement strategy with investors?</b>                     | Scope                                           | Strategy applies to less than 30% of total source of fundings | Strategy applies to up to 30% of total source of fundings                                                                                                                                            | Strategy applies to 31-60% of total source of fundings                                                                                                                                                        | Strategy applies to 61-90% of total source of fundings                                                                                                                                                  | Strategy applies to over 90% of total source of fundings                                                                                                                                                                                                                    | 50%       |
| <b>What action levers<sup>‡</sup> are embedded in the strategy to engage investors?</b> | Action levers <sup>‡</sup> embedded in strategy | No action levers <sup>‡</sup> embedded in strategy.           | Strategy includes action lever(s) from one of the engagement types (Information collection, Engagement & Incentivisation, Innovation & collaboration, Fostering internal changes) used. <sup>‡</sup> | Strategy includes action levers from two of the four engagement types (Information collection, Engagement & Incentivisation, Innovation & collaboration) used, Fostering internal changes) used. <sup>‡</sup> | Strategy includes action levers from all of the four engagement types (Information collection, Engagement & Incentivisation, Innovation & collaboration, Fostering internal changes) used. <sup>‡</sup> | Strategy includes action levers from all of the four engagement types (Information collection, Engagement & Incentivisation, Innovation & collaboration, Fostering internal changes) used. <sup>‡</sup><br>Must include 'staff training'(4.) and 'carbon tool' actions (1.) | 50%       |

<sup>‡</sup> 1. Information collection

- Promote or develop tools to enable clients understand the carbon footprint of your portfolio and of its money.
- Provide investors with climate-related risk and impact metrics of investments to help them understand the climate risks and impacts of the money they have been providing.

## 2. Engagement & incentivization

- Run an engagement campaign to educate investors about climate change/GHG emissions reductions/other low-carbon transition-related topics
- Offer financial incentives for investors directing their money towards climate funds
- Provide climate-related training, support, and best practices
- Provide rationale behind climate-related investment decisions

## 3. Innovation & collaboration (changing markets)

- Run a campaign to encourage innovation to reduce climate change impacts
- Provide asset owners with information and analytics on net zero investing and climate risk and opportunity
- (AM) Work in partnership with asset owners on decarbonization goals, consistent with an ambition to contribute reaching global net zero emissions by 2050
- Develop incentivizing non-financial indicators (e.g. climate dividends)
- Offer Article 9 climate funds
- Distribute specific investment products/funds integrating climate impact objectives (i.e. contributing to the financing of a low carbon economy or helping companies in the portfolio to define their climate strategy likewise Fideas has been doing along with ACT Step by Step inside its fund 'ACTforClimate')
- Develop Climate Paris Aligned indexes
- Labeled Index (Paris aligned benchmark & Climate transition benchmark) (21)

## 4. Fostering internal changes (teams/tools/processes)

- Incentivization of managers to put forward climate-positive solutions or funds

**RATIONALE**      **INV 6.1 STRATEGY TO INFLUENCE INVESTORS**

**RATIONALE OF**      **RELEVANCE OF THE INDICATOR:**

**THE INDICATOR**      Investors engagement module is included in this ACT methodology for the following reasons:

- ◆ Act on all the possible existing levers on the money value chain. Engaging with investors is also a great way to be part of the solution and go even beyond the engagement with their investees (module 7).
- ◆ It is important to mobilize and raise more money to be vested in favour of climate solutions, low carbon/enabling activities, or companies to decarbonize.
- ◆ Asset managers can have a direct influence on the investors and explain to what extent climate is a financial risk that must be taken into account when vesting money in companies or financial instruments. More, it has the responsibility to explain that climate is also an investment opportunity as well. The role of asset managers (whether primary or secondary) is to mainstream climate finance investments through dedicated climate finance funds. Important: for the narrative score and the global appreciation of the score, the rationale of the climate funds/vehicle commercialized should be scrutinized to understand if the approach is about (i) alignment or (ii) impact. The guidance here is to reward impact approaches, even though it is still difficult to evidence GHG emission reduction due to the financial institution's individual action.

In this module, investors can be whether individuals, institutional or companies.

**SCORING THE INDICATOR:**

Because of data availability and complexity, a direct measure of the outcome of such engagement is not very feasible currently. Because there is no global agreement on what a robust enough labelled fund is, it has not been possible to compute the total of 'green' funds out of the total funds of a defined asset manager and associate score to it. Hence, the approach of a maturity matrix has been chosen as it allows the analyst to consider multiple dimensions of investors engagement and assess them together towards a single score for investors Engagement.

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64      • **INV 6.2 ACTIVITIES TO INFLUENCE INVESTORS**

**DESCRIPTION**      **INV 6.2 ACTIVITIES TO INFLUENCE INVESTORS**

**&  
REQUIREMENTS**

**SHORT**

**DESCRIPTION  
OF INDICATOR**

This indicator assesses the actions put in practice to influence, enable or otherwise shift investor’s investment choices in favour of credible and robust climate funds, resulting in more money raising in favour of climate solutions or low carbon activities for instance.

**DATA**

The relevant data for this indicator are:

**REQUIREMENTS**

- ◆ List of activities implemented to influence investees to reduce their GHG emissions, track record

CDP Questionnaire mapping to this indicator:

- ◆ C12.1
- ◆ C12.1a

External sources of data may also be used for the analysis of this indicator.

**HOW THE  
ASSESSMENT**

The assessment will assign a maturity score based on the financial institution’s demonstration of recent and current activities with investors, expressed in a maturity matrix.

**WILL BE DONE**

A financial institution that is placed in the ‘Low-carbon aligned’ category will receive the maximum score. A financial institution which is at a lower level will receive a partial score, with 0 points awarded for having no engagement at all.

This maturity matrix is indicative but does not show all possible options that can result in a particular score. The financial institution’s responses will be scrutinized by the analyst and then placed on the level in the matrix where the analyst deems it most appropriate.

| Question                | Subdimension | Basic | Standard | Advanced | Next practice | Low-carbon aligned | Weighting |
|-------------------------|--------------|-------|----------|----------|---------------|--------------------|-----------|
| <i>Associated score</i> |              | 0%    | 25%      | 50%      | 75%           | 100%               |           |

|                                                                                                              |                                               |                                                |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                       |                   |
|--------------------------------------------------------------------------------------------------------------|-----------------------------------------------|------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p><b><i>What is the scope of the recent and current activities in investors engagement?</i></b></p>         | <p><i>Scope</i></p>                           | <p>No investors engaged.</p>                   | <p>Investors engaged represent up to 30% of total source of fundings.</p>                                                                                                                                                | <p>Investors engaged represent 31-60% of total source of fundings.</p>                                                                                                                                                   | <p>Investors engaged represent 61-90% of total source of fundings.</p>                                                                                                                                                     | <p>Investors engaged represent over 90% of total source of fundings.</p>                                                                                                                                                                                                                              | <p><b>40%</b></p> |
| <p><b><i>What action levers* does the financial institution use in practice to engage investors?</i></b></p> | <p><i>Action levers* used in practice</i></p> | <p>No action levers‡ embedded in strategy.</p> | <p>Evidence of financial institution using action lever(s) from one of the engagement types (Information collection, Engagement &amp; Incentivisation, Innovation &amp; collaboration, Fostering internal changes).‡</p> | <p>Evidence of financial institution using action lever(s) from two of the engagement types (Information collection, Engagement &amp; Incentivisation, Innovation &amp; collaboration, Fostering internal changes).‡</p> | <p>Evidence of financial institution using action lever(s) from three of the engagement types (Information collection, Engagement &amp; Incentivisation, Innovation &amp; collaboration, Fostering internal changes).‡</p> | <p>Evidence of financial institution using action lever(s) from all of the engagement types (Information collection, Engagement &amp; Incentivisation, Innovation &amp; collaboration, Fostering internal changes).‡<br/>Actions must include 'staff training'(4.) and 'carbon tool' actions (1.)</p> | <p><b>30%</b></p> |

|                                                                                             |                                                |                                                                 |                                                                                 |                                                                                       |                                                                                  |                                                                                                        |                   |
|---------------------------------------------------------------------------------------------|------------------------------------------------|-----------------------------------------------------------------|---------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|-------------------|
| <p><b>How impactful has the financial institution's engagement with investors been?</b></p> | <p><i>Impact of engagement<sup>‡</sup></i></p> | <p>No evidence of impact<sup>†</sup> of action levers used.</p> | <p>Some action levers used have qualitative evidence of impact<sup>†</sup>.</p> | <p>Almost all action levers used have qualitative evidence of impact<sup>†</sup>.</p> | <p>Some action levers used have quantitative evidence of impact<sup>†</sup>.</p> | <p>Almost all action levers used have qualitative and quantitative evidence of impact<sup>†</sup>.</p> | <p><b>30%</b></p> |
|---------------------------------------------------------------------------------------------|------------------------------------------------|-----------------------------------------------------------------|---------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|-------------------|

\* Action levers must be presented as examples of past/present actions/initiatives, and not be theoretical/embedded in a strategy document (such examples should be scored in indicator 6.1). “Action levers” include, but are not limited to, the following examples, which are grouped into four engagement types (sources: 2022 CDP climate change questionnaire C12.1):

‡ 1. Information collection

- Promote or develop tools to enable clients understand the carbon footprint of the asset managers portfolio and of its money.
- Provide regularly investors with climate-related risk and impact metrics of investments to help them measuring their risks and impacts.

2. Engagement & incentivization

- Run an engagement campaign to educate investors about climate change/GHG emissions reductions/other low-carbon transition-related topics
- Offer financial incentives for investors directing their money towards climate funds
- Provide climate-related training, support, and best practices
- Provide rationale behind climate-related investment decisions

3. Innovation & collaboration (changing markets)

- Run a campaign to encourage innovation to reduce climate change impacts
- Provide asset owners with information and analytics on net zero investing and climate risk and opportunity
- (AM) Work in partnership with asset owners on decarbonization goals, consistent with an ambition to contribute reaching global net zero emissions by 2050
- Develop incentivizing non-financial indicators (e.g. climate dividends)
- Distribute specific investment products/funds integrating climate objectives (i.e. contributing to the financing of a low carbon economy or helping companies in the portfolio to define their climate strategy likewise Fideas has been doing along with ACT Step by Step inside its fund 'ACTforClimate').
- Development or use of a climate score at portfolio level and discloses it

#### 4. Fostering internal changes (teams/tools/processes)

- Regular staff training and upskilling on climate-related topics
- Incentivization of managers to put forward climate-positive solutions or funds

† The metric used to measure impact depends on the action lever the metric refers to. Examples of “evidence of impact” might include, but are not limited to:

- o Qualitative example: Feedback from investors saying that they appreciate and will use this new knowledge to start their journey on the low-carbon transition
- o Quantitative example: Number of climate vehicles/funds commercialized have risen by X%
- o Quantitative example: The percentage of engaged investors setting science-based targets has increased annually by X%

### **Rationale**

#### **INV 6.2 ACTIVITIES TO INFLUENCE INVESTORS**

#### *Rationale of the indicator*

#### **RELEVANCE OF THE INDICATOR:**

Investors engagement is included in this ACT methodology for the following reasons:

- ◆ Act on all the possible existing levers on the money value chain. Engaging with investors is also a great way to be part of the solution and go even beyond the engagement with their investees.
- ◆ It is important to mobilize and raise more money to be vested in favour of climate solutions, low carbon/enabling activities or companies to decarbonize.
- ◆ Asset managers can have a direct influence on the investors and explain to what extent climate is a financial risk that must be taken into account when vesting money in companies or financial instruments. More, it has the responsibility to explain that climate is also an investment opportunity as well. The role of asset managers (whether primary or secondary) is to mainstream climate finance investments through dedicated climate finance funds. Important: for the narrative score and the global appreciation of the score, the rationale of the climate funds/vehicle commercialized should be scrutinized to understand if the approach is about (i) alignment or (ii) impact. The guidance here is to reward impact approaches, even though it is still difficult to evidence GHG emission reduction due to the financial institution individual action.

In this module, Investors can be whether individuals, institutional or companies.

**SCORING THE INDICATOR:**

Because of data availability and complexity, a direct measure of the outcome of such engagement is not very feasible currently. Because there is no global agreement on what a robust enough labelled fund is, it has not been possible to compute the total of 'green' funds out of the total funds of a defined asset manager and associate score to it. Hence, the approach of a maturity matrix has been chosen as it allows the analyst to consider multiple dimensions of investors engagement and assess them together towards a single score for investors Engagement.

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**MODULE 7: INVESTEE'S ENGAGEMENT**

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● **INV 7.1 STRATEGY TO INFLUENCE INVESTEE'S/ASSET MANAGERS**

**DESCRIPTION**     **INV 7.1 STRATEGY TO INFLUENCE INVESTEE'S/ASSET MANAGERS**  
**&**  
**REQUIREMENT**  
**S**

**SHORT DESCRIPTION OF INDICATOR**

**DATA REQUIREMENTS**

The financial institution has an engagement strategy, ideally governed by policy and integrated into financial attribution and climate strategy, to influence, enable, or otherwise shift investee companies' strategy, business model and activities in order to reduce GHG emissions.

The relevant data for this indicator are:

- ◆ The financial institution shall disclose details on its engagement strategy (objectives, levers) & associated framework.

CDP Questionnaire mapping to this indicator:

- ◆ C-FS2.2f
- ◆ C-FS3.6
- ◆ C-FS3.6b
- ◆ C-FS12.1b
- ◆ C12.1
- ◆ C12.1b
- ◆ FW-FS3.3
- ◆ FW-FS3.3a
- ◆ FW-FS3.4

External sources of data may also be used for the analysis of this indicator.

**HOW THE ASSESSMENT WILL BE DONE**

The assessment will assign a maturity score based on the financial institution's formalized written strategy regarding its engagement with its investees, expressed in a maturity matrix.

A financial institution placed in the 'Low-carbon aligned' category will receive the maximum score. Conversely, a financial institution at a lower level will receive a partial score, with 0 points awarded for having no engagement at all.

**Asset Managers and Asset Owners (direct investment)**

| Question                | Subdimension | Basic | Standard | Advanced | Next practice | Low-carbon aligned | Weighting |
|-------------------------|--------------|-------|----------|----------|---------------|--------------------|-----------|
| <i>Associated score</i> |              | 0%    | 25%      | 50%      | 75%           | 100%               |           |

|                                                                                              |                                                           |                             |                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                |                                                                              |
|----------------------------------------------------------------------------------------------|-----------------------------------------------------------|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|
| <p><b>What is the scope of the engagement strategy?</b></p>                                  | <p><i>Scope of companies embedded in the strategy</i></p> | <p>No strategy defined.</p> | <p>Engage with less than 20 companies focusing on those with highest owned emissions OR those responsible for less than 33% of the portfolio's emissions (either directly, or collectively) and strategy applies to all companies from the fossil fuel sectors</p> | <p>Engage with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for less than 65% of the portfolio's emissions (either directly, or collectively) and strategy applies to all companies from the fossil fuel sectors</p>   | <p>Engage with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for at least 65% of the portfolio's emissions (either directly, or collectively) and strategy applies to all companies from the fossil fuel sectors</p> | <p>Engage with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for at least 80% of the portfolio's emissions (either directly, or collectively) and strategy applies to all companies from the fossil fuel sectors</p>                              | <p><b><i>This category will weigh the final score of this matrix</i></b></p> |
| <p><b>Does the financial institution have a set up a structured engagement strategy?</b></p> | <p><i>Engagement framework</i></p>                        | <p>No engagement policy</p> | <p>Sporadic references to engagement objective(s) with limited or low granularity on the engagement strategy (sectors, geography, size of the companies targeted) &amp; timeline</p>                                                                               | <p>Has set up a structured engagement approach: a focus is given to those generating the highest owned emissions with an associated timeline.<br/><br/>Has set their own outcome based KPI from its engagement framework (evidence of an existing framework must</p> |                                                                                                                                                                                                                                                                   | <p>Has defined an engagement strategy &amp; associated framework with (i) timebound engagement objectives, (ii) associated tools for measuring &amp; tracking the engagement policy implementation, (iii) a voting policy/strategy and (iv) disclosure related to this engagement strategy</p> | <p><b>20%</b></p>                                                            |

|                                                             |                   |      |                                                          |                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |
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|                                                             |                   |      |                                                          | be demonstrated)                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |
| <b>What are the objectives of this engagement strategy?</b> | <i>Objectives</i> | None | Improving dialogue and climate awareness among companies | Improving governance of climate risks/opportunities AND/OR enhance disclosure alignment with recognized framework (e.g. TCFD) | General Climate Objectives: Reduce GHG corporate clients emissions & tracking it<br>Sectoral objectives: has a sectoral engagement policy on Fossil fuels sector including no new Fossil fuels production project or coal mines<br>Paris Agreement alignment objective: Impact the use of financings (CAPEX & OPEX breakdown use) and/or its orientation (directly for primary market investors or through voting) | Science based Climate objectives: reduce GHG corporate clients emissions across the value chain (on significant direct & indirect scope emissions), consistent with a 1.5°C scenario & tracking it<br>Sectoral objectives: has a sectoral engagement policy on Fossil fuels sector including no new Fossil fuels production project or coal mines and a date for full exit<br>If relevant: Paris Agreement alignment criteria: Impact the use of financings (CAPEX & OPEX breakdown use) and/or its orientation (directly for primary market | <b>15%</b> |

|                                                                      |                                     |      |                                                                                 |                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |            |
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|                                                                      |                                     |      |                                                                                 |                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                   | investors or through voting) AND an associated timeline                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |
| <b>What is the asset manager overall approach to climate voting?</b> | <i>Climate voting strategy (22)</i> | None | Evidence of integration of climate consideration in its global voting strategy. | Draws on widely recognized and accepted frameworks, such as the NZAOA, TCFD, CA+100, TPI (among other), to integrate a range of different climate-related factors for their voting strategy AND a Monitoring, reporting and verification process has been set up. | Has defined a Climate Voting-specific structure, roles and responsibilities for identifying and evaluating Climate Votes<br>And<br>Has defined a voting guidance by sector associated with red lines triggering sanction votes and the type of votes used<br><br>AND<br>Involvement from climate or environmental, social and governance (ESG) expert (internal or external) AND a Monitoring, reporting and verification process has been set up | Includes a clear organizational structure and delegation of roles and responsibilities that demonstrates its capacity to identify, evaluate and execute Climate Voting<br><br>The voting guidance states general (or specific where possible) evaluation criteria used when considering common topics of Climate Votes (e.g., transparency, capital alignment, emission target setting, lobbying disclosure, scenario analyses, etc.)<br><br>Has defined a voting guidance by sector associated with | <b>15%</b> |

|                                                                                                |                                   |                                                        |                                                                  |  |                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                  |
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|                                                                                                |                                   |                                                        |                                                                  |  |                                                                                                                                      | <p>red lines triggering sanction votes and the type of votes used</p> <p>Has defined an External Climate resolutions strategy: participating in resolution deposit on climate topics and/or supporting other shareholders climate resolutions</p> <p>Has defined a strategy to integrate climate considerations to any other topics: Quitus, Accounts &amp; dividends, Board remuneration, Administrator nomination</p> <p>AND a Monitoring, reporting and verification is in place.</p> |                  |
| <p><b>What are the characteristics of the financial institution's escalation strategy?</b></p> | <p><i>Escalation strategy</i></p> | <p>No evidence of an existing escalation strategy.</p> | <p>The escalation strategy shows evidence of a collaborative</p> |  | <p>Has defined a gradual escalation process, ranging from a collaborative/'Tea-&amp;-Cookies' approach to confrontational/forcef</p> | <p>The escalation strategy includes:<br/>(i) List of sanctions increasingly restrictive:</p>                                                                                                                                                                                                                                                                                                                                                                                             | <p><b>5%</b></p> |

|                                                                                                              |                                            |                                        |                                                                                                                                          |                                                                                                                                                                                                                                                                        |                                                    |                                                                                                                                                                                                                                                                                                          |            |
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|                                                                                                              |                                            |                                        | approach without confrontational milestones (often referred as a 'Tea-&-Cookies' engagement approach) and without an associated timeline |                                                                                                                                                                                                                                                                        | ul engagement with an associated timeline.         | (ii) deadlines supported with clear criteria enabling to move to the next sanction milestone;<br>(iii) A possibility of divestment or other meaningful penalty (with a short timescale already determined) in case of failure in the dialogue, in order to prevent the engagement process from stalling; |            |
| <b><i>Does the financial institution follow recommendations on existing impact management standards?</i></b> | <i>Impact management system</i>            | No evidence                            |                                                                                                                                          | Has defined an internal impact management standard.<br>The financial institution demonstrates to be able to identify the relevant climate actions and their relative impact using the approach or metrics best suited to their organizational context or capabilities. |                                                    | Demonstrates complying/drawing on impact-oriented framework to design its engagement strategy (e.g. ISO 14097, ISO 14001, EMAS, Climate Impact Management System (CIMS))                                                                                                                                 | <b>5%</b>  |
| <b><i>What action levers† are embedded in the</i></b>                                                        | <i>Action levers† embedded in strategy</i> | No action levers† embedded in strategy | Strategy includes action lever(s)                                                                                                        | Strategy includes action lever(s) from three of the                                                                                                                                                                                                                    | Strategy includes action lever(s) from four of the | Strategy includes action lever(s) from all                                                                                                                                                                                                                                                               | <b>35%</b> |

|                                                                                                                       |                                                             |                                                                                                      |                                               |                                                                                                        |                                                                                                        |                                                                                                                                                                                              |           |
|-----------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|------------------------------------------------------------------------------------------------------|-----------------------------------------------|--------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| <b>financial institution's engagement strategy to encourage investees to reduce their emissions ?</b>                 |                                                             |                                                                                                      | from two of the engagement types (C-FS12.1b). | engagement types (C-FS12.1b) and must include actions from the "Engagement & incentivization" category | engagement types (C-FS12.1b) and must include actions from the "Engagement & incentivization" category | engagement types (C-FS12.1b) with prioritization among the most impactful categories according to its business specificities and objectives i.e. the "Engagement & incentivization" category |           |
| <b>To what extent are other low carbon transition related recommendations* integrated in the engagement strategy?</b> | <i>Other low-carbon transition-related recommendations*</i> | No other low-carbon transition related recommendations * included in investees' engagement strategy. |                                               |                                                                                                        |                                                                                                        | 1 or more other low-carbon transition related recommendations * included in asset manager engagement strategy.                                                                               | <b>5%</b> |

\* "Other low-carbon transition-related recommendations" refers to key aspects of a company's low-carbon transition, beyond emissions reductions and targets, that financial institutions can engage them on. These aspects can include performance indicators from any ACT performance modules, such as:

- Intangible investment
  - For example, the financial institution recommends that its investees increase their R&D spend in low-carbon technologies.
- Management
  - For example, the financial institution encourages its investees to conduct climate change scenario testing.
- Policy engagement
  - For example, the financial institution encourages its investees to support relevant climate policies.
- Business model
  - For example, the finance institution engages with its investees to develop new, low-carbon business models.

◆ Action levers must be embedded in a strategy document, and not be presented as examples of past/present actions/initiatives (such examples should be scored in indicator 7.2). "Action levers" include but are not limited to the following individual action levers, which are grouped into five engagement types (sources: 2022 CDP climate change questionnaire CDP 12.1b (C-FS12.1b) (Banking/Asset manager):

- Education/information sharing
  - Run an engagement campaign to educate companies about your climate change performance and strategy
  - Share and disclose climate information about your portfolios and relevant certification schemes (i.e. taxonomic performance, Taxonomic Alignment Ratio, carbon portfolio performance)
  - Provide corporates with information and analytics regarding their business specific climate risks and opportunities
  
- Collaboration & innovation
  - Run a campaign to encourage innovation to reduce climate change impacts (e.g. climate solutions)
  - Work in partnership with corporates on decarbonization goals, consistent with an ambition to reach net zero emissions by 2050 or sooner across all assets
  - Integrate climate risks on asset pricing models (gives a +25% bonus points on the category assessed)
  - Engage with portfolio company, collaboratively through initiative or coalitions in line with 1.5°C scenario requirements
  - Engage simultaneously with numerous companies and stakeholders from the same sector or value chain (8)
  - Collaborative engagement with the management of publicly listed firms and private firms (23).
  - The asset owner, either individually or jointly with others, endorses or publishes position papers on pertinent climate topics that benefit from asset owner commitments in line with the Alliance ambitions to guide net-zero engagement activities or topics; (8)
  - Provide specific climate-related products (e.g. for an asset manager climate-thematic funds)
  
- Compliance & onboarding
  - Evaluate the asset manager's climate change mitigation efforts, their management of climate risks/opportunities, and to ensure their alignment of stewardship activities and public messaging with the long-term climate interests of the Alliance on climate change. (8)
  - Climate change considerations in investees management position mechanism
  - Climate-related criteria in investment selection/screening/decision
  - Enhanced Climate Due Diligence
  - Signaling effects of publicized engagement with, and/or divestment from, companies that do not adequately alter, or commit to altering, corporate practices (23).
  
- Information collection (understanding client behavior)
  - Collect climate-related and carbon emissions information from companies as part of due diligence

- Collect climate-related and carbon emissions information at least annually from long-term investments
- Engagement & incentivization (changing client behavior)
  - Exercise active ownership
  - Support (ambitious) climate-related shareholder resolutions
  - Integration of climate considerations in other types of resolutions (lobbying, reporting, remuneration)
  - Support climate-related issues in proxy voting (the proxy voting policy draws on widely recognized and accepted frameworks, such as the TCFD, to assess a range of different climate-related factors for voting at their portfolio companies)
  - Initiate and support dialogue with investee boards to set Paris-aligned strategies
  - Vote and offer climate resolutions in favor of climate-related disclosure practices among investees
  - Vote and offer climate resolutions in favor of investees to set a robust & credible transition plan
  - Investors engage simultaneously with numerous companies and stakeholders from the same sector or value chain (8)
  - Sectoral exclusion & divestment
  - Publish its approach to integrating climate risks and opportunities (both transition and physical) across their portfolio management and stewardship team's training and activities (8)

**Asset Owners (mandating Asset managers)**

| Question                                                    | Subdimension                                            | Basic                | Standard                                                                                                                 | Advanced                                                                                                                                                                                     | Next practice                                                                                                                                                                                                                             | Low-carbon aligned                                                                                                                                                                             | Weighting                                                               |
|-------------------------------------------------------------|---------------------------------------------------------|----------------------|--------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|
| <i>Associated score</i>                                     |                                                         | <i>0%</i>            | <i>25%</i>                                                                                                               | <i>50%</i>                                                                                                                                                                                   | <i>75%</i>                                                                                                                                                                                                                                | <i>100%</i>                                                                                                                                                                                    |                                                                         |
| <b><i>What is the scope of the engagement strategy?</i></b> | <i>Scope of asset managers embedded in the strategy</i> | No strategy defined. | Engage via asset manager with less than 20 companies focusing on those with highest owned emissions OR those responsible | Engage via asset manager with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for less than 65% of the portfolio's emissions and strategy applies | Engage via asset manager with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for at least 65% of the portfolio's emissions and strategy applies to all companies from the fossil fuel sectors | Engage via asset manager with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for at least 80% of the portfolio's emissions and strategy applies to | <b><i>This indicator will weight the final score of this matrix</i></b> |

|                                                                                   |                             |                      |                                                                                                                                                                                                |                                                                                                                                                                                                                                                                           |  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |            |
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|                                                                                   |                             |                      | for less than 33% of the portfolio's emissions and strategy applies to all companies from the fossil fuel sectors                                                                              | to all companies from the fossil fuel sectors                                                                                                                                                                                                                             |  | all companies from the fossil fuel sectors                                                                                                                                                                                                                                                                                                                                                                                                                                                         |            |
| <b><i>Does the asset owners have set up a structured engagement strategy?</i></b> | <i>Engagement framework</i> | No engagement policy | Reference to engagement objective(s) with asset managers but with limited or low granularity on the engagement strategy (scope, sectors, geography, size of the companies targeted) & timeline | <p>Has set up a structured engagement approach: a focus is given to those generating the highest owned emissions with an associated timeline.</p> <p>Has set their own outcome based KPI from its engagement framework (evidence of an existing framework must exist)</p> |  | <p>Has set up a structured engagement approach that is integrated with their selection, appointment, and monitoring activities of asset managers (8).</p> <p>In other words, it has defined an engagement strategy &amp; associated framework with (i) timebound engagement objectives, (ii) associated tools for measuring &amp; tracking the engagement policy implementation, and (iii) with a defined voting policy/strategy and (iv) the transparency related to this engagement strategy</p> | <b>25%</b> |

|                                                                   |                                            |             |                                                                                    |                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |            |
|-------------------------------------------------------------------|--------------------------------------------|-------------|------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <p><b>What are the objectives of the engagement strategy?</b></p> | <p>Objectives</p>                          | <p>None</p> | <p>Improving dialogue and climate awareness among companies via asset managers</p> | <p>Improving governance of climate risks/opportunities AND/OR enhance disclosure alignment with recognized framework (e.g. TCFD)</p> | <p>General Climate Objectives: Reduce GHG corporate clients emissions &amp; tracking it<br/>Sectoral objectives: has a sectoral engagement policy on Fossil fuels sector including no new Fossil fuels production project or coal mines<br/>Paris Agreement alignment objectives: Impact the use of financings (CAPEX &amp; OPEX breakdown use) and/or its orientation (directly for primary market investors or through voting)</p> | <p>Science based Climate objectives: reduce GHG corporate clients emissions across the value chain (on significant direct &amp; indirect scope emissions), consistent with a 1.5°C scenario &amp; tracking it<br/>Sectoral objectives: has a sectoral engagement policy on Fossil fuels sector including no new Fossil fuels production project or coal mines and a date for full exit<br/>If relevant: Paris Agreement alignment criteria: Impact the use of financings (CAPEX &amp; OPEX breakdown use) and/or its orientation (primary market investors) AND an associated timeline</p> | <p>10%</p> |
| <p><b>Does the asset owner have a climate voting</b></p>          | <p><b>Climate voting strategy (22)</b></p> | <p>None</p> | <p>Has a roadmap to integrate</p>                                                  | <p>Draws on widely recognized and accepted</p>                                                                                       | <p>Has defined a Climate Voting-specific structure, roles and</p>                                                                                                                                                                                                                                                                                                                                                                    | <p>Includes a clear organizational structure and</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | <p>20%</p> |

|                                                         |  |  |                                  |                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |
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| <p><b>strategy for its asset managers mandated?</b></p> |  |  | <p>climate change votes into</p> | <p>frameworks, such as the NZAOA, TCFD, CA+100, TPI (among other), to integrate a range of different climate-related factors for their voting strategy AND a Monitoring, reporting and verification is in place.</p> | <p>responsibilities for identifying and evaluating Climate Votes<br/>AND<br/>Has defined a voting guidance by sector associated with red lines triggering sanction votes and the type of votes used<br/><br/>AND<br/>Involvement from climate or environmental, social and governance (ESG) expert (internal or external) AND a Monitoring, reporting and verification is in place.</p> | <p>delegation of roles and responsibilities that demonstrates its capacity to identify, evaluate and execute Climate Voting<br/><br/>The voting guidance states general (or specific where possible) evaluation criteria used when considering common topics of Climate Votes (e.g., transparency, capital alignment, emission target setting, lobbying disclosure, scenario analyses, etc.)<br/><br/>Has defined a voting guidance by sector associated with red lines triggering sanction votes and the type of votes used<br/><br/>Has defined an External Climate resolutions</p> |  |
|---------------------------------------------------------|--|--|----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|

|                                                                                                |                                   |                                                        |                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                            |                  |
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|                                                                                                |                                   |                                                        |                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                   | <p>strategy:<br/>participating in resolution deposit on climate topics and/or supporting other shareholders climate resolutions</p> <p>Has defined a strategy to integrate climate considerations to any other topics: Quidus, Accounts &amp; dividends, Board remuneration, Administrator nomination</p> <p>AND a Monitoring, reporting and verification is in place.</p> |                  |
| <p><b>What are the characteristics of the financial institution's escalation strategy?</b></p> | <p><i>Escalation strategy</i></p> | <p>No evidence of an existing escalation strategy.</p> | <p>The escalation strategy shows evidence of a collaborative approach without confrontational milestones (often referred as a 'Tea-&amp;-Cookies' engagement approach) and without an associated</p> |  | <p>Transparent and consistently implements procedures to escalate engagement. Has defined a gradual escalation process, ranging from a collaborative/"Tea &amp; Cookies" engagement to confrontational/forceful engagement (when the asset manager do not comply with the asset owner climate policy) with an</p> | <p>The escalation strategy includes:</p> <p>(i) List of sanctions increasingly restrictive:</p> <p>(ii) deadlines supported with clear criteria enabling to move to the next sanction milestone;</p> <p>(iii) A possibility of asset manager exclusion or other</p>                                                                                                        | <p><b>5%</b></p> |

|                                                                                                                                               |                                            |                                        |                                                                                 |                                                                                                                                                                                                                                                                                        |                                                                                                                                                           |                                                                                                                                                                          |            |
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|                                                                                                                                               |                                            |                                        | timeline                                                                        |                                                                                                                                                                                                                                                                                        | associated timeline.                                                                                                                                      | meaningful penalty (with a short timescale already determined) in case of failure in the dialogue, in order to prevent the engagement process from stalling;             |            |
| <b>Does the financial institution follow recommendations on existing impact management standards?</b>                                         | <i>Impact management system</i>            | No evidence                            |                                                                                 | Has defined an internal impact management standard.<br>The asset demonstrates to be able to identify the relevant climate actions asset managers can put in place and their relative impact using the approach or metrics best suited to their organizational context or capabilities. |                                                                                                                                                           | Demonstrates complying/drawing on impact-oriented framework to design its engagement strategy (e.g. ISO 14097, ISO 14001, EMAS, Climate Impact Management System (2DII)) | <b>56%</b> |
| <b>What action levers† are embedded in the financial institution’s engagement strategy to encourage investees to reduce their emissions ?</b> | <i>Action levers† embedded in strategy</i> | No action levers† embedded in strategy | Strategy includes action lever(s) from two of the engagement types (C-FS12.1b). | Strategy includes action lever(s) from three of the engagement types (C-FS12.1b) and must include actions from the “Engagement & incentivization” category                                                                                                                             | Strategy includes action lever(s) from four of the engagement types (C-FS12.1b) and must include actions from the “Engagement & incentivization” category | Strategy includes action lever(s) from all engagement types (C-FS12.1b) with prioritization among the most impactful categories according to its business                | <b>30%</b> |

|                                                                                                                           |                                                              |                                                                                                     |  |  |  |                                                                                                            |           |
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|                                                                                                                           |                                                              |                                                                                                     |  |  |  | specificities and objectives i.e. the “Engagement & incentivization” category                              |           |
| <b>To what extent are other low carbon transition related recommendations * integrated in client engagement strategy?</b> | <i>Other low-carbon transition-related recommendations *</i> | No other low-carbon transition related recommendations * included in investees engagement strategy. |  |  |  | 1 or more other low-carbon transition related recommendations * included in investees engagement strategy. | <b>5%</b> |

- ◆ “Other low-carbon transition-related recommendations” refers to key aspects of a company’s low-carbon transition, beyond emissions reductions and targets, that financial institutions can engage them on. These aspects can include performance indicators from any ACT performance modules, such as:
  - Intangible investment
    - For example, the financial institution recommends that its investees increase their R&D spend in low-carbon technologies.
  - Management
    - For example, the financial institution encourages its investees to conduct climate change scenario testing.
  - Policy engagement
    - For example, the financial institution encourages its investees to support relevant climate policies.
  - Business model
    - For example, the finance institution engages with its investees to develop new, low-carbon business models.
- ◆ Action levers must be embedded in a strategy document, and not be presented as examples of past/present actions/initiatives (such examples should be scored in indicator 7.2). “Action levers” include but are not limited to the following individual action levers, which are grouped into five engagement types (sources: 2022 CDP climate change questionnaire CDP 12.1b (C-FS12.1b) (Banking/Asset manager):
  - Education/information sharing
    - Run an engagement campaign to educate companies about your climate change performance and strategy
    - Share and disclose climate information about your portfolios and relevant certification schemes (i.e. taxonomic performance, Taxonomy Alignment Ratio, carbon portfolio performance)
    - Provide corporates with information and analytics regarding their business specific climate risks and opportunities

- Collaboration & innovation
  - Run a campaign to encourage innovation to reduce climate change impacts (e.g. climate solutions)
  - Work in partnership with corporates on decarbonization goals, consistent with an ambition to reach net zero emissions by 2050 or sooner across all assets
  - Integrate climate risks on asset pricing models (gives a +25% bonus points on the category assessed)
  - Engage with portfolio company, collaboratively through initiative or coalitions in line with 1.5°C scenario requirements
  - Engage simultaneously with numerous companies and stakeholders from the same sector or value chain (8)
  - Collaborative engagement with the management of publicly listed firms and private firms (23).
  - The asset owner, either individually or jointly with others, endorses or publishes position papers on pertinent climate topics that benefit from asset owner commitments in line with the Alliance ambitions to guide net-zero engagement activities or topics; (8)
  - Provide specific climate-related products (e.g. for an asset manager climate-thematic funds)
  
- Compliance & onboarding
  - Evaluate the asset manager's climate change mitigation efforts, their management of climate risks/opportunities, and to ensure their alignment of stewardship activities and public messaging with the long-term climate interests of the Alliance on climate change. (8)
  - Climate change considerations in investees management position mechanism
  - Climate-related criteria in investment selection/screening/decision
  - Enhanced Climate Due Diligence
  - Signaling effects of publicized engagement with, and/or divestment from, companies that do not adequately alter, or commit to altering, corporate practices (23).
  
- Information collection (understanding client behavior)
  - Collect climate-related and carbon emissions information from companies as part of due diligence
  - Collect climate-related and carbon emissions information at least annually from long-term investments
  
- Engagement & incentivization (changing client behavior)
  - Exercise active ownership
  - Support (ambitious) climate-related shareholder resolutions

- Integration of climate considerations in other types of resolutions (lobbying, reporting, remuneration)
- Support climate-related issues in proxy voting (the proxy voting policy draws on widely recognized and accepted frameworks, such as the TCFD, to assess a range of different climate-related factors for voting at their portfolio companies)
- Initiate and support dialogue with investee boards to set Paris-aligned strategies
- Vote and offer climate resolutions in favor of climate-related disclosure practices among investees
- Vote and offer climate resolutions in favor of investees to set a robust & credible transition plan
- Investors engage simultaneously with numerous companies and stakeholders from the same sector or value chain (8)
- Sectoral exclusion & divestment
- Publish its approach to integrating climate risks and opportunities (both transition and physical) across their portfolio management and stewardship team's training and activities (8)

**Rationale**

**INV 7.1 STRATEGY TO INFLUENCE INVESTEES/ASSET MANAGERS TO REDUCE THEIR GHG EMISSION/TO CONTRIBUTE TO GHG EMISSION REDUCTION)**

*Rationale of the indicator*

**RELEVANCE OF THE INDICATOR:**

Strategies to influence companies or asset managers are included in this ACT methodology for the following reasons:

- ◆ For financial institutions engagement is considered as the most impactful/tangible lever for direct GHG emissions reduction in the economy.
- ◆ Financial institutions have an important responsibility as the financings can directly unlock project that will emit GHG emissions on a long period of time (primary market) or contribute indirectly to the attractiveness of the company by supporting its share/bond price (secondary market).
- ◆ A financial institution can have a great engagement strategy/policy and bad practices for climate (and conversely). As so, it is important to capture both aspects: strategy and actions
- ◆ A credible engagement strategy must demonstrate to have precise objectives with an associated timeline with possible sanctions, and with an important priority on the fossil fuel sector.
- ◆ The downstream money value chain represents the largest source of emissions and risks for financial institutions and must be addressed through a proper ambitious engagement strategy.

**SCORING THE INDICATOR:**

When an asset owner has both direct investment activities and mandates asset managers, the analyst will have to do the assessment for both tables. The

final score will be then weighted depending on the asset under management breakdown between direct investments and delegated management.

Because of data availability and complexity, a direct measure of the outcome of such engagement is not very feasible at this time. It is often challenging to quantify the emission reduction potential and outcome of collaborative activities with the investee. Therefore, the approach of a maturity matrix allows the analyst to consider multiple dimensions of engagement and assess them together towards a single score for a strategy related to Investees' Engagement.

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● **INV 7.2 ACTIVITIES TO INFLUENCE INVESTEES/ASSET MANAGERS**

**DESCRIPTION  
&  
REQUIREMENTS**

**INV 7.2 ACTIVITIES TO INFLUENCE INVESTEES/ASSET MANAGERS**

**SHORT**

**DESCRIPTION  
OF INDICATOR**

This indicator assesses the extent to which the financial institution implements activities and initiatives that help, influence or otherwise enable companies (directly, collectively or via asset managers) to reduce their GHG emissions. The indicator aims to be a holistic measure of these activities and initiatives, with evidence of implementation and outcomes in its financing activities.

**DATA**

The relevant data for this indicator are:

**REQUIREMENTS**

- ◆ Activities to influence companies' GHG emissions (directly, collectively or via asset managers)

CDP Questionnaire mapping to this indicator:

- ◆ C-FS2.2f
- ◆ C-FS3.6
- ◆ C-FS3.6b
- ◆ C-FS12.1b
- ◆ C12.1
- ◆ C12.1b

External sources of data may also be used for the analysis of this indicator.

**HOW THE ASSESSMENT WILL BE DONE**

The assessment will assign a maturity score based on the financial institution’s demonstration of recent and current activities and initiatives with its companies or asset managers, expressed in a maturity matrix.

A financial institution that is placed in the ‘Low-carbon aligned’ category will receive the maximum score. A financial institution which is at a lower level will receive a partial score, with 0 points awarded for having no engagement at all.

This maturity matrix is indicative but does not show all possible options that can result in a particular score. The financial institution’ responses will be scrutinized by the analyst and then placed on the level in the matrix where the analyst deems it most appropriate.

**Asset Managers and Asset Owners (Direct investment)**

| Question                                                                                           | Subdimension | Basic                | Standard                                                                                                                                                                                                                                | Advanced                                                                                                                                                                                                                                | Next practice                                                                                                                                                                                                                          | Low-carbon aligned                                                                                                                                                                                                                     | Weighting                                                               |
|----------------------------------------------------------------------------------------------------|--------------|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|
| <i>Associated score</i>                                                                            |              | <i>0%</i>            | <i>25%</i>                                                                                                                                                                                                                              | <i>50%</i>                                                                                                                                                                                                                              | <i>75%</i>                                                                                                                                                                                                                             | <i>100%</i>                                                                                                                                                                                                                            |                                                                         |
| <b><i>What is the scope of the recent &amp; current activities in the engagement strategy?</i></b> | <i>Scope</i> | No strategy defined. | Demonstrate to engage with less than 20 companies focusing on those with highest owned emissions OR those responsible for less than 33% of the portfolio's emissions and activities apply to all companies from the fossil fuel sectors | Demonstrate to engage with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for less than 65% of the portfolio's emissions and activities apply to all companies from the fossil fuel sectors | Demonstrate to engage with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for at least 65% of the portfolio's emissions and activities apply to all companies from the fossil fuel sectors | Demonstrate to engage with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for at least 80% of the portfolio's emissions and activities apply to all companies from the fossil fuel sectors | <b><i>This indicator will weight the final score of this matrix</i></b> |

|                                                                                                                                    |                                                            |                                                                                              |                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                     |                   |
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| <p><b>What action levers* does the financial institution use in practice to encourage companies to reduce their emissions?</b></p> | <p><i>Action levers* used in practice</i></p>              | <p>No evidence of action levers* used in practice.</p>                                       | <p>Evidence of FI using action lever(s) from TWO of the five engagement types* (Education/information sharing, Collaboration &amp; innovation, Compliance &amp; onboarding, information collection, Engagement &amp; incentivization).</p> | <p>Evidence of FI using action lever(s) from THREE of the five engagement types* (Education/information sharing, Collaboration &amp; innovation, Compliance &amp; onboarding, information collection, Engagement &amp; incentivization) and must include action from 'Engagement &amp; incentivization'</p> | <p>Evidence of FI using action lever(s) from FOUR of the five engagement types* (Education/information sharing, Collaboration &amp; innovation, Compliance &amp; onboarding, information collection, Engagement &amp; incentivization) and must include action from 'Engagement &amp; incentivization'</p> | <p>Evidence of FI using action lever(s) from ALL of the engagement types* with prioritization among the most impactful categories according to its business specificities and objectives</p>                        | <p><b>35%</b></p> |
| <p><b>How does the financial institution promote the adoption of a transition plan from its counterparties?</b></p>                | <p><i>Transition plan requirement (through voting)</i></p> | <p>Do not require credible and robust transition plans as a condition for financing</p>      | <p>Require companies from Coal companies to adopt credible and robust transition plans.</p>                                                                                                                                                | <p>Require companies from Coal and Oil &amp; Gas companies to adopt credible and robust transition plans.</p>                                                                                                                                                                                               | <p>Requires companies from all high emitting sectors it provides funding to adopt transition plans consistent with investor-specific emissions targets</p>                                                                                                                                                 | <p>Systematically require transition plans enforcement among the companies. It establishes a watchlist of companies, setting actions with an associated timeline that can lead to divestment</p>                    | <p><b>20%</b></p> |
| <p><b>Does the analyst able to conduct a climate performance analysis of the voting actions based on public information?</b></p>   | <p><i>Climate voting disclosure</i></p>                    | <p>No evidence of any climate voting activity or no exhaustive list of individual voting</p> | <p>Publishing the detail individual voting activity to every General Assembly, enabling to understand the case by case position of the investor / Has published a nominative list of engaged companies</p>                                 | <p>Publishing the detail individual voting activity to every General Assembly, enabling to understand the case by case position of the investor / Has published a nominative list of engaged companies<br/><br/>Publishing Climate</p>                                                                      | <p>Publishing the detail individual voting activity to every General Assembly, enabling to understand the case by case position of the investor<br/><br/>Publishing Climate resolutions and (co)-deposing climate resolutions<br/><br/>Climate</p>                                                         | <p>Voting records are published in full, in a user friendly and timely manner, and are clearly available or referred to on an asset manager's website<br/><br/>Voting memos/explanations are publicly posted to</p> | <p><b>5%</b></p>  |

|                                                                                           |                                         |                                                                    |                                                                            |                                                                                                                                                                                                                                                                                                                                         |                                                                                             |                                                                                                                                                                                                                                            |            |
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|                                                                                           |                                         |                                                                    |                                                                            | resolutions and (co)-deposing climate resolutions                                                                                                                                                                                                                                                                                       | considerations publishing in other types of resolutions (lobbying, reporting, remuneration) | demonstrate the reasoning behind decisions on key Climate Votes that the asset manager finds representative or exceptionally important                                                                                                     |            |
| <b>What is the climate voting performance of the asset managers?</b>                      | <i>Climate voting performance</i>       | No evidence/Has voted consistently against key climate resolutions | Climate Voting record is consistent with climate voting guidelines         | Climate Voting record demonstrates consistency with Climate Voting guidelines<br>Voting records provide a clear explanation for votes against directors resulting from the dissatisfaction of climate-related risk or opportunity management<br>When transition plans are insufficient, investors have proven to vote against the board |                                                                                             | Climate Voting record demonstrates consistency with Climate Voting guidelines and has never voted against a climate resolution that was in line with it<br><br>Climate voting record proves to follow the "Say on climate" recommendations | <b>20%</b> |
| <b>How impactful has the financial institution's investees' engagement strategy been?</b> | <i>Impact of engagement<sup>†</sup></i> | No evidence of impact <sup>†</sup> of action levers used.          | Some action levers used have qualitative evidence of impact <sup>†</sup> . | Almost all action levers used have qualitative evidence of impact <sup>†</sup> .                                                                                                                                                                                                                                                        | Some action levers used have quantitative evidence of impact <sup>†</sup> .                 | Almost all action levers used have qualitative and quantitative evidence of impact <sup>†</sup> .                                                                                                                                          | <b>5%</b>  |

|                                                                                                                                |                                                                                |                                               |                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                   |
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| <p><b>How impactful the escalation strategy/process has been in practice?</b></p>                                              | <p><i>Escalation process</i></p>                                               | <p>No reference/use of escalation process</p> | <p>Information from disclosure show that the escalation process is not systematic AND not explicitly stated with companies</p>            | <p>Disclose &amp; follow evidence of the application of its escalation strategy in practice</p>                                                                                                                                                                                                                                                 | <p>The escalation strategy applies to most financings. All financings are aware that the financing the financial instrument can be terminated/sold if the required sustainability performance is not met</p> | <p>Evidence of a systematic application of its escalation framework to current and new financings.</p>                                                                                                                                                                                                                                                                                                                                                        | <p><b>5%</b></p>  |
| <p><b>Does the financial institution have a review process to track and report the outcomes of its engagement actions?</b></p> | <p><i>Monitoring and Reporting on Climate Actions &amp; their Outcomes</i></p> | <p>None</p>                                   | <p>MRV the number of companies they have engaged with and relevant details, including stakeholders, focus, and outcomes of engagement</p> | <p>Reports The climate action's characteristics</p> <ul style="list-style-type: none"> <li>• Its modalities of implementation</li> <li>• Its intended outputs and outcomes</li> <li>• Factors that can affect its effectiveness <ul style="list-style-type: none"> <li>• Potential unintended consequences of the action</li> </ul> </li> </ul> | <p>Declaring, monitoring and reporting on the climate actions that are deployed as part of their climate contribution strategies, and how these are meant to serve their ambition</p>                        | <p>Reports on the implementation of the action at a later stage and justify of their accomplishment (I.e. justify that the "contribution" target is reached).</p> <p>Monitors the achievement of the output &amp; outcome, and explore reasons for success / failure, so as to continuously improve the strategy.</p> <p>Measure engagement outcomes, and to what extent it is consistent with the IPCC's Special Report on 1.5°C, in particular in terms</p> | <p><b>10%</b></p> |

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|  |  |  |  |  |  | of voting activities and escalation engagement strategy (specifically on unresponsive companies) |  |
|--|--|--|--|--|--|--------------------------------------------------------------------------------------------------|--|

\* Action levers must be presented as examples of past/present actions/initiatives, and not be theoretical/embedded in a strategy document (such examples should be scored in indicator 7.1). “Action levers” include but are not limited to the following individual action levers, which are grouped into four engagement types (sources: 2022 CDP climate change questionnaire C12.1a (24), (25)):

- Education/information sharing
  - Run an engagement campaign to educate companies about your climate change performance and strategy
  - Share and disclose climate information about your portfolios and relevant certification schemes (i.e. taxonomic performance, Taxonomic Alignment Ratio, carbon portfolio performance)
  - Provide corporates with information and analytics regarding their business specific climate risks and opportunities
  
- Collaboration & innovation
  - Run a campaign to encourage innovation to reduce climate change impacts
  - Work in partnership with corporates on decarbonization goals, consistent with an ambition to reach net zero emissions by 2050 or sooner across all assets
  - Integrate climate risks on asset pricing models (gives a +25% bonus points on the category assessed)
  - Engage with portfolio company, collaboratively through initiative or coalitions in line with 1.5°C scenario requirements
  - Engage simultaneously with numerous companies and stakeholders from the same sector or value chain (8)
  - The asset owner, either individually or jointly with others, endorses or publishes position papers on pertinent climate topics that benefit from asset owner commitments in line with the Alliance ambitions to guide net-zero engagement activities or topics; (8)
  - Provide specific climate-related products (e.g. for an asset manager climate-thematic funds)
  
- Compliance & onboarding

- Evaluate the asset manager’s climate change mitigation efforts, their management of climate risks/opportunities, and to ensure their alignment of stewardship activities and public messaging with the long-term climate interests of the Alliance on climate change. (8)
    - Climate change considerations in investees management position mechanism
    - Climate-related criteria in investment selection/screening/decision
    - Enhanced Climate Due Diligence
    - Call publicly for company or sector action and systematically reinforce expectations through principle and merit-based voting as detailed here (22)
  - Information collection
    - Collect climate-related and carbon emissions information from companies as part of due diligence
    - Collect climate-related and carbon emissions information from asset managers
    - Collect climate-related and carbon emissions information at least annually from long-term investments
  - Engagement & incentivization
    - Exercise active ownership
    - Support (ambitious) climate-related shareholder resolutions
    - Integration of climate considerations in other types of resolutions (lobbying, reporting, remuneration)
    - Support climate-related issues in proxy voting (the proxy voting policy draws on widely recognized and accepted frameworks, such as the TCFD, to assess a range of different climate-related factors for voting at their portfolio companies)
    - Initiate and support dialogue with investee boards to set Paris-aligned strategies
    - Vote and offer climate resolutions in favor of climate-related disclosure practices among investees
    - Vote and offer climate resolutions in favor of investees to set a robust & credible transition plan
    - Investors engage simultaneously with numerous companies and stakeholders from the same sector or value chain (8)
    - Sectoral exclusion & divestment
- \* Publish its approach to integrating climate risks and opportunities (both transition and physical) across their portfolio management and stewardship team’s training and activities (8) The metric used to measure impact depends on the action lever the metric refers to. Examples of “evidence of impact” might include, but are not limited to:
  - Qualitative example: Feedback from clients saying that they appreciate and will use this new knowledge to start their journey on the low-carbon transition

- Quantitative example: Evidence that vote have led to transition plan adoption. Evidence that the engagement actions of the financial institution might be responsible for GHG emissions by X% from the company it provides fundings.

**Asset Owners (mandating asset managers)**

| Question                                                                                                                                               | Subdimension                           | Basic                                           | Standard                                                                                                                                                                                                                                                   | Advanced                                                                                                                                                                                                                                                   | Next practice                                                                                                                                                                                                                                             | Low-carbon aligned                                                                                                                                                                                                                                        | Weighting                                                              |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|-------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| <i>Associated score</i>                                                                                                                                |                                        | <i>0%</i>                                       | <i>25%</i>                                                                                                                                                                                                                                                 | <i>50%</i>                                                                                                                                                                                                                                                 | <i>75%</i>                                                                                                                                                                                                                                                | <i>100%</i>                                                                                                                                                                                                                                               |                                                                        |
| <b><i>What is the scope of the recent &amp; current activities in investees' engagement strategy?</i></b>                                              | <i>Scope</i>                           | No strategy defined.                            | Demonstrate to engage via asset managers with less than 20 companies focusing on those with highest owned emissions OR those responsible for less than 33% of the portfolio's emissions and activities apply to all companies from the fossil fuel sectors | Demonstrate to engage via asset managers with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for less than 65% of the portfolio's emissions and activities apply to all companies from the fossil fuel sectors | Demonstrate to engage via asset managers with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for at least 65% of the portfolio's emissions and activities apply to all companies from the fossil fuel sectors | Demonstrate to engage via asset managers with 20 companies (or more) focusing on those with highest owned emissions OR those responsible for at least 80% of the portfolio's emissions and activities apply to all companies from the fossil fuel sectors | <b><i>This indicator will weigh the final score of this matrix</i></b> |
| <b><i>What action levers* does the financial institution use in its engagement strategy with asset managers and associated financed companies?</i></b> | <i>Action levers* used in practice</i> | No evidence of action levers* used in practice. | Evidence of FI using action lever(s) from TWO of the five engagement types* (Education/information sharing, Collaboration & innovation, Compliance & onboarding, information collection, Engagement &                                                      | Evidence of FI using action lever(s) from THREE of the five engagement types* (Education/information sharing, Collaboration & innovation, Compliance & onboarding, information collection, Engagement &                                                    | Evidence of FI using action lever(s) from FOUR of the five engagement types* (Education/information sharing, Collaboration & innovation, Compliance & onboarding, information collection, Engagement &                                                    | Evidence of FI using action lever(s) from ALL of the engagement types* with prioritization among the most impactful categories according to its business specificities and objectives                                                                     | <b><i>35%</i></b>                                                      |

|                                                                                                                           |                                         |                                                                    |                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                         |            |
|---------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                                                                                           |                                         |                                                                    | incentivization).                                                                                                                                                                                         | incentivization) and must include action from "Engagement & incentivization"                                                                                                                                                                                                          | incentivization) and must include action from "Engagement & incentivization"                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                         |            |
| <b>Does the analyst able to conduct a climate performance analysis of the voting actions based on public information?</b> | <i>Climate voting disclosure</i>        | Disclosure do not enable any types of performance assessment       | Publishing the detailed asset managers voting activity to every General Assembly, enabling to understand the case by case position of the investor / Has published a nominative list of engaged companies | Publishing the detailed asset managers voting activity to every General Assembly, enabling to understand the case by case position of the investor / Has published a nominative list of engaged companies<br><br>Publishing Climate resolutions and (co)-deposing climate resolutions | Publishing the detailed asset managers voting activity to every General Assembly, enabling to understand the case by case position of the investor<br><br>Publishing Climate resolutions and (co)-deposing climate resolutions<br><br>Climate considerations publishing in other types of resolutions (lobbying, reporting, remuneration) | Voting proxy records are published in full, in a user friendly and timely manner, and are clearly available or referred to on an asset manager's website<br><br>Voting memos/explanations are publicly posted to demonstrate the reasoning behind decisions on key Climate Votes that the asset manager finds representative or exceptionally important | <b>20%</b> |
| <b>What is the climate proxy voting performance of the asset owner?</b>                                                   | <i>Climate proxy voting performance</i> | No evidence/Has voted consistently against key climate resolutions | Climate proxy Voting record is consistent with climate voting guidelines                                                                                                                                  | Climate proxy Voting record demonstrates consistency with Climate Voting guidelines<br><br>Voting records provide a clear explanation for votes against directors resulting from the                                                                                                  |                                                                                                                                                                                                                                                                                                                                           | Climate proxy Voting record demonstrates consistency with Climate Voting guidelines and has never voted against a climate resolution that was in line with it                                                                                                                                                                                           | <b>5%</b>  |

|                                                                                                              |                                         |                                                                                                             |                                                                                                                                                                      |                                                                                                                                                               |                                                                                                                                                                                                                        |                                                                                                                                                                                           |            |
|--------------------------------------------------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                                                                              |                                         |                                                                                                             |                                                                                                                                                                      | dissatisfaction of climate-related risk or opportunity management.<br>When transition plans are insufficient, investors have proven to vote against the board |                                                                                                                                                                                                                        | Climate voting record proves to follow the "Say on climate" recommendations                                                                                                               |            |
| <b>How impactful has the financial institution's asset manager's engagement strategy been?</b>               | <i>Impact of engagement<sup>†</sup></i> | No evidence of impact <sup>†</sup> of action levers used.                                                   | Some action levers used have qualitative evidence of impact <sup>†</sup> .                                                                                           | Almost all action levers used have qualitative evidence of impact <sup>†</sup> .                                                                              | Some action levers used have quantitative evidence of impact <sup>†</sup> .                                                                                                                                            | Almost all action levers used have qualitative and quantitative evidence of impact <sup>†</sup> .                                                                                         | <b>5%</b>  |
| <b>How does the financial institution promote the adoption of a transition plan from its counterparties?</b> | <i>Transition plan requirement</i>      | Do not require that companies they finance provide transition plans as a condition for receiving financing. | Requires (via asset managers) transition plans from coal companies, but not from other high-risk sectors                                                             | Requires (via asset managers) transition plans from coal and Oil & Gas companies, but not from other high-risk sectors                                        | Requires (via asset managers) companies from all high emitting sectors it provides funding to adopt transition plans consistent with asset owner-specific emissions targets                                            | Systematically require transition plans enforcement among the companies. It establishes a watchlist of companies, setting actions with an associated timeline that can lead to divestment | <b>20%</b> |
| <b>How impactful the escalation strategy/process has been in practice?</b>                                   | <i>Escalation process</i>               | No reference/use of escalation process                                                                      | Information from disclosure show that the escalation process is not systematic AND not explicitly stated with both companies (via asset managers) and asset managers | Disclose & follow evidence of the application of its escalation strategy in practice (both with asset managers and companies (via asset managers)             | The escalation strategy applies to most Asset Managers. All Asset Managers are aware that the mandate can be terminated/non renewed if the required climate guidelines are not respected. The asset managers apply the | Evidence of a systematic application of its escalation framework (via asset managers) to current and new financings and with asset managers as well (                                     | <b>5%</b>  |

|                                                                                                                                |                                                                                |             |                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |
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|                                                                                                                                |                                                                                |             |                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                 | escalation strategy in its financing operations.                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |
| <b><i>Does the financial institution have a review process to track and report the outcomes of its engagement actions?</i></b> | <b><i>Monitoring and Reporting on Climate Actions &amp; their Outcomes</i></b> | <i>None</i> | MRV the number of companies they have engaged with and relevant details, including stakeholders, focus, and outcomes of engagement | <p>Reports The climate action's characteristics</p> <ul style="list-style-type: none"> <li>• Its modalities of implementation</li> <li>• Its intended outputs and outcomes</li> <li>• Factors that can affect its effectiveness <ul style="list-style-type: none"> <li>• Potential unintended consequences of the action</li> </ul> </li> </ul> | <p>Declaring, monitoring and reporting on the climate actions that are deployed as part of their climate contribution strategies, and how these are meant to serve their ambition</p> | <p>Reports on the implementation of the action at a later stage and justify of their accomplishment (I.e. justify that the "contribution" target is reached).</p> <p>Monitors the achievement of the output &amp; outcome, and explore reasons for success / failure, so as to continuously improve the strategy.</p> <p>Measure engagement outcomes, and to what extent it is consistent with the IPCC's Special Report on 1.5°C, in particular in terms of voting activities and escalation engagement</p> | <b>10%</b> |

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|  |  |  |  |  |  | strategy<br>(specifically on<br>unresponsive<br>companies) |  |
|--|--|--|--|--|--|------------------------------------------------------------|--|

\* Action levers must be presented as examples of past/present actions/initiatives, and not be theoretical/embedded in a strategy document (such examples should be scored in indicator 7.1). “Action levers” include but are not limited to the following individual action levers, which are grouped into four engagement types (sources: 2022 CDP climate change questionnaire C12.1a (24), (25)):

- Education/information sharing
  - Run an engagement campaign to educate companies about your climate change performance and strategy
  - Share and disclose climate information about your portfolios and relevant certification schemes (i.e. taxonomic performance, Taxonomic Alignment Ratio, carbon portfolio performance)
  - Provide corporates with information and analytics regarding their business specific climate risks and opportunities
  
- Collaboration & innovation
  - Run a campaign to encourage innovation to reduce climate change impacts
  - Work in partnership with corporates on decarbonization goals, consistent with an ambition to reach net zero emissions by 2050 or sooner across all assets
  - Integrate climate risks on asset pricing models (gives a +25% bonus points on the category assessed)
  - Engage with portfolio company, collaboratively through initiative or coalitions in line with 1.5°C scenario requirements
  - Engage simultaneously with numerous companies and stakeholders from the same sector or value chain (8)
  - The asset owner, either individually or jointly with others, endorses or publishes position papers on pertinent climate topics that benefit from asset owner commitments in line with the Alliance ambitions to guide net-zero engagement activities or topics; (8)
  - Provide specific climate-related products (e.g. for an asset manager climate-thematic funds)
  
- Compliance & onboarding

- Evaluate the asset manager’s climate change mitigation efforts, their management of climate risks/opportunities, and to ensure their alignment of stewardship activities and public messaging with the long-term climate interests of the Alliance on climate change. (8)
    - Climate change considerations in investees management position mechanism
    - Climate-related criteria in investment selection/screening/decision
    - Enhanced Climate Due Diligence
    - Call publicly for company or sector action and systematically reinforce expectations through principle and merit-based voting as detailed here (22)
  - Information collection
    - Collect climate-related and carbon emissions information from companies as part of due diligence
    - Collect climate-related and carbon emissions information from asset managers
    - Collect climate-related and carbon emissions information at least annually from long-term investments
  - Engagement & incentivization
    - Exercise active ownership
    - Support (ambitious) climate-related shareholder resolutions
    - Integration of climate considerations in other types of resolutions (lobbying, reporting, remuneration)
    - Support climate-related issues in proxy voting (the proxy voting policy draws on widely recognized and accepted frameworks, such as the TCFD, to assess a range of different climate-related factors for voting at their portfolio companies)
    - Initiate and support dialogue with investee boards to set Paris-aligned strategies
    - Vote and offer climate resolutions in favor of climate-related disclosure practices among investees
    - Vote and offer climate resolutions in favor of investees to set a robust & credible transition plan
    - Investors engage simultaneously with numerous companies and stakeholders from the same sector or value chain (8)
    - Sectoral exclusion & divestment
- \* Publish its approach to integrating climate risks and opportunities (both transition and physical) across their portfolio management and stewardship team’s training and activities (8) The metric used to measure impact depends on the action lever the metric refers to. Examples of “evidence of impact” might include, but are not limited to:
  - Qualitative example: Feedback from clients saying that they appreciate and will use this new knowledge to start their journey on the low-carbon transition

Quantitative example: Evidence that vote have led to transition plan adoption. Evidence that the engagement actions of the financial institution might be responsible for GHG emissions by X% from the company it provides fundings.

**Rationale**      **INV 7.2 ACTIVITIES TO INFLUENCE INVESTEES/ASSET MANAGERS**

*Rationale of the indicator*

**RELEVANCE OF THE INDICATOR:**

Activities to influence companies are included in this ACT methodology for the following reasons:

- ◆ Financial institutions have the ability to influence the climate strategy and performance of the companies its finance directly or to which the financial instruments is tied.
- ◆ The downstream money value chain represents the largest source of emissions and risks for financial institutions and must be addressed through a proper ambitious engagement strategy.
- ◆ A financial institution can have a great engagement strategy/policy and bad practices for climate (and conversely). As so, it is important to capture both aspects: strategy and actions.

**SCORING THE INDICATOR:**

Because of data availability and complexity, a direct measure of the outcome of such engagement is not very feasible at this time. It is often challenging to quantify the emission reduction potential and outcome of engagement activities. Therefore, the approach of a maturity matrix allows the analyst considering multiple dimensions of engagement and assess them together towards a single score for a strategy related to engagement with investees/asset managers.

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• **INV 7.3 ACTIVITIES TO INFLUENCE INVESTEES/ASSET MANAGERS WITH FOSSIL FUEL AND/OR DEFORESTATION-LINK ACTIVITIES/RELATED FINANCINGS**

**DESCRIPTION & REQUIREMENTS**      **INV 7.3 ACTIVITIES TO INFLUENCE INVESTEES/ASSET MANAGERS WITH FOSSIL FUEL AND/OR DEFORESTATION-LINK ACTIVITIES/RELATED FINANCINGS**

**SHORT**

**DESCRIPTION OF**

This indicator assesses the extent to which the financial institution implements activities and initiatives that help, influence or otherwise enable Oil & Gas client’s transition. The indicator aims to be a holistic measure of these activities and initiatives, with evidence of implementation and outcomes in

**INDICATOR** the companies' strategy, activities, and business model.

**DATA** The relevant data for this indicator are:

- REQUIREMENTS**
- ◆ Fossil Fuel exit policy and associated actions
  - ◆ Actions in favour of deforestation activities exit

CDP Questionnaire mapping to this indicator:

- ◆ C-FS2.2f
- ◆ C-FS3.6
- ◆ C-FS3.6b
- ◆ C-FS12.1b
- ◆ C12.1
- ◆ C12.1b

External sources of data may also be used for the analysis of this indicator.

**HOW THE ASSESSMENT** The assessment will assign a maturity score based on the financial institution's demonstration of recent and current activities and initiatives with the companies operating in oil & gas sector and deforestation linked activities. This is expressed through a maturity matrix.

**WILL BE DONE** A financial institution that is placed in the 'Low-carbon aligned' category will receive the maximum score. A financial institution which is at a lower level will receive a partial score, with 0 points awarded for having no engagement at all.

This maturity matrix is indicative but does not show all possible options that can result in a particular score. The financial institution answers will be scrutinized by the analyst and then placed on the level in the matrix where the analyst deems it most appropriate.

| Question                | Subdimension | Basic | Standard | Advanced | Next practice | Low-carbon aligned | Weighting |
|-------------------------|--------------|-------|----------|----------|---------------|--------------------|-----------|
| <i>Associated score</i> |              | 0%    | 25%      | 50%      | 75%           | 100%               |           |

|                                                                                                                    |                                                  |                      |                                                                                                                                                                                                |                                                                                                                                     |                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                   |                   |
|--------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p><b>What action(s) does the financial institution use in practice with coal companies/projects?</b></p>          | <p><i>Actions used in practice   Coal</i></p>    | <p>No engagement</p> | <p>Has listed all financed companies active in coal (based on the Global Coal Exit List - GCEL – developed by Urgewald), prioritised engagement actions, and monitors actions and outcomes</p> | <p>Sets restrictions on financing any thermal coal operations aside from requesting enhanced due diligence and legal compliance</p> | <p>Demonstrates it has not provided (directly or via asset managers) new financings or advisory services to companies in the GCEL, that companies in portfolio have started to phase-out and there is evidence it is related to the coal policy</p> | <p>Demonstrates it has not provided (directly or via asset managers) new financings to companies in the GCEL, that companies in portfolio have started to phase-out in line with a 1.5°C scenario (with no or low overshoot) and there is evidence it is related to the coal policy</p> <p>Has ended all types of financing to all coal activities in line with the IEA's Net Zero Emissions by 2050 scenario</p> | <p><b>25%</b></p> |
| <p><b>What action(s) does the financial institution use in practice with Oil &amp; Gas companies/projects?</b></p> | <p><i>Actions used in practice   O&amp;G</i></p> | <p>No engagement</p> | <p>Has listed all financed &amp; advised companies active in O&amp;G (based on GOGEL), prioritised engagement actions, has an escalation process in place and monitors actions and</p>         | <p>Sets restrictions on financing any O&amp;G operations aside from requesting enhanced due diligence and legal compliance</p>      | <p>Demonstrates it has not provided (directly or via asset managers) new financings or advisory services to companies in the GOGEL, that companies in portfolio have started to phase-out and there is evidence it is</p>                           | <p>Demonstrates it has not provided (directly or via asset managers) new financings to companies in the GOGEL, that companies in portfolio in line with a 1.5°C scenario</p>                                                                                                                                                                                                                                      | <p><b>25%</b></p> |

|                                                                                                                                                 |                                                           |                                              |                                                                                                          |                                                                                                                     |                                                                                                                                                                                           |                                                                                                                                                                                                                                                                         |            |
|-------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------|----------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                                                                                                                 |                                                           |                                              | outcomes                                                                                                 |                                                                                                                     | related to the O&G policy                                                                                                                                                                 | (with no or low overshoot) have started to phase-out and there is evidence it is related to the O&G policy<br><br>Has ended financing activities that aim to explore or develop new oil and gas fields in line with the IEA's Net Zero Emissions by 2050 scenario.      |            |
| <b>How does the financial institution promote the adoption of a transition plan from its fossil fuel &amp; coal investees and asset owners?</b> | <i>Impact of engagement   Transition plan requirement</i> | No evidence of impact of action levers used. | Has adopted guidelines that allow to identify oil & gas producers for meaningful shareholder engagement. | Request (directly or via asset managers) oil & gas producers to adopt and publish time-bound 1.5°C transition plans | Has defined Clear guidelines that guarantee tight implementation of the policy for oil & gas producers through its financings (or via asset managers) or financial instruments associated | Request (directly or via asset managers) the adoption of a 1.5°C transition plan including a science-based target, clearly identified capital expenditure discipline for further oil & gas development and a diversification strategy towards zero-carbon technologies. | <b>20%</b> |

|                                                                                                                                |                                                                                |             |                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                 |                   |
|--------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <p><b>How impactful the escalation strategy/process has been in practice?</b></p>                                              | <p><i>Escalation process</i></p>                                               | <p>None</p> |                                                                                                                                                                       | <p>Systematically set clear timelines, public communication,</p>                                                                                                                                                                                                                                      |                                                                                                                                                                                       | <p>Engagement outputs show evidence (directly or via asset managers) of a confrontational approach when the companies do not respect their climate guidelines: public letter/non renewed credit lines/exclusion</p>                                                                                                                             | <p><b>10%</b></p> |
| <p><b>Does the financial institution have a review process to track and report the outcomes of its engagement actions?</b></p> | <p><i>Monitoring and Reporting on Climate Actions &amp; their Outcomes</i></p> | <p>None</p> | <p>MRV the number of companies from the Oil&amp;Gas sector they have engaged with and relevant details, including stakeholders, focus, and outcomes of engagement</p> | <p>Reports The climate action's characteristics</p> <ul style="list-style-type: none"> <li>• Its modalities of implementation</li> <li>• Its intended outputs and outcomes</li> <li>• Factors that can affect its effectiveness</li> <li>• Potential unintended consequences of the action</li> </ul> | <p>Declaring, monitoring and reporting on the climate actions that are deployed as part of their climate contribution strategies, and how these are meant to serve their ambition</p> | <p>Reports on the implementation of the action at a later stage and justify of their accomplishment (I.e. justify that the “contribution” target is reached).</p> <p>Monitors the achievement of the output &amp; outcome, and explore reasons for success / failure, so as to continuously improve the strategy.</p> <p>Measure engagement</p> | <p><b>10%</b></p> |

|                                                                                                                                    |                                                 |                      |  |                                                                                                                                                                                              |  |                                                                                                                                                                                                                                                                                                                                                     |            |
|------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|----------------------|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                                                                                                    |                                                 |                      |  |                                                                                                                                                                                              |  | outcomes, and to what extent it is consistent with the IPCC's Special Report on 1.5°C, in particular in terms of voting activities and escalation engagement strategy (specifically on unresponsive companies)                                                                                                                                      |            |
| <b>What action(s) does the financial institution use in practice with companies/projects associated with deforestation issues?</b> | <i>Actions used in practice   deforestation</i> | <i>No engagement</i> |  | Has listed all financed companies with activities related with deforestation issues, prioritised engagement actions and has an escalation process in place and monitors actions and outcomes |  | Has ended its provision (directly or via asset managers) of finance & advisory services to corporates involved directly, or indirectly via the supply chain, in forest or peatland conversion. applies to customers with 'high forest risk commodities' in their supply chains.<br><br>Applies to corporates with 'high forest risk commodities' in | <b>10%</b> |

|  |  |  |  |  |  |                                                                                                                                                                                                                                   |  |
|--|--|--|--|--|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|  |  |  |  |  |  | <p>their supply chains.</p> <p>These are commodities whose extraction or production contributes significantly to deforestation or forest degradation in the tropics and they include palm oil and soy, cattle and rubberwood.</p> |  |
|--|--|--|--|--|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|

**Rationale**

**INV 7.3 ACTIVITIES TO INFLUENCE INVESTEES/ASSET MANAGERS WITH FOSSIL FUEL AND/OR DEFORESTATION-LINK ACTIVITIES/RELATED FINANCINGS**

*Rationale of the indicator*

**RELEVANCE OF THE INDICATOR:**

Activities to influence Oil & Gas clients and deforestation-linked activities are included in this ACT methodology for the following reasons:

- ◆ Financial institutions should not provide financing to companies in the GOGEL or GCEL list.
- ◆ Financial institutions have the ability to influence the climate strategy and performance of their investees/asset managers through their investments.
- ◆ The downstream money value chain represents the largest source of emissions and risks for financial institutions and must be addressed through a proper ambitious engagement strategy.
- ◆

### SCORING THE INDICATOR:

Because of data availability and complexity, a direct measure of the outcome of such engagement is not very feasible at this time. It is often challenging to quantify the emission reduction potential and outcome of engagement activities. Therefore, the approach of a maturity matrix allows the analyst considering multiple dimensions of engagement and assess them together towards a single score for all the activities related to engagement with investees/asset managers for Oil & Gas sector and deforestation linked-activities.

In the case where the financial institution has no exposition to Oil & Gas activities, the tool will put more weight on the 7.1 and 7.2 indicators and 7.3 will account for 2% of total module 7 weighting, instead of 8%. 7.1 and 7.2 indicators weight will respectively be 7% and 11%.

In the case where the financial institution has no exposition to deforestation linked activities, the tool will put more weight on the 7.1 and 7.2 indicators and 7.3 will account for 6% of total module 7 weighting, instead of 8%. 7.1 and 7.2 indicators weight will respectively be 5% and 9%.

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## 72 **MODULE 8: POLICY ENGAGEMENT**

73 The indicators in the Policy Engagement module are based on the “Investor expectations on corporate lobbying” guide (2018)<sup>i</sup> developed by IIGCC and have adapted for  
74 financial institutions. Feel free to refer to the guide for additional context and rationale behind the indicators. This module assesses whether lobbying activities align with the  
75 Paris Agreement.

### 76 • **INV 8.1 FINANCIAL INSTITUTION POLICY ON ENGAGEMENT WITH ASSOCIATIONS, ALLIANCES, COALITIONS OR THINKTANKS**

#### **DESCRIPTION & REQUIREMENTS** **INV 8.1 FINANCIAL INSTITUTION POLICY ON ENGAGEMENT WITH ASSOCIATIONS, ALLIANCES, COALITIONS OR THINKTANKS**

#### **SHORT**

**DESCRIPTION OF INDICATOR** The financial institution has a policy on what action to take when associations, alliances, coalitions or thinktanks of which it is a member or to which it provides support are found to be opposing “climate-friendly” policies.

**DATA**

The relevant data for this indicator are:

**REQUIREMENTS**

- ◆ Public climate change policy positions
- ◆ Description of this policy (scope & boundaries, responsibilities, process to monitor and review)
- ◆ Associations, alliances, coalitions or thinktanks that are likely to take a position on climate change legislation
- ◆ External sources of data shall also be used for the analysis of this indicator (e.g. RepRisk database, InfluenceMap, press news, actions in standard development)

CDP Questionnaire mapping to this indicator:

- ◆ C12.3

External sources of data may also be used for the analysis of this indicator.

**HOW THE ASSESSMENT WILL BE DONE**

The analyst will evaluate the description and evidence of the policy on trade associations and climate change for the presence of best practice elements and consistency with the other reported management indicators. The financial institution description and evidence will be compared to the maturity matrix developed to guide the scoring and a greater number of points will be allocated for elements indicating a higher level of maturity. Maximum points are awarded if all these elements are demonstrated.

Best practice elements to be identified in the test/analysis include:

- ◆ A publicly available policy is in place
- ◆ The scope of the policy covers the entire financial institution and its activities, and all associations, alliances, coalitions or thinktanks of which it is a member or to which it provides support. (Consideration should be given as to whether these associations, alliances, coalitions and thinktanks in turn are members of or otherwise support other such organizations that have climate-negative activities or positions).
- ◆ The policy sets out what action is to be taken in the case of inconsistencies
- ◆ Action includes option to terminate membership of the associations, alliances, coalitions or thinktanks
- ◆ Action includes option of publicly opposing or actively countering the association, alliance, coalition or thinktank’s position
- ◆ Responsibility for oversight of the policy lies at top level of the organization, and implementation lies at senior management level
- ◆ There is a process to monitor and review association, alliance, coalition and thinktank positions

| Question | Subdimension | Basic | Standard | Advanced | Next practice | Low-carbon aligned | Weightings |
|----------|--------------|-------|----------|----------|---------------|--------------------|------------|
|----------|--------------|-------|----------|----------|---------------|--------------------|------------|

| <b>Associated score</b>                                                                                                                                                   |                               | <b>0%</b>                                                                                                                                                                                                                                                                                 | <b>25%</b>                                                                                                                                                                                                                                                                            | <b>50%</b>                                                                                                                                                                                                                                                                          | <b>75%</b>                                                                                                                                                                                                                                              | <b>100%</b>                                                                                                                                                                                                                                                                     |            |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <b>What is the scope covered by the engagement policy? Is the policy publicly available?</b>                                                                              | <i>Transparency and scope</i> | Does not cover the entire financial institution (including all of its subsidiaries and business areas, and all operational jurisdictions, i.e., entities within its reporting boundary) or all associations, alliances and coalitions of which it is a member. Is not publicly available. | Does not cover the entire financial institution (including all of its subsidiaries and business areas, and all operational jurisdictions, i.e., entities within its reporting boundary) or all associations, alliances and coalitions of which it is a member. Is publicly available. | Covers the entire financial institution (including all of its subsidiaries and business areas, and all operational jurisdictions, i.e., entities within its reporting boundary), and all associations, alliances and coalitions of which it is a member. Is not publicly available. |                                                                                                                                                                                                                                                         | Covers the entire financial institution (including all of its subsidiaries and business areas, and all operational jurisdictions, i.e., entities within its reporting boundary), and all associations, alliances and coalitions of which it is a member. Is publicly available. | <b>20%</b> |
|                                                                                                                                                                           |                               |                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                 |            |
| <b>Does the financial institution have a review process of associations, alliances, coalitions or thinktanks of which it is a member or to which it provides support?</b> | <i>Review process</i>         | No process to monitor and review association, alliance, coalition and thinktank climate policy positions exists.                                                                                                                                                                          | A process to monitor and review association, alliance, coalition and thinktank climate policy positions exists.<br><br>The process is not necessarily implemented.                                                                                                                    | A process to monitor and review association, alliance, coalition and thinktank climate policy positions exists.<br><br>The process is implemented, but responsibility for oversight of the process lies below Level 1*, and implementation of the process                           | A process to monitor and review association, alliance, coalition and thinktank climate policy positions exists.<br><br>Either responsibility for oversight of the process lies at Level 1*, or implementation of the process lies at Level 3 or above*. | A process to monitor and review association, alliance, coalition and thinktank climate policy positions exists.<br><br>Responsibility for oversight of the process lies at Level 1*, and implementation of the process lies at Level 3 or above*.                               | <b>20%</b> |
|                                                                                                                                                                           |                               |                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                 |            |

|                                                                                                                                                                                                                                                                |                                                    |                                                                                                         |                                                                                                                                                                                                                          |                                                                                                                                                                      |                                                                                                                                                                                                                                      |                                                                                                                                                                             |            |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|---------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                                                                                                                                                                                                                                |                                                    |                                                                                                         |                                                                                                                                                                                                                          | lies below Level 3*.                                                                                                                                                 |                                                                                                                                                                                                                                      |                                                                                                                                                                             |            |
| <b>Does the financial institution have an action plan addressing what action to take when associations, alliances, coalitions or thinktanks of which it is a member or to which it provides support are found to be opposing “climate-friendly” policies?†</b> | <i>Action plan</i>                                 | No action plan exists.                                                                                  | Action plan sets out which actions are to be taken when associations, alliances, coalitions or thinktanks are found to be opposing “climate-friendly” policies. Action plan does not include any of the actions listed†. | Action plan includes making public statements challenging associations, alliances, coalitions and thinktanks*. Does not include either of the other actions listed†. | Action plan includes engaging with associations, alliances, coalitions or thinktanks to change their position†. May include making public statements, but does not include withdrawing funding for/suspending or ending membership†. | Action plan includes withdrawing funding for/suspending or ending membership of the association, alliance, coalition or thinktank*. May include both other actions listed†. | <b>10%</b> |
| <b>Does the financial institution comply with the climate initiatives it is signatories of? (e.g. PCAF, NZAOA, NZAMI)</b>                                                                                                                                      | <i>Complying with initiative requirements (50)</i> | Evidence of non or partial compliance with requirements of the initiative it is signatory or member of. |                                                                                                                                                                                                                          |                                                                                                                                                                      |                                                                                                                                                                                                                                      | Full compliance, as assessed by the Alliance or self-disclosed (with evidence) with Alliance's requirements.                                                                | <b>50%</b> |

\* Further guidance for each level of seniority is given below:

- Level 1

- Highest level of accountability or decision-making within the organization, with responsibility for overall organizational or corporate strategic direction.
- Examples: Board, sub-set of the Board, Chief Executive Officer (CEO)

- Level 2
    - Person/committee that is one step in the corporate structure from the highest level of decision-making of the organization (i.e. reports to or is accountable to Level 1). Inputs into organizational strategy but does not make decisions on it. May have responsibility and accountability for business unit strategy formation and implementation of one or more business units.
    - Examples: Vice President, Director, other C-Suite officer (e.g., Chief Financial Officer (CFO), Chief Procurement Officer (CPO), Chief Risk Officer (CRO), Chief Operating Officer (COO), Chief Sustainability Officer (CSO), etc.), other committee appointed by the Board
  - Level 3
    - Person/committee that is two steps in the corporate structure from the highest level of decision-making of the organization. May have responsibility and accountability for business unit strategy formation and implementation for one business unit.
    - Examples: Manager, Senior Manager
  - Level 4
    - Person/committee that is three or more steps in the corporate structure from the highest level of decision-making of the organization. No responsibility or accountability for business unit strategy development.
    - Examples: Officer, Senior Officer
- † Actions a financial institution can take when associations, alliances, coalitions or thinktanks of which it is a member or to which it provides support are found to be opposing “climate-friendly” policies follow a hierarchy of severity, as follows (source: (27), (28)):
1. Making public statements challenging associations, alliances, coalitions and thinktanks
    - For example, the company speaks out, publicly distancing itself from statements or lobbying against climate policy by associations, alliances, coalitions or thinktanks of which it is a member or to which it provides support. The company explains how these statements or lobbying are inconsistent with its own emission reduction goals and with its support for climate policy.
  2. Engaging with associations, alliances, coalitions or thinktanks to change their position.
    - For example, the company works to end lobbying against climate policy through transparent and time-bound engagement with those organizations.
  3. Withdrawing funding for/suspending or ending membership of the association, alliance, coalition or thinktank.
    - For example, where attempts to change an association’s position prove ineffective or insufficient, the company discontinues its membership or withdraws funding from the association.

**RATIONALE**      **INV 8.1 FINANCIAL INSTITUTION POLICY ON ENGAGEMENT WITH ASSOCIATIONS, ALLIANCES, COALITIONS OR THINKTANKS**

**RATIONALE OF THE INDICATOR**      Associations, alliances, coalitions and thinktanks are a key instrument by which financial institution can indirectly influence policy on climate. Thus, when associations, alliances, coalitions and thinktanks take positions, which are negative for climate, financial institutions need to take action to ensure that this negative influence is countered or minimized.

This indicator is consistent with the ACT Framework and ACT Guidelines and common to the other sectoral methodologies.

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79      • **INV 8.2 ASSOCIATIONS, ALLIANCES, COALITIONS AND THINKTANKS SUPPORTED DO NOT HAVE CLIMATE-NEGATIVE ACTIVITIES OR POSITIONS**

**DESCRIPTION & REQUIREMENTS**      **INV 8.2 ASSOCIATIONS, ALLIANCES, COALITIONS AND THINKTANKS SUPPORTED DO NOT HAVE CLIMATE-NEGATIVE ACTIVITIES OR POSITIONS**

**SHORT**

**DESCRIPTION OF INDICATOR**      The financial institution is not on the Board of, providing funding beyond membership to, or otherwise supporting any associations, alliances, coalitions or thinktanks that have climate-negative activities or positions.

**DATA**

The relevant data for this indicator are:

**REQUIREMENTS**

- ◆ The reporter shall provide details of those associations, alliances, coalitions and thinktanks that are likely to take a position on climate change legislation [C12.3c]
- ◆ The financial institution should attach supporting documentation, if this exists, giving evidence [C12.3d]

External sources of data shall also be used for the analysis of this indicator:

- ◆ RepRisk database,
- ◆ Climate Action 100+
- ◆ Ellen Macarthur Foundation

- ◆ Press news
- ◆ EP100 – Climate Group ([www.theclimategroup.org/project/ep100](http://www.theclimategroup.org/project/ep100))
- ◆ Low-carbon Technology Partnerships initiative ([www.wbcsd.org/Programs/Climate-and-Energy/Climate/Low-Carbon-Technology-Partnerships-initiative](http://www.wbcsd.org/Programs/Climate-and-Energy/Climate/Low-Carbon-Technology-Partnerships-initiative))

CDP Questionnaire mapping to this indicator:

- ◆ C12.3

External sources of data may also be used for the analysis of this indicator.

**HOW THE ASSESSMENT WILL BE DONE**

The list of associations, alliances, coalitions and thinktanks declared in the CDP data and other external sources relating to the company is assessed against a list of associations, alliances, coalitions and thinktanks that have climate-negative activities or positions (InfluenceMap is usually used for this (29)). (Consideration should be given as to whether these associations, alliances, coalitions and thinktanks in turn are members of or otherwise support other such organisations that have climate-negative activities or positions.) Such activities or positions could include lobbying against climate policies and practices. The results will be compared to any policy described in 8.1 (“Financial institution policy on engagement with associations, alliances, coalitions or thinktanks”).

| Question                                                                                                                                         | Subdimension              | Basic                                                                                                                                                                               | Standard   | Advanced                                                                                                                                                                                          | Next practice | Low-carbon aligned                                                                                                                                                             | Weighting   |
|--------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| <i>Associated score</i>                                                                                                                          |                           | <i>0%</i>                                                                                                                                                                           | <i>25%</i> | <i>50%</i>                                                                                                                                                                                        | <i>75%</i>    | <i>100%</i>                                                                                                                                                                    |             |
| <b>Does the financial institution support associations, alliances, coalitions or thinktanks that have climate negative activities/positions?</b> | <i>Membership/funding</i> | The financial institution is on the board or provides funding beyond membership to associations, alliances, coalitions and/or thinktanks that have climate – negative activities or |            | The financial institution is not on the board or providing funding beyond membership of any associations, alliances, coalitions or thinktanks that have climate-negative activities or positions. |               | The financial institution is not a member of or providing funding for any associations, alliances, coalitions or thinktanks that have climate-negative activities or positions | <b>100%</b> |

|  |  |           |  |                          |  |  |  |
|--|--|-----------|--|--------------------------|--|--|--|
|  |  | positions |  | Company may be a member. |  |  |  |
|--|--|-----------|--|--------------------------|--|--|--|

**RATIONALE**      **INV 8.2 ASSOCIATIONS, ALLIANCES, COALITIONS AND THINKTANKS SUPPORTED DO NOT HAVE CLIMATE-NEGATIVE ACTIVITIES OR POSITIONS**

**RATIONALE OF THE INDICATOR**      Associations, alliances, coalitions and thinktanks are key instruments by which financial institution can indirectly influence policy on climate. Thus, participating in associations, alliances, coalitions and thinktanks which actively lobby against climate-positive legislation is a negative indicator and likely to obstruct low-carbon transition.

80      • **INV 8.3 POSITION ON SIGNIFICANT CLIMATE POLICIES**

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**DESCRIPTION**      **INV 8.3 POSITION ON SIGNIFICANT CLIMATE POLICIES**

**& REQUIREMENTS**

**SHORT**

**DESCRIPTION OF INDICATOR**      The financial institution is not opposed to any significant climate relevant policy and/or supports climate-friendly policies.

**DATA**      The relevant data for this indicator are:

- REQUIREMENTS**
- ◆ The financial institution should attach supporting documentation, if this exists, giving evidence on the position of the company on significant climate policies (public statements, etc.).
  - ◆ The financial institution shall disclose details of the issues on which it has been directly engaging with policy makers and its proposed legislative solution.

CDP Questionnaire mapping to this indicator:

- ◆ C12.3

External sources of data shall also be used for the analysis of this indicator (e.g. RepRisk database, press news, actions in standard development)

**HOW THE  
ASSESSMENT  
WILL BE DONE**

The analyst evaluates the description and evidence on financial institution position on relevant climate policies for the presence of best practice elements, negative indicators and consistency with the other reported management indicators. The financial institution description and evidence will be compared to the maturity matrix developed to guide the scoring and a greater number of points will be allocated for elements indicating a higher level of maturity.

| Question                                                                                                                                                             | Subdimension                         | Basic                                                                                                                                                     | Standard                                                                                                                                                                                                    | Advanced                                                                                                                                                                                                         | Next practice                                                                                                                                                                                                                     | Low-carbon aligned                                                                                                                                                                                                                       | Weighting  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
|                                                                                                                                                                      |                                      | 0%                                                                                                                                                        | 25%                                                                                                                                                                                                         | 50%                                                                                                                                                                                                              | 75%                                                                                                                                                                                                                               | 100%                                                                                                                                                                                                                                     |            |
| <i>Associated score</i>                                                                                                                                              |                                      |                                                                                                                                                           |                                                                                                                                                                                                             |                                                                                                                                                                                                                  |                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                          |            |
| <b>What is the position of the financial institution on significant climate policies?</b>                                                                            | <i>Climate policy support</i>        | Direct opposition to climate policies (including where third-party claims are found).                                                                     | No reported direct opposition to climate policies.                                                                                                                                                          | Publicly supports significant climate policies.                                                                                                                                                                  | Publicly supports significant climate policies.<br>Publicly commits to international low-carbon commitments, such as the Paris Agreement.                                                                                         | Publicly supports significant climate policies.<br>Publicly commits to international low-carbon commitments, such as the Paris Agreement.<br>Actively participates in/leads sectoral/cross-sectoral initiatives against climate change*. | <b>60%</b> |
| <b>Does the financial institution have a monitoring and review process to ensure that its policy positions are consistent with the goals of the Paris Agreement?</b> | <i>Monitoring and review process</i> | No monitoring and review process to ensure that the financial institution's policy positions are consistent with the goals of the Paris Agreement exists. | A monitoring and review process to ensure that the financial institution's policy positions are consistent with the goals of the Paris Agreement exists.<br><br>The process is not necessarily implemented. | A monitoring and review process to ensure that the financial institution's policy positions are consistent with the goals of the Paris Agreement exists.<br><br>The process is implemented, but oversight of the | A monitoring and review process to ensure that the financial institution's policy positions are consistent with the goals of the Paris Agreement exists.<br><br>Either oversight of the process lies at Level 1 <sup>†</sup> , or | A monitoring and review process to ensure that the financial institution's policy positions are consistent with the goals of the Paris Agreement exists.<br><br>Oversight of the process lies at Level 1 <sup>†</sup> , and              | <b>40%</b> |

|  |  |  |  |                                                                                                               |                                                                       |                                                                       |  |
|--|--|--|--|---------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------------------------------------|--|
|  |  |  |  | process lies below Level 1 <sup>†</sup> , and implementation of the process lies below Level 3 <sup>†</sup> . | implementation of the process lies at or above Level 3 <sup>†</sup> . | implementation of the process lies at or above Level 3 <sup>†</sup> . |  |
|--|--|--|--|---------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------------------------------------|--|

\* Examples of sectoral/cross-sectoral initiatives against climate change might include, but are not limited to:

- Science Based Targets initiative (SBTi)
- Net Zero Asset Owner Alliance (NZAOA)
- Race to Zero
- Glasgow Financial Alliance for Net Zero (GFANZ)

† Further guidance for each level of seniority is given below:

- Level 1
  - Highest level of accountability or decision-making within the organization, with responsibility for overall organizational or corporate strategic direction.
  - Examples: Executives, Board, sub-set of the Board, Chief Executive Officer (CEO)
- Level 2
  - Person/committee that is one step in the corporate structure from the highest level of decision-making of the organization (i.e. reports to or is accountable to Level 1). Inputs into organizational strategy but does not make decisions on it. May have responsibility and accountability for business unit strategy formation and implementation of one or more business units.
  - Examples: Executives, Vice President, Director, other C-Suite officer (e.g., Chief Financial Officer (CFO), Chief Procurement Officer (CPO), Chief Risk Officer (CRO), Chief Operating Officer (COO), Chief Sustainability Officer (CSO), etc.), other committee appointed by the Board
- Level 3
  - Person/committee that is two steps in the corporate structure from the highest level of decision-making of the organization. May have responsibility and accountability for business unit strategy formation and implementation for one business unit.
  - Examples: Manager, Senior Manager
- Level 4
  - Person/committee that is three or more steps in the corporate structure from the highest level of decision-making of the

- organization. No responsibility or accountability for business unit strategy development.
- Examples: Officer, Senior Officer

**RATIONALE**      **INV 8.3 POSITION ON SIGNIFICANT CLIMATE POLICIES**

**RATIONALE OF THE INDICATOR**      Policy and regulation that acts to promote transition to a low-carbon economy is key to the success of the transition. Financial institutions should not oppose effective and well-designed regulations in these areas but should support them.

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83

• **INV 8.4 COLLABORATION WITH LOCAL PUBLIC AUTHORITIES**

**DESCRIPTION & REQUIREMENTS**      **INV 8.4 COLLABORATION WITH LOCAL PUBLIC AUTHORITIES**

**SHORT DESCRIPTION OF INDICATOR**      This indicator evaluates the extent to which the financial institution collaborates with local public authorities to achieve local emissions reductions. While indicator 8.3 “Position on significant climate policies” relates to national and international policies, this indicator assesses the financial institution’s engagement with sub-national public authorities, both in terms of climate-related policy engagement and the establishment of climate-related partnerships.

**DATA**      The relevant data for this indicator are:

- REQUIREMENTS**
- ◆ Participation in meetings/collaborations with public authorities/local actors
  - ◆ Contracts with public authorities/local actors

CDP Questionnaire mapping to this indicator:

- ◆ C12.3

External sources of data shall also be used for the analysis of this indicator.

**HOW THE ASSESSMENT WILL BE DONE**      The analyst evaluates the description and evidence of the financial institution’s collaboration with local authorities for the presence of best-practice elements. Collaboration generally falls into two main categories, policy engagement and collective action/partnerships. Policy engagement could range from dialogue between the financial institution and local authority around the development of new climate-related policies, to participation in local pilot programs to finance these policies, to large-scale support for and implementation of these policies. Collective action/partnerships could

range from participation in working groups, roundtables, ongoing initiatives, events and/or platforms for local authorities and companies to advance specific issues related to climate change/emissions reduction, to large-scale public-private partnerships (PPPs) with a climate change/emissions reduction focus.

In general, a partnership can only be classed as such if it goes beyond a mere contract between the public authority and the financial institution. It must be a collaboration that works to improve the current system/process and displays additionality (the collaboration reduces GHG emissions beyond business as usual, meaning the reductions would not have happened had the collaboration not been implemented). For example, a contract between a transport operator and a public authority would not be enough to be classed as a partnership by itself, whereas a partnership to reduce local GHG emissions by increasing the share of electric/hybrid/hydrogen buses and promoting greater uptake of public transport within the local area would be sufficient.

While the thematic areas of these collaborations will vary depending on the sector assessed, they should generally fall into one or more of four broad categories:

1. Electrification and energy (including demand management and grid flexibility)
2. Transport
3. Circular economy
4. Buildings

In each case, the level of maturity will depend on the level of commitment from the financial institution, and whether there is evidence that the collaboration has been successful in achieving local emissions reductions.

The financial institution description and evidence are compared to the maturity matrix developed to guide the scoring and a greater number of points are allocated for elements indicating a higher level of maturity.

| Question                                                                                       | Basic                                                                                                | Standard                                                                       | Advanced                                                                    | Next practice                                                        | Low-carbon aligned                                                   | Weighting |
|------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|-----------------------------------------------------------------------------|----------------------------------------------------------------------|----------------------------------------------------------------------|-----------|
| <i>Associated score</i>                                                                        | 0%                                                                                                   | 25%                                                                            | 50%                                                                         | 75%                                                                  | 100%                                                                 |           |
| <b><i>Does the financial institution collaborate with and support local authorities to</i></b> | No evidence that the financial institution is collaborating with and supporting local authorities to | The financial institution engages in dialogue with local authority/authorities | The financial institution actively participates in small-scale pilot/short- | The financial institution is a significant partner* (alongside local | The financial institution is a significant partner* (alongside local | 100%      |

|                                                   |                                                                                                                                                                                                                                         |                                                               |                                                                                                                       |                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
|---------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <p><b>achieve local emissions reductions?</b></p> | <p>achieve local emissions reductions, other than respecting its contractual obligations, if any.</p> <p>Or</p> <p>Third-party claims are found showing that the financial institution is not complying with local climate policies</p> | <p>to design future climate-related policies/partnerships</p> | <p>term/one-off programs with local authority/authorities to test/implement climate-related policies/partnerships</p> | <p>authority/authorities and other stakeholders) in the implementation of long-term, climate-related policies/partnerships</p> <p>The financial institution has measured and disclosed the emissions reduction as a result of the policy/partnership being financed/implemented.</p> | <p>authority/authorities and other stakeholders) in the implementation of long-term, climate-related policies/partnerships</p> <p>The financial institution has measured and disclosed an emissions reduction as a result of the policy/partnership being financed/implemented.</p> <p>The financial institution has a policy to increase such collaboration in more of its operational jurisdictions, and is taking tangible steps towards this (e.g., engaging in dialogue, participating in pilot programs, implementing/financing policies/partnerships with local authorities).<sup>†</sup></p> |  |
|---------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|

\* A financial institution can be classed as a “significant partner” if the policy/partnership would not exist, or be significantly smaller/less

successful, without the financial institution's involvement/financings. The financial institution must be one of the few largest or most invested stakeholders in the policy/partnership.

- † Analysts should consider the size of the financial institution assessed. For example, financial institution operating in a single jurisdiction are not expected to be involved in collaboration with public authorities outside of that jurisdiction, and could still score Low-carbon aligned if they met each of the other criteria (for example, if they had demonstrated emissions reductions as a result of the policy/partnership being implemented/financed, and had a policy to become involved in more collaboration within their operational jurisdiction).

**RATIONALE**      **INV 8.4 COLLABORATION WITH LOCAL PUBLIC AUTHORITIES**

**RATIONALE OF THE INDICATOR**      Collaboration with local authorities can be a key instrument by which financial institution can indirectly influence policy on climate in their territory. Thus, participating actively in local dialogues shows leadership in climate actions and can significantly help climate policies enforcement.

84      **MODULE 9: BUSINESS MODEL**

85      A financial institution may transition its business activities to other areas to remain profitable in a low-carbon economy. The financial institution's future business model  
86      should enable it to decouple financial results from GHG emissions, in order to help companies meet the constraints of a low-carbon transition while continuing to generate  
87      value. This can be done by developing activities outside the core business of the financial institution.

88      This module will aim to assess whether financial institutions demonstrate the inclusion of criteria of analysis in their appraisal of economic value. New standard of asset  
89      value analysis shall also be assessed and rewarded in this module.

90      This module aims to identify both relevant current business activities and those still at a burgeoning stage. It is recognised that transition to a low-carbon economy, with the  
91      associated change in business models required to companies, will take place over a number of years. The analysis will thus seek to identify and reward project financings at  
92      an early stage as well as more mature business activity financings, although the latter (i.e. substantially sized, profitable, and/or expanding) business activities will be better  
93      rewarded.

94      The present module has been driven notably by the following considerations:

- 95 ● Focus on new business activities (climate solutions).
- 96 ● High emissive / involved in high emissive activity companies should be benchmarked by quantitative modules (not in business model module).
- 97 ● Score will be based on long-term viability of the financial institution's financings towards business activities compatible with/contributing to a the low-carbon
- 98 economy.
- 99 ● Do the financings help to bridge the climate finance gap?
- 100 ● Is there a need to change the fundamental business activities? e.g. no longer provide financings to fossil fuel companies or provide bonified loan to green project or
- 101 transitioning companies or penalize high emissive companies.
- 102 ● How does the emissive activities/sectors link with the financings?
- 103 ● Financing new business models vs. transitioning existing business model.
- 104 ● We shouldn't penalise financial institutions who can't shift their financings as they are not financing high emitting sectors.
- 105

106 ● **INV 9.1 TOOLS/POLICY FACILITATING CLIMATE INVESTMENT REORIENTATION & IMPACT**

**DESCRIPTION**      **INV 9.1 TOOLS/POLICY FACILITATING CLIMATE INVESTMENT REORIENTATION & IMPACT**  
**&**  
**REQUIREMENTS**

**SHORT**

**DESCRIPTION**

The financial institution is actively developing internal tools and implementing policy enabling to foster low carbon economy financing. It is demonstrating the application of tools & policies through its investments. The innovative tools are used in key strategic sectors (high emissive or green) and make it possible for the financial institution to boost its contribution to low carbon economy financing.

**OF INDICATOR**

**DATA**

The relevant data for this indicator are:

**REQUIREMENT**

- ◆ The financial institution policies or tools modifying its intrinsic way of processing and making business.

CDP Questionnaire mapping to this indicator:

- ◆ C-FS14.3a
- ◆ C3.5

External sources of data may also be used for the analysis of this indicator.

**HOW THE**

The analysis is based on the financial institution tools or policies degree of integration in its business activities. The analyst must assess the

**ASSESSMENT**

operational levers put in place to better support activities and companies in their transition.

**WILL BE DONE**

The analysis is based on (up to) five tool or policy categories proposed by the financial institution. The analyst evaluates the business model shift through a maturity matrix.

If several tools or policies are accountable to this section, the final score will be the one given to the most mature activity (usually the one that is best scored too). The financial institution should not be penalized if it has built a mature business model and explores besides other tracks (which would be scored with a lower score) compared to another financial institution having only one mature business model.

Relevant activity areas for this indicator include:

- ◆ Integrating climate risks into asset pricing
- ◆ Develop taxonomy-based investment product (e.g., funds with a minimum taxonomy alignment percentage (turnover, CAPEX or OPEX))
- ◆ Building low carbon index (e.g., based on Climate Transparency benchmark and Paris Aligned Benchmark methodologies)
- ◆ Investment decision linked to climate criteria (e.g., taxonomic goal, x% of reduction in the investee company over the holding period)
- ◆ Climate Dividends (30)
- ◆ Changing holding period/maturity of its investment strategy (bonus)
- ◆ Management fees/carried interest tied to climate performance criteria
- ◆ Exclusion based on best recommendations (e.g., current and new fossil fuel project development)
- ◆ Interest rate subsidy/special interest rate

| Question                        | Basic                                                                                 | Advanced                                                | Low-carbon aligned                   | Sub score |
|---------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------|--------------------------------------|-----------|
| <b>Associated score</b>         | <b>0%</b>                                                                             | <b>50%</b>                                              | <b>100%</b>                          |           |
| Profitability of business model | Non- estimated or in a very early stage of development (research or conception stage) | Mature business model but not the main source of income | Mature and profitable business model | 25%       |

|                                       |                                                                 |                                                                                                        |                                                                                                            |     |
|---------------------------------------|-----------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-----|
| Size of business model*               | Non- estimated                                                  | Limited size for the Financial Institution (% of total financing, activities, fees, deal value, etc..) | Substantial size for the Financial Institution (% of total financing, activities, fees, deal value, etc..) | 25% |
| Growth potential of business model    | Non- estimated or exploration of the business model interrupted | Scheduling next development steps                                                                      | Scheduling the expansion of the target or size of the business model                                       | 25% |
| Deployment schedule of business model | Non- scheduled                                                  | Deployment scheduled with a 2 years horizon or less                                                    | Deployment scheduled with a 2 years horizon or more                                                        | 25% |

\* Example: a 12% of Total revenue from green loans gives a 50% score for Profitability of financing activity which means 'Mature business activity but not the main source of income or in a development stage (e.g. test)'.

| Question                                                                                                       | Basic | Advanced | Low-carbon aligned | Sub score |
|----------------------------------------------------------------------------------------------------------------|-------|----------|--------------------|-----------|
| <b>Associated score</b>                                                                                        | 0%    | 50%      | 100%               |           |
| <b>Profitability of financing activity</b><br><b>Criteria:</b><br><b>% of Total Revenue or % of Total Fees</b> | <=5%  | <=20%    | >20%               | 25%       |

|                                                                                                          |      |       |      |     |
|----------------------------------------------------------------------------------------------------------|------|-------|------|-----|
| <b>Size of financing activity</b><br><b>Criteria: % of total Financing</b><br><b>or % of Total Deals</b> | <25% | <=50% | >50% | 25% |
|----------------------------------------------------------------------------------------------------------|------|-------|------|-----|

**RATIONALE**      **INV 9.1 TOOLS/POLICY FACILITATING CLIMATE INVESTMENT REORIENTATION & IMPACT**

**RATIONALE OF THE INDICATOR**

The financial institution is developing tools and implementing policies that can help modify and drive their financings in favour of a low carbon economy. All financial institutions are guided by the balance between yield & risk. Enhancing policy or tool that can influence one of these two categories can be a game changer. All investors should for instance integrate climate risks into their asset pricing model, and, as a result, score, whether before investment decision, but also when conducting the financial risk analysis review during the holding period. Investors should set internal tools, inspired by existing best practices or anticipate future regulation (e.g. current discussion of the revision of the Capital Requirements Directive (CRD) (31)) in order to update their approach in the context of climate change contribution needs and related risks (popularized for almost a decade now (32) now and even spotted before (e.g. Andrew Dugolecki in 2005).

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108 • **INV 9.2 GROWING CLIMATE INVESTMENT IN (I) LOW CARBON, (II) ENABLING ACTIVITIES, (III) CLIMATE SOLUTIONS AND (IV) COMPANIES WITH A CREDIBLE AND**  
109 **ROBUST TRANSITION PLAN**

**DESCRIPTION & REQUIREMENTS**      **INV 9.2 GROWING CLIMATE INVESTMENT IN (I) LOW CARBON, (II) ENABLING ACTIVITIES, (III) CLIMATE SOLUTIONS AND (IV) COMPANIES WITH A CREDIBLE AND ROBUST TRANSITION PLAN**

**SHORT DESCRIPTION OF INDICATOR**      This indicator measures the financial institution contribution through the share of its financings towards (i) aligned or (ii) transitional entities or activities, or (iii) climate change solutions versus out of its total asset under management. The goal is to capture the share of low-carbon activities/companies financed and its growth potential.

*Low-carbon activities or associated financial products are defined according to the EU Green taxonomy.*

**HOW THE**      Best practice elements to be identified in the test/analysis include:

- ASSESSMENT**
- ◆ the business activity part in the of revenue (fees) (see maturity matrix);
  - ◆ the business activity share in the total financings;
  - ◆ the business activity future expansion;
  - ◆ the expansion will occur on a defined timescale;

**WILL BE DONE**

CDP Questionnaire mapping to this indicator:

- ◆ C-FS14.3a
- ◆ C3.5

The analysis is based on (up to) five financing activities towards (i) aligned entities or activities, (ii) transitional or (iii) climate change solutions proposed by the financial institution. The analyst evaluates the business activities shift through a maturity matrix.

If several financing activities for transition are accountable to this section, the final score will be the one given to the most mature financing activity (usually the one that is best scored too). The financial institution should not be penalized if it has built a mature business model and explores besides other tracks (which would be scored with a lower score) compared to another company having only one mature business model.

Best practice elements to be identified in the test/analysis include:

- ◆ Green investment ratio (aligned with the European taxonomy)
- ◆ Sustainability linked bonds share (aligned with Climate Bonds Standard (33) or the European Green bond standard (34))
- ◆ Green bonds share (aligned with Climate Bonds Standard (33) or the European Green bond standard (34))
- ◆ Share of companies with a credible and robust transition plan
- ◆ Share of companies with a transition plan assessed

The maturity matrix is provided below:

| Question         | Basic | Advanced | Low-carbon aligned | Sub score |
|------------------|-------|----------|--------------------|-----------|
| Associated score | 0%    | 50%      | 100%               |           |

|                                                        |                                                                 |                                                                                                                    |                                                                                                                        |     |
|--------------------------------------------------------|-----------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|-----|
| <b><i>Profitability of business activity*</i></b>      | Non- estimated or in a very early stage of development          | Mature business activity but not the main source of income or in a development stage (e.g. test)                   | Mature and profitable business activity                                                                                | 25% |
| <b><i>Size of business activity*</i></b>               | Non- estimated                                                  | Limited size of activity for the Financial Institution (% of total financing, activities, fees, deal value, etc..) | Substantial size of activity for the Financial Institution (% of total financing, activities, fees, deal value, etc..) | 25% |
| <b><i>Growth potential of business activity</i></b>    | Non- estimated or exploration of the business model interrupted | Scheduling next development steps                                                                                  | Scheduling the expansion of the target or size of the business activity                                                | 25% |
| <b><i>Deployment schedule of business activity</i></b> | Non- scheduled                                                  | Deployment scheduled with a 2 years horizon or less                                                                | Deployment scheduled with a 2 years horizon or more                                                                    | 25% |

\* To score the 'Profitability of financing activity' and 'Size of financing activity' categories, the analyst shall refer to the following matrix to score:

| Question         | Basic | Advanced | Low-carbon aligned | Sub score |
|------------------|-------|----------|--------------------|-----------|
| Associated score | 0%    | 50%      | 100%               |           |

|                                                                                                                |      |       |       |     |
|----------------------------------------------------------------------------------------------------------------|------|-------|-------|-----|
| <b>Profitability of financing activity</b><br><b>Criteria:</b><br><b>% of Total Revenue or % of Total Fees</b> | <=5% | <=20% | >20%  | 25% |
| <b>Size of financing activity</b><br><b>Criteria: % of total Financing or % of Total Deals</b>                 | <25% | <=50% | >=50% | 25% |

Example: a 8% of Total portfolio revenue from green bonds gives a 50% score for Profitability of financing activity which means ‘Mature business activity but not the main source of income or in a development stage (e.g. test)’.

**INV 9.2 GROWING CLIMATE INVESTMENT IN (I) LOW CARBON, (II) ENABLING ACTIVITIES, (III) CLIMATE SOLUTIONS AND (IV) COMPANIES WITH A CREDIBLE AND ROBUST TRANSITION PLAN**

**RATIONALE**

**RATIONALE OF THE INDICATOR**

This indicator is for financial institution financing emissive activities or companies (e.g. companies operating on emissive value chain, upstream of an intensive activity, supplying part of the final product (e.g. transport equipment manufacturer)). A financial institution that finances part of a highly emitting final product bears some responsibility for the emissions linked to this product but is also at risk in a low carbon world. This indicator aims to capture the evolution of a financial institution's loan mix towards low-carbon activities and companies. For example, an investor directly providing capital (primary market) to a company that produces equipment for the automotive sector can help increase its share of products for electric vehicles, thus contributing to the promotion of low-carbon vehicles and reducing its risk linked to thermal vehicles in a low-carbon world.

There is still a huge gap of financing in climate solutions (11) and financial institution have the power to bridge part of this gap (along with other actors). Investors must align their business practices with Paris Agreement mitigation goal and contribute reducing GHG emissions in the real economy according to their possibilities of impact (primary vs secondary market).



# 6 Assessment

## 6.1 SECTORAL BENCHMARKS

### 6.1.1 DESCRIPTION OF THE BENCHMARKS

The fundamental target to achieve for all organizations is to contribute to not exceeding a threshold of 2°C global warming compared to pre-industrial temperatures. This target has long been widely accepted as a credible threshold for achieving a reasonable likelihood of avoiding climate instability, while a 1.5°C rise has been agreed upon as an aspirational target.

Therefore, low carbon scenarios used for the benchmarks are Well Below 2°C scenarios or 1.5°C scenarios.

Every financial institution sectoral financed emission shall be benchmarked according to an acceptable and credible benchmark that aligns with spatial boundary of the methodologies.

### 6.1.2 MECHANISMS TO COMPUTE THE SECTORAL FINANCIAL INSTITUTION BENCHMARK

The sectoral financial institution benchmark is the financial institution sectoral allocated decarbonization pathway. The financial institution is allocated this pathway from the sector decarbonization pathway, of which there are different pathways for different countries and regions.

Two types of benchmarks will be used depending on the type of sectors.

The first type of benchmark is a convergence approach for homogeneous sectors (e.g. cement, electric utilities). The allocation mechanism is taken from the sectoral decarbonization approach (SDA (11)) to science-based targets.

The allocation mechanism, as defined by the SDA (see Glossary), is the convergence mechanism. This allocation takes the financial institution's sectoral financed intensity emissions in the base year and converges it to the related sector's emissions intensity in 2050. Thus, sectoral financed emissions starting from a lower intensity will have a shallower decarbonisation pathway than sectoral financed emissions starting from a higher intensity. In this way, past action or in-action to reduce intensity is incorporated.

The second type of benchmark is the absolute contraction method from SBTi. It is used for heterogeneous sectors (Agri & Agro, Chemicals).

Benchmarks to be updated with an IEA NZE benchmark where possible by March 2023 (before road-testing). This table and the associated tool will be updated.

| Target type | Metric | Mechanisms |
|-------------|--------|------------|
|-------------|--------|------------|

|                                                                               |                                    |                                               |
|-------------------------------------------------------------------------------|------------------------------------|-----------------------------------------------|
| Agriculture & Agrifood<br>(Sectoral financed emissions)                       | % of absolute emissions' reduction | - SBT Absolute Contraction Approach (ACA)     |
| Scope 3.15 - Intensity<br>Aluminium<br>(Sectoral financed emissions)          | tCO2e/ton                          | - SBT Sectoral Decarbonization Approach (SDA) |
| Scope 3.15 - Intensity<br>Automotive<br>(Sectoral financed emissions)         | gCO2e/p.km                         | - SBT SDA                                     |
| Scope 3.15 - Intensity<br>Building<br>(Sectoral financed emissions)           | kgCO2e/m2                          | - SBT SDA                                     |
| Scope 3.15 - Intensity<br>Cement<br>(Sectoral financed emissions)             | tCO2e/ton                          | - SBT SDA                                     |
| Scope 3.15 - Absolute<br>Chemicals<br>(Sectoral financed emissions)           | % of absolute emissions' reduction | - SBT ACA                                     |
| Scope 3.15 - Intensity<br>Electric Utilities<br>(Sectoral financed emissions) | kgCO2e/kwh                         | - SBT SDA                                     |
| Scope 3.15 - Intensity<br>Glass<br>(Sectoral financed emissions)              | tCO2e/ton                          | - SBT SDA                                     |
| Scope 3.15 - Intensity<br>Iron & Steel<br>(Sectoral financed emissions)       | kgCO2e/ton                         | - SBT SDA                                     |

|                                                                          |                                                                              |           |
|--------------------------------------------------------------------------|------------------------------------------------------------------------------|-----------|
| Scope 3.15 - Intensity<br>Oil & Gas<br>(Sectoral financed emissions)     | tCO <sub>2</sub> e/TJ                                                        | - SBT SDA |
| Scope 3.15 - Intensity<br>Pulp & Paper<br>(Sectoral)                     | tCO <sub>2</sub> e/t                                                         | - SBT SDA |
| Scope 3.15 - Intensity<br>Real Estate<br>(Sectoral financed emissions)   | kgCO <sub>2</sub> e/m <sup>2</sup>                                           | - SBT SDA |
| Scope 3.15 - Intensity<br>Transport<br>(Sectoral financed emissions)     | gCO <sub>2</sub> e/p.km<br>gCO <sub>2</sub> e/t/km                           | - SBT SDA |
| Scope 3.15 - Intensity<br>Asset Class<br>(Sectoral financed emissions)   | - Intensity metric related to the sector the asset class is tied (see above) | - SBT SDA |
| Scope 3.15 - Absolute<br>Asset Class<br>(Asset class financed emissions) | % of absolute emissions' reduction                                           | - SBT ACA |
| Scope 3.15 - Absolute<br>General<br>(Global Financed emissions)          | % of absolute emissions' reduction                                           | - SBT ACA |

### 6.1.3 REFERENCE PATHWAYS CLASSIFICATION

A reference pathway defines the carbon intensity (tCO<sub>2</sub>/activity) pathway for homogeneous sectors or the carbon absolute emissions (tCO<sub>2</sub>) trajectory for heterogeneous sectors (e.g. Chemicals).

In order to allocate decarbonization pathway to the financial institution, two options were decided with the technical working group:

1. Use the Sectoral Decarbonization Approach (SDA) of the Science Based Target initiative (SBTi) (35) when targets are tied to sectors (and when applicable to the sectors (i.e. homogenous sectors such as Cement, Real Estate, Electric Utilities)).
2. Use an existing generic method such as the Absolute Contraction Approach (ACA) of the Science Based Target initiative (SBTi) for targets not referring to a sector (absolute asset class targets) and/or being global (absolute portfolio targets).

#### 6.1.4 AVAILABLE REFERENCE PATHWAYS

| Target type                                                        | Metric                             | Benchmarks (4)        |
|--------------------------------------------------------------------|------------------------------------|-----------------------|
| Agriculture & Agrifood (Sectoral financed emissions)               | % of absolute emissions' reduction | - 1.5°C IEA Scenario  |
| Scope 3.15 - Intensity Aluminium<br>(Sectoral financed emissions)  | tCO <sub>2</sub> e/ton             | - IEA ETP 2020 - SDS  |
| Scope 3.15 - Intensity Automotive<br>(Sectoral financed emissions) | gCO <sub>2</sub> e/p.km            | - IEA ETP 2017 - B2DS |
| Scope 3.15 - Intensity Building<br>(Sectoral financed emissions)   | kgCO <sub>2</sub> e/m <sup>2</sup> | - IEA ETP 2017 - B2DS |
| Scope 3.15 - Intensity Cement<br>(Sectoral financed emissions)     | tCO <sub>2</sub> e/ton             | - IEA 2017 B2DS       |

<sup>4</sup> For more details on each sector, please refer to sectoral ACT methodologies (<https://actinitiative.org/act-methodologies/>)

|                                                                               |                                    |                                       |
|-------------------------------------------------------------------------------|------------------------------------|---------------------------------------|
| Scope 3.15 - Absolute<br>Chemicals<br>(Sectoral financed emissions)           | % of absolute emissions' reduction | - 1.5°C IEA scenario                  |
| Scope 3.15 - Intensity<br>Electric Utilities<br>(Sectoral financed emissions) | kgCO2e/kwh                         | - SBT SDA<br>- IEA ETP 2017 –<br>B2DS |
| Scope 3.15 - Intensity<br>Glass<br>(Sectoral financed emissions)              | tCO2e/ton                          | - IEA ETP 2020 -<br>SDS               |
| Scope 3.15 - Intensity<br>Iron & Steel<br>(Sectoral financed emissions)       | kgCO2e/ton                         | - IEA ETP 2020 -<br>SDS               |
| Scope 3.15 - Intensity<br>Oil & Gas<br>(Sectoral financed emissions)          | tCO2e/TJ                           | - IEA NZE 2021                        |
| Scope 3.15 - Intensity<br>Pulp & Paper<br>(Sectoral)                          | tCO2e/t                            | - IEA ETP 2020 -<br>SDS               |
| Scope 3.15 - Intensity<br>Real Estate<br>(Sectoral financed emissions)        | kgCO2e/m2                          | - IEA ETP 2017<br>B2DS                |
| Scope 3.15 - Intensity<br>Transport<br>(Sectoral financed emissions)          | gCO2e/p.km<br>gCO2e/t/km           | - IEA ETP 2017<br>B2DS                |

|                                                                          |                                                                               |                      |
|--------------------------------------------------------------------------|-------------------------------------------------------------------------------|----------------------|
| Scope 3.15 - Intensity<br>Asset Class<br>(Sectoral financed emissions)   | - Intensity metric related to the sector the asset class is tied <sup>5</sup> | - 1.5°C IEA scenario |
| Scope 3.15 - Absolute<br>Asset Class<br>(Asset class financed emissions) | % of absolute emissions' reduction                                            | - 1.5°C IEA scenario |
| Scope 3.15 - Absolute<br>General<br>(Global Financed emissions)          | % of absolute emissions' reduction                                            | - 1.5°C IEA scenario |

Benchmarks to be updated with an IEA NZE benchmark where possible by March 2023 (before road-testing). This table and the associated tool will be updated.

The scenarios used in the tool are coming from the IEA. Still, one can use other scenarios if preferred (for instance OECM (36)). The scenarios used here come from the IEA ETP of 2017, 2020 or NZE 2021.

**IMPORTANT:** scenarios referenced in the table above have not been updated with the most recent scientific scenarios available on all sectors for methodological reasons. An update of the mentioned scenarios will be done before the road-test where relevant. Problem with NZE benchmark is the low geographical granularity on some sectors while it is known that decarbonization efforts will be different between developed countries (higher decarbonization rate) than EMDE ones (lower decarbonization rate).

If the ACT Team chooses not to update the tool with all IEA NZE benchmarks for sectoral reason, it will not be a problem at the financial institution level as the non-harmonization of scenarios are at the advantage of the financial institution since scenarios dating back 2017 or 2020 do not take into account the carbon budget that have already been consumed until today. Basically, if the commitment gap of the financial institution on these sectors is high, it will mean that the financial institution sectoral targets are very far from where it should be as most recent scenarios are even more demanding in terms of carbon GHG emission reduction. The challenge would be about the comparison between financial institutions as it will be possible in 2023 to benchmark financial institutions among the road-test sample. Reason is that financial institution exposed to certain sectors could be advantaged or penalized given the date and ambition of the benchmark (e.g. ETP 2017 vs NZE 2021).

In sum, please keep in mind that background scenarios will be updated.

---

<sup>5</sup> p.60, Table 5.3. Sector and Asset Class Coverage of Sectoral Decarbonization Approach and Available Temperature Rating and Target Setting Resources, <https://sciencebasedtargets.org/resources/files/Financial-Sector-Science-Based-Targets-Guidance.pdf>

## 6.2 WEIGHTINGS

A. Asset Managers

B. Asset Owners

| Module                               | Indicator                                                              | Indicator weighting  |                      |
|--------------------------------------|------------------------------------------------------------------------|----------------------|----------------------|
|                                      |                                                                        | Indicator weight (A) | Indicator weight (B) |
| <b>Targets</b>                       | INV 1.1 Alignment of scope 3 (Category 15) emissions reduction targets | 7%                   | 7%                   |
|                                      | INV 1.2 Time horizon targets                                           | 2%                   | 2%                   |
|                                      | INV 1.3 Achievement of past and current targets                        | 2%                   | 2%                   |
|                                      | INV 1.4 Engagement Targets                                             | 5%                   | 5%                   |
|                                      | INV 1.5 Financing Targets                                              | 4%                   | 4%                   |
|                                      |                                                                        | <b>20%</b>           | <b>20%</b>           |
| <b>Intangible Investment</b>         | INV 3.1 Investments in human capital - training                        | 2%                   | 2%                   |
|                                      | INV 3.2 R&D for climate expertise                                      | 1%                   | 1%                   |
|                                      |                                                                        | <b>3%</b>            | <b>3%</b>            |
| <b>Climate Portfolio Performance</b> | INV 4.1 Financial Flows Trend                                          | 20%                  | 20%                  |
|                                      | INV 4.2 Portfolio emissions alignment exercise                         | 5%                   | 5%                   |
|                                      |                                                                        | <b>25%</b>           | <b>25%</b>           |
| <b>Management</b>                    | INV 5.1 Oversight of climate change issues                             | 2%                   | 2%                   |
|                                      | INV 5.2 Climate change oversight capability                            | 2%                   | 2%                   |

|                          |                                                                                                                                                                       |            |            |
|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|------------|
|                          | INV 5.3 Low-carbon transition plan                                                                                                                                    | 5%         | 5%         |
|                          | INV 5.4 Climate change management incentives                                                                                                                          | 3%         | 3%         |
|                          | INV 5.5 Climate Risk Management                                                                                                                                       | 1%         | 1%         |
|                          | INV 5.6 Climate change scenario testing                                                                                                                               | 2%         | 2%         |
|                          |                                                                                                                                                                       | <b>15%</b> | <b>15%</b> |
| <b>Investors</b>         | INV 6.1 Strategy to influence investors                                                                                                                               | 1%         | 0%         |
|                          | INV 6.2 Activities to influence investors                                                                                                                             | 1%         | 0%         |
|                          |                                                                                                                                                                       | <b>2%</b>  | <b>0%</b>  |
| <b>Investees</b>         | INV 7.1 Strategy to influence investees                                                                                                                               | 4%         | 5%         |
|                          | INV 7.2 Activities to influence investees                                                                                                                             | 8%         | 9%         |
|                          | INV 7.3. Activities to influence investees with fossil fuel and/or deforestation-link activities                                                                      | 8%         | 8%         |
|                          |                                                                                                                                                                       | <b>20%</b> | <b>22%</b> |
| <b>Policy engagement</b> | INV 8.1 Financial institution on engagement with trade associations                                                                                                   | 2%         | 2%         |
|                          | INV 8.2 Supported trade associations do not have climate-negative positions                                                                                           | 1%         | 1%         |
|                          | INV 8.3 Position on significant climate policies                                                                                                                      | 1%         | 1%         |
|                          | INV 8.4 Collaboration with local public authorities                                                                                                                   | 1%         | 1%         |
|                          |                                                                                                                                                                       | <b>5%</b>  | <b>5%</b>  |
| <b>Business model</b>    | INV 9.1 Tools/policy facilitating channelling investments towards a low carbon economy                                                                                | 5%         | 5%         |
|                          | INV 9.2 Growing climate investment in (i) low carbon, (ii) enabling activities, (iii) climate solutions and (iv) companies with a credible and robust transition plan | 5%         | 5%         |
|                          |                                                                                                                                                                       | <b>10%</b> | <b>10%</b> |

|  |              |             |             |
|--|--------------|-------------|-------------|
|  | <b>Total</b> | <b>100%</b> | <b>100%</b> |
|--|--------------|-------------|-------------|

For Asset owners with mixed activities (direct investment and mandating asset managers), the tool has integrated intra-weighting among the sub-indicators and modules depending on the asset under management breakdown between (i) direct investments and (ii) delegated asset under management. For instance, an asset owner with 40% of AuM in category (i) and 60% in category (ii) will be considered in the scoring of the different indicators.

For an asset owner exclusively mandating asset managers, it will have only to score the indicators where specified by 'Asset Owners (mandating asset managers)'

● **RATIONALE FOR WEIGHTINGS**

The weighting attribution for both the modules and the individual indicators was guided by a set of principles (see the ACT framework document for more information). These principles helped define the weighting scheme of the modules and indicators.

| <b>Principle</b>         | <b>Explanation</b>                                                                                                                                                                                                             |
|--------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Value of information     | The value of the information that an indicator gives about a financial institution's outlook for the low-carbon transition is the primary principle for the selection of the weights.                                          |
| Impact of variation      | A high impact of variation in an indicator means that not performing in such an indicator has a large impact on the success of a low-carbon transition, and this makes it more relevant for the assessment.                    |
| Future orientation       | Indicators that measure the future, or a proxy for the future, are more relevant for the ACT assessment than past & present indicators, which serve only to inform about the likelihood and credibility of the transition.     |
| Data quality sensitivity | Indicators that are highly sensitive to expected data quality variations are not recommended for a high weight compared to other indicators, unless there is no other way to measure a particular dimension of the transition. |

The weightings have been designed for both direct asset management (i.e. either asset managers or asset owners managing directly) and delegated asset management (asset owners delegating to asset manager) in order to reflect the differences between investor types.

## **Targets**

**20%**

Represents an important part of the performance score as it counts for 20%. Target-setting is the first key step in the journey to Net Zero. It is a key milestone in the climate strategy of a financial institution as it gives the path to follow regarding the companies and sectors to finance in their decarbonization journey.

The ACT 4 Finance Investing methodology assesses:

GHG emissions targets. We will assess the commitment gap of the Financial Institution between their objectives and sectoral/global science-based scenarios (IEA ETP 2017 (to be updated by NZE 2021 or OECM pathways). We will use the SDA/ACA target setting method in the different categories (Global, Sectoral and/or Asset class). The latter do not have the same weightings as we want to reward sectoral and asset class target setting approaches (please refer to the module 'Scoring' to have an overview of the weighting breakdown). The module also contains metrics that assess the current degree of completion of the targets set. Thus, it provides a great picture of the current financial institution performance on its financed emissions reduction. As this methodology is looking to assess contribution, it is not a sufficient robust approach to assess the climate performance of a financial institution: portfolio can decarbonize by reallocation while not leading to GHG reduction in the real economy. This is why this it includes non-GHG based targets on fossil fuels sectors, deforestation, companies with a transition and climate solution financing (as there is still a huge financing gap to bridge).

Non GHG emission targets. Assessing the engagement & financing targets in order to capture the objectives of the financial institution in terms of contribution to the transition (the present performance on these topics will also be assessed in either Climate performance module (#4), Investees engagement (#7) and/or Business model (#9)). We have been including the engagement targets on Oil & Gas and Coal as we consider it to be a first/priority approach as a credible net-zero aligned strategy. Capturing sectoral targets on Fossil Fuels and deforestation are quite an innovative update as it was not existing in the previous methodologies. As mentioned in the document, it is not possible to have a robust and credible transition plan without an explicit, transparent and scientific aligned targets (i.e. exit and exclusion strategy) on these sectors.

These non GHG emission-based targets are qualitative, meaning that we have created categories of best practices level based on scientific recommendations.

## **Material Investment**

**0%**

This module assesses the current and projected emissions associated with scope 1 and scope 2 emissions. This is the reason why it is not a relevant module for this methodology. The emissions associated with the financings are much higher and key for this sector. The ACT methodology follow the recommendations of the ISO 14064-1 in terms of boundary applicable to GHG reporting: all direct and indirect significant emissions must be reported. Emissions from scope 1 and scope 2 do not represent significant emissions of a financial institution (7), resulting in the non-consideration of these emissions in the boundary of the methodology.

## **Intangible Investment**

**3 %**

Asset managers and asset owners must raise their climate capabilities, both for better understanding the climate risk and financial flows reorientation and being able to advise their investee companies on how to best transition to meet their commitments.

Better structuring investments with climate consideration demands a specific knowledge that need to be acquired.

The weight is quite low because these intangible investments in human capital are quite difficult to quantify and evaluate

## **Portfolio Climate Performance**

**25%**

This module represents 25% of the assessment as it the core performance module of the tool.

Our approach in this 'Climate Performance Module' is that we are not assessing the GHG emissions of the Financial Institution tied to its counterparties/activities financed. What we want to measure is the contribution of the financial institution to financing the decarbonization of the economy. Currently, a 1.5°C aligned portfolio has a low real economy impact: it means that it finances pure-players/climate best in class companies and/or taxonomic activities while the main challenge is to finance the transition of high emitting sectors' companies. Conversely, a portfolio with high financed emissions but proving to help high emitting sectors decarbonize has more impact in GHG emission in the real economy.

As so, we assess whether the financial institution is financing (i) companies with a transition plan or not (for General corporate purpose instruments) and (ii) enabling/transitional/aligned activities or not (for Use of Proceeds instruments). We capture the evolution of these financing amounts (by sector) from 'Reporting Year' minus 3 years.(Indicator 4.1)

This indicator is completed by a maturity matrix. Given the heterogeneity in terms of portfolio alignment metrics and outputs, it has been out of reach to draft a unique way of assessing the portfolio alignment of a financial institution. Relevant tools exist today but always have a bias preventing from benchmarking financial institution's portfolio alignment from another. It aims to capture the relevancy of the portfolio alignment exercise done by the Financial Institution. This exercise must be conducted in order to identify the companies to engage with. Basically, this exercise should lead to an engagement action plan. This is what we assess in this second indicator (4.2), notably through different categories: Desired outcomes of the exercise, Disclosure & Transparency, Metrics usefulness (among other).

Our approach is more impact driven (flow & engagement) than transition risk driven (pure GHG emissions focus).

## **Management**

**15%**

Management is a multi-faceted module that makes up 15% of the. This module incorporates many different smaller indicators that together paint a picture of the financial institution's management and strategic approach to the low-carbon transition. Hence part of the global weight (4% on 15% or 18%) is placed on the

oversight of climate change issues and the climate change oversight capability, which are weighted 2% each. These two indicators measure the ability of the financial institution to integrate sustainability to its strategy and to embrace the main challenges related to low-carbon transition.

Besides, according to the principle of future orientation, the transition plan provides more information on how this company will specifically deal with the transition and has a weight of 5%.

The remaining indicators (climate change management incentives, Climate Risk Management and climate change scenario testing) have a weight of 3% each for an asset owner delegating to an asset manager, the weighting being of respectively 3%, 1% and 2% for a direct asset manager, the difference being linked to the application of the additional 3% weighting coming from the module 6, see below..

---

**Investors engagement** **0 - 2%**

In order to decarbonize the whole economy, it is essential that all stakeholders get involved. Soliciting and engaging investees to put their money in with climate goals as to be assess. For asset owners we assume levers are existing to engage on this part of the value chain money.

---

**Investees engagement** **20%**

This module represents 20% as engagement with counterparties is essential for boosting GHG emissions reduction in the real economy. After having reoriented part of its financial flows (module 4) the financial institution must also take actions with the counterparties it finances in order to help them decarbonize. As a money provider, it has important responsibility for the consequence of the GHG emissions it unlocked. Various levers exist. The idea is to assess the robustness of the engagement framework and to understand whether the engagement strategy is tied to an impact management system standardize or if it follows in internal theory of change, leading to the possibility of defining by its own what is impactful or not.

---

**Policy engagement** **5%**

In line with the rationale for the management indicators of low weight, the policy engagement indicators are also contextual aspects which tell a narrative about the financial institution's stance on climate change and how the financial institution expresses their engagement with policy makers and trade associations.

---

**Business model** **10%**

The module captures many elements and aspects that cannot otherwise be captured in any of the other modules. It includes those aspects that are important to trigger a change in the business activities of a financial institution. It is future oriented by asking the financial institution on its narrative on certain future directions it can/has to take to enable the transition.

## 6.3 DATA REQUEST

Table 17 introduces the list of information that will be requested to financial institutions through a questionnaire, as well as the corresponding indicators.

TABLE 17: DATA REQUEST PER INDICATOR

| Module                    | Indicators                                        | Data request                                                                                                                                                                                                                                     |
|---------------------------|---------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 - Targets               | 1.1                                               | Emissions (in absolute or physical intensity) at reporting year, at year the target was set, its reduction target, the credit exposure, the target credit exposure, the target GHG coverage, and other information if necessary (geography, ...) |
|                           |                                                   | Reduction targets in sectorial intensity approach.                                                                                                                                                                                               |
|                           | 1.2                                               | A comparison of: (a) the longest time horizon of the financial institution sectoral targets, and (b) the long-term point fixed by ACT assessment methodology.                                                                                    |
|                           |                                                   | The financial institution has interval (<=5years) targets that ensure both short and long-term targets are in place to incentivize short-term action and communicate long-term commitments.                                                      |
|                           | 1.3                                               | Base year                                                                                                                                                                                                                                        |
|                           |                                                   | Reporting year                                                                                                                                                                                                                                   |
|                           |                                                   | Target year                                                                                                                                                                                                                                      |
|                           |                                                   | Percentage of reduction target from base year in absolute emissions                                                                                                                                                                              |
|                           |                                                   | Percentage of reduction target achieved in absolute emissions                                                                                                                                                                                    |
|                           |                                                   | Percentage of reduction target from base year in emissions intensity                                                                                                                                                                             |
|                           | 1.4.                                              | Percentage of reduction target achieved in absolute emissions intensity                                                                                                                                                                          |
|                           |                                                   | Coal and Oil & Gas Exit policy. Phase-out date, exclusion scope.                                                                                                                                                                                 |
|                           |                                                   | Deforestation financing exclusion policy. Phase-out date, exclusion scope                                                                                                                                                                        |
|                           | 1.5.                                              | Portfolio coverage target year, Scope/Portfolio coverage target on transition plan.                                                                                                                                                              |
|                           |                                                   | Climate financing roadmap/framework                                                                                                                                                                                                              |
| 3 – Intangible investment | 3.1                                               | Total number of employees, Number of employees receiving climate-related trainings, Total costs of employees' trainings, costs of climate-related trainings.                                                                                     |
|                           |                                                   | Pedagogical/climate training capabilities roadmap.                                                                                                                                                                                               |
| 3.2                       | R&D Budget and budget dedicated to climate topics |                                                                                                                                                                                                                                                  |
|                           | 4 – Portfolio Climate Performance                 | 4.1                                                                                                                                                                                                                                              |
| 4.2                       |                                                   | Portfolio alignment exercise outputs                                                                                                                                                                                                             |
| 5 – Management            | 5.1                                               | Environmental policy and details regarding governance                                                                                                                                                                                            |
|                           | 5.2                                               | Environmental policy and details regarding governance                                                                                                                                                                                            |
|                           | 5.3                                               | Environmental policy and details regarding governance                                                                                                                                                                                            |
|                           | 5.4                                               | Management incentives                                                                                                                                                                                                                            |
|                           | 5.5                                               | Climate risk management framework/strategy                                                                                                                                                                                                       |
|                           | 5.6                                               | Scenario testing                                                                                                                                                                                                                                 |

|                          |                                                                                                  |                                                                                                  |
|--------------------------|--------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
| 6 – Investors engagement | 6.1                                                                                              | Engagement strategy and measures of success                                                      |
|                          | 6.2                                                                                              | Actions implemented to influence investees. Size and Number of investees engaged                 |
| 7 – Investees engagement | 7.1                                                                                              | Engagement strategy to influence investees                                                       |
|                          |                                                                                                  | Impact Management framework                                                                      |
|                          |                                                                                                  | Fossil Fuel & Deforestation engagement strategy                                                  |
|                          | 7.2                                                                                              | Strategy to influence clients GHG emissions                                                      |
|                          |                                                                                                  | Size and number of investees engaged                                                             |
| 7.3                      | Fossil Fuel & Deforestation engagement actions implemented                                       |                                                                                                  |
| 8- Policy engagement     | 8.1                                                                                              | Public climate change policy positions                                                           |
|                          |                                                                                                  | Description of this policy (scope & boundaries, responsibilities, process to monitor and review) |
|                          |                                                                                                  | Trade associations that are likely to take a position on climate change legislation              |
|                          | 8.2                                                                                              | Company policy on engagement with associations, alliances, coalitions or thinktanks              |
|                          | 8.3                                                                                              | Position of the company on significant climate policies (public statements, etc.).               |
| 8.4                      | Public climate change policy positions                                                           |                                                                                                  |
|                          | Description of this policy (scope & boundaries, responsibilities, process to monitor and review) |                                                                                                  |
| 9 – Business Model       | 9.1                                                                                              | Profitability of business model                                                                  |
|                          |                                                                                                  | Size of business model                                                                           |
|                          |                                                                                                  | Growth potential of business model                                                               |
|                          |                                                                                                  | Deployment schedule of business model                                                            |

# 7 Rating

The ACT rating shall comprise:

- A performance score
- A narrative score
- A trend score

These pieces of information shall be represented within the ACT rating as follows:

- a. Performance score** as a number from 1 (lowest) to 20 (highest)
- b. Narrative score** as a letter from E (lowest) to A (highest)
- c. Trend score** as either “+” for improving, “-” for worsening, or “=” for stable.

In some situations, trend scoring may reveal itself to be unfeasible depending on data availability. In this case, it should be replaced with a “?”.

The highest rating is thus represented as “20A+”, the lowest as “1E-” and the midpoint as “10C=”.

**TABLE 6: HIGHEST SCORE FOR EACH ACT SCORE TYPE**

|                                                                |                                                                                                                                                                                                                                                           |
|----------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>The highest available<br/>ACT rating is<br/><br/>20 A +</p> | <p>A <b>performance rating of 20</b>: the financial institution received high scores in its assessment against the methodology indicators.</p>                                                                                                            |
|                                                                | <p>An <b>assessment rating of A</b>: the information reported by the financial institution and available from public sources was consistent and showed that the financial institution is well aligned to contribute to financing a low-carbon economy</p> |
|                                                                | <p>A <b>trend rating of +</b>: the information provided shows the financial institution will be better placed to contribute to financing a low-carbon economy in the future.</p>                                                                          |

Each financial institution assessed using an ACT methodology received not only an ACT rating but a commentary on their performance across the three aspects of the rating. This gave a nuanced picture of the financial institution’s strengths and weaknesses. Detailed information on the ACT rating is available in the ACT Framework document

## 7.1 PERFORMANCE SCORING

Performance scoring shall be performed in compliance with the ACT Framework.

## 7.2 NARRATIVE SCORING

The narrative scoring shall be performed in compliance with the ACT Framework, assessing the financial institution on the 4 following criteria:

- ◆ Business model and strategy
- ◆ Consistency and credibility
- ◆ Reputation
- ◆ Risk

The information reported in module 1, 4, 7 and module 9 shall be considered with peculiar attention for the narrative analysis and narrative scoring.

The information reported in Module 1 and 4 shall be considered with peculiar attention for the narrative analysis and narrative scoring: with this information, the analyst can have a holistic view on the financial institution’s actions to transition and contribute to a low carbon economy and to what extent financings are integrated in financial institution’s climate strategy. In module 1 and 4, critical information on strategy and actions related to fossil fuels phase out is captured which a key element of credibility regarding climate

strategy. A financial institution with a bad score in the strategy and actions regarding fossil fuels financing shall not have a good narrative scoring.

The analyst shall also pay attention to indicator 7.1 and engagement actions in the 7.2 and 7.3 by the financial institution with its investees as it is the most impactful lever and where the challenges of the sector lay. Key information on engagement with fossil fuels companies/projects have also been integrated in the indicator 7.2 and shall be considered in conducting the narrative assessment.

Indicators from other modules provide valuable information to assess the consistency of actions taken with respect to GHG based targets, management, and engagement with other stakeholders. No other sector-specific issue impacting the narrative scoring for this sector has been identified to date.

The information reported in indicator 9.1 regarding efforts (tools & policies) deployed by a financial institution to foster channelling credits to a low carbon economy is to be particularly considered.

**TABLE 18: RELEVANT PERFORMANCE INDICATORS FOR NARRATIVE SCORING**

| Module                                  | Indicator                                                                                       |
|-----------------------------------------|-------------------------------------------------------------------------------------------------|
| <b>1. Targets</b>                       | INV 1.4 Engagement Targets                                                                      |
|                                         | INV 1.5 Financing Targets                                                                       |
| <b>4. Portfolio climate performance</b> | INV 4.1 Financial Flows Trend                                                                   |
|                                         | INV 4.2 Portfolio alignment exercise                                                            |
| <b>7. Investees engagement</b>          | INV 7.2 Activities to influence investee companies to reduce their GHG emissions                |
|                                         | INV 7.3 Activities to influence investees with fossil fuel and/or deforestation-link activities |
| <b>9. Business Model</b>                | INV 9.1 Tools/policy facilitating investments to the transition towards a low carbon economy    |

## 7.3 TREND SCORING

Scoring shall be performed in compliance with the ACT Framework.

To apply the trend scoring methodology presented in the ACT Framework, the analyst should identify the trends from the existing data infrastructure based on the data points and/or indicators that can indicate the future direction of change within the company.

The table below includes an overview of which indicators/data points could possibly have valuable information about future directions.

**TABLE 19: RELEVANT PERFORMANCE INDICATORS FOR TRENDS IDENTIFICATION**

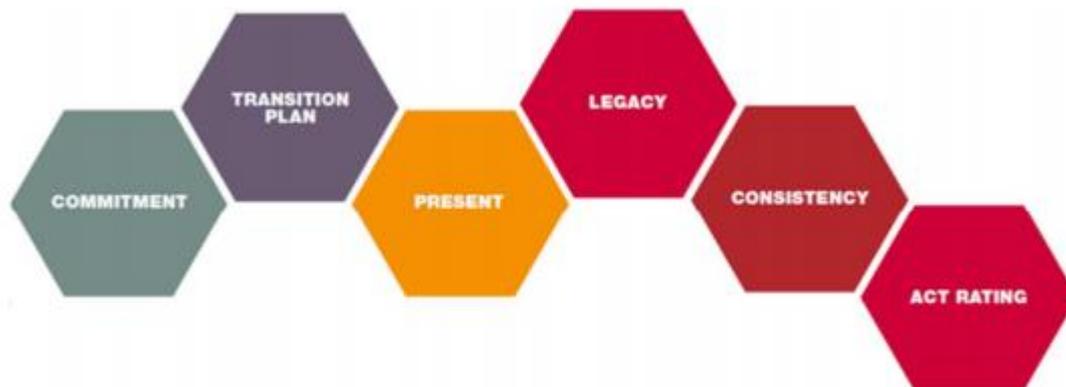
| Module         | Indicator                                      |
|----------------|------------------------------------------------|
| <b>Targets</b> | INV 1.1 Alignment of emission reduction target |
|                | INV 1.2 Time horizon of targets                |
|                | INV 1.4 Engagement targets                     |

|                                      |                                                                                                                                                                                                                                                                       |
|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                      | INV 1.5 Financing targets                                                                                                                                                                                                                                             |
| <b>Portfolio Climate Performance</b> | INV 4.1 Financial Flows Trend                                                                                                                                                                                                                                         |
| <b>Management</b>                    | INV 5.3 Low-carbon transition plan                                                                                                                                                                                                                                    |
|                                      | INV 5.6 Climate change scenario testing                                                                                                                                                                                                                               |
| <b>Investees engagement</b>          | INV. 7.1 Strategy to influence investees to reduce their GHG emissions<br>INV. 7.2 Activities to influence investees to reduce their GHG emissions<br>INV 7.3 Activities to influence investees with fossil fuel and/or deforestation-link activities                 |
| <b>Business model</b>                | INV 9.1 Tools/policy facilitating investments to the transition towards a low carbon economy<br>INV 9.2 Growing climate investment in (i) low carbon, (ii) enabling activities, (iii) climate solutions and (iv) companies with a credible and robust transition plan |

## 8 Aligned state

The table below presents the response of a low-carbon aligned financial institution to the 5 questions of ACT:

- What is the financial institution planning to do? [Commitment]
- How is the financial institution planning to get there? [Transition Plan]
- What is the financial institution financing at present? [Present]
- What has the financial institution financed in the recent past? [Legacy]
- How do all of these plans and actions fit together? [Consistency]



**1**

The financial institution has set emissions reduction targets on the most effective sectors financed. These objectives are aligned with a relevant time horizon. More, these targets have been complemented with non GHG based emissions targets, and notably through a fossil fuel exit policy, in order to look for impact i.e. direct GHG emissions reduction in the economy and not only at portfolio level.

**2**

The financial institution understands its financed emissions are the main source of emissions. Therefore, the financial institution discloses a transition plan that details strategy & operation steps to achieve their objectives.

**3**

Current strategies and actions aim at reducing emissions in the real economy and leverage its market position to drive change across the companies' value chain from upstream to downstream activities.

**4**

Clear evidence of reducing financed emissions, and a strong track record of successful engagement actions with counterparties that highlights the financial institution's ability and will to enact change beyond its direct emissions.

**5**

The financial institution's targets, transition plan, present and past actions show a consistent willingness to look for impact and contribute to the Paris Agreement mitigation goal.

FIGURE 3: ALIGNED STATE FOR COMPANIES

# 9 Sources

1. **2DII**. <https://2degrees-investing.org/wp-content/uploads/2021/04/Climate-Impact-Mgmt-System.pdf>.
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# 10 Glossary

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## **2 DEGREES (2°C)**

A political agreement was reached at COP21 on limiting global warming to 2°C above the pre-industrial level ([COP21: Why 2°C?](#)). A 2°C scenario (or 2°C pathway) is a scenario (or pathway) compatible with limiting global warming to 2°C above the pre-industrial level.

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## **ACA**

Absolute Contraction Approach. 'The absolute contraction approach is a method for companies to set emissions reduction targets that are aligned with the global, annual emissions reduction rate that is required to meet 1.5°C or WB2°C.' See Foundations of Science-based Target Setting from SBTi (2019)

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## **ACT**

The Assessing low-Carbon Transition (ACT) initiative was jointly developed by ADEME and CDP. ACT assesses how ready an organization is to transition to a low-carbon world using a future-oriented, sector-specific methodology ([ACT website](#)).

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## **ACTION GAP**

In relation to emissions performance and reduction, the action gap is the difference between what a given company has done in the past plus what it is doing now, and what has to be done. For example, companies with large action gaps have done relatively little in the past, and their current actions point to continuation of past practices.

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|-------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>ACTIVITY DATA</b>    | Activity data are defined as data on the magnitude of human activity resulting in emissions or removals taking place during a given period of time ( <a href="#">UNFCCC definitions</a> ).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>ADEME</b>            | Agence de la Transition Ecologique; The French Agency for Ecological Transition ( <a href="#">ADEME webpage</a> ).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>ADVANCED VEHICLE</b> | <p>Advanced vehicles include:</p> <ul style="list-style-type: none"> <li>◆ <b>Plug-in hybrid vehicles (PHEV)</b></li> <li>◆ <b>Battery electric vehicles (BEV)</b></li> <li>◆ <b>Fuel cell electric vehicles (FCEV)</b></li> <li>◆ <b>Conventional hybrids</b></li> <li>◆ <b>Other high-efficiency ICE vehicles</b></li> </ul> <p>Conventional hybrids and other high-efficiency ICE vehicles are advanced vehicles but they are not low-carbon vehicles.</p>                                                                                                                                                                                                                                                           |
| <b>ALIGNMENT</b>        | The ACT project seeks to gather information that will be consolidated into a rating that is intended to provide a general metric of the 2-degree alignment of a given company. The wider goal is to provide companies specific feedback on their general alignment with 2-degrees in the short and long term.                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>ANALYST</b>          | Person in charge of the ACT assessment.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>ASSESS</b>           | Under the ACT project, to evaluate and determine the low-carbon alignment of a given company. The ACT assessment and rating will be based on consideration of a range of indicators. Indicators may be reported directly from companies. Indicators may also be calculated, modelled or otherwise derived from different data sources supplied by the company. The ACT project will measure 3 gaps (Commitment, Horizon and Action gaps – defined in this glossary) in the GHG emissions performance of companies. This model closely follows the assessment framework presented above. It starts with the future, with the goals companies want to achieve, followed by their plans, current actions and past actions. |
| <b>ASSET</b>            | An item of property owned by a company, regarded as having value and available to meet debts, commitments, or legacies. Tangible assets include                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

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1) fixed assets, such as machinery and buildings, and 2) current assets, such as inventory. Intangible assets are nonphysical such as patents, trademarks, copyrights, goodwill and brand value.

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**ASSET CLASS** A group of financial instruments having similar financial characteristics. (38)

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**ASSET UNDER MANAGEMENT** In the context of the given methodology, “asset under management” refers in a single term to the asset managed in the context of an asset manager or owned in the context of an asset owner (whether they are managed directly by the asset owner or delegated to an asset manager).

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**BARRIER** A circumstance or obstacle preventing progress (e.g. lacking information on supplier emissions and hotspots can be a barrier to companies managing and reducing their upstream indirect emissions).

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**BASE YEAR** According to the GHG Protocol and ISO14064-1, a base year is “a historic datum (a specific year or an average over multiple years) against which a company’s emissions are tracked over time”. Setting a base year is an essential GHG accounting step that a company must take to be able to observe trends in its emissions information ([GHG Protocol Corporate Standard](#)).

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**BENCHMARK** A standard, pathway or point of reference against which things may be compared. In the case of pathways for sector methodologies, a sector benchmark is a low-carbon pathway for the sector average value of the emissions intensity indicator(s) driving the sector performance. A company’s benchmark is a pathway for the company value of the same indicator(s) that starts at the company performance for the reporting year and converges towards the sector benchmark in 2050, based on a principle of convergence or contraction of emissions intensity.

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**BOARD** Also the “Board of Directors” or “Executive Board”; the group of persons appointed with joint responsibility for directing and overseeing the affairs of a company.

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**BUSINESS MODEL** A plan for the successful operation of a business, identifying sources of revenue, the intended client base, products, and details of financing. Under ACT, evidence of the business model shall be taken from a range of specific financial metrics relevant to the sector and a conclusion made on its alignment with low-carbon transition and consistency with the other performance indicators reported.

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|-----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>BUSINESS-AS-USUAL</b>                | No proactive action taken for change. In the context of the ACT methodology, the business-as-usual pathway is constant from the initial year onwards. In general, the initial year – which is the first year of the pathway/series – is the reporting year (targets indicators) or the reporting year minus 5 years (performance indicators).                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>CAPACITY (POWER)</b>                 | In relation to power generation, nameplate capacity is the power output number, usually expressed in megawatts (MW), and registered with authorities for classifying the power output of a power station.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>CAPITAL EXPENDITURE</b>              | Money spent by a business or organization on acquiring or maintaining fixed assets, such as land, buildings, and equipment.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>CARBON CAPTURE AND STORAGE (CCS)</b> | The process of trapping carbon dioxide produced by burning fossil fuels or other chemical or biological process and storing it in such a way that it is unable to affect the atmosphere.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>CARBON OFFSETS</b>                   | Carbon offsets are avoidance of GHG emissions or GHG suppressions made by a company, sector or economy to compensate for emissions made elsewhere in the economy, where the marginal cost of decarbonization proves to be lower.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>CDP</b>                              | Formerly the "Carbon Disclosure Project", CDP is an international, not-for-profit organization providing the only global system for companies and cities to measure, disclose, manage and share vital environmental information. CDP works with market forces, including 827 institutional investors with assets of over US\$100 trillion, to motivate companies to disclose their impacts on the environment and natural resources and take action to reduce them. More than 5,500 companies worldwide disclosed environmental information through CDP in 2015. CDP now holds the largest collection globally of primary climate change, water and forest risk commodities information and puts these insights at the heart of strategic business, investment and policy decisions ( <a href="#">CDP website</a> ). |
| <b>CLIMATE CHANGE</b>                   | A change in climate, attributed directly or indirectly to human activity, that alters the composition of the global atmosphere and that is, in addition to natural climate variability, observed over comparable time periods (UNFCCC).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |

|                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|--------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>COMMITMENT GAP</b>                      | In relation to emissions performance, the difference between what a company needs to do and what it says it will do.                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>COMPANY</b>                             | A commercial business.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>COMPANY PATHWAY</b>                     | A company's past emissions intensity performance pathway up until the present.                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>COMPANY TARGET PATHWAY</b>              | The emissions intensity performance pathway that the company has committed to follow from the initial year on until a future year, for which it has set a performance target.                                                                                                                                                                                                                                                                                                                                         |
| <b>CONFIDENTIAL INFORMATION</b>            | Any non-public information pertaining to a company's business.                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>CONSERVATIVENESS</b>                    | A principle of the ACT project; whenever the use of assumptions is required, the assumption shall err on the side of achieving 2-degrees maximum.                                                                                                                                                                                                                                                                                                                                                                     |
| <b>CONSISTENCY</b>                         | A principle of the ACT project; whenever time series data is used, it should be comparable over time. In addition to internal consistency of the indicators reported by the company, data reported against indicators shall be consistent with other information about the company and its business model and strategy found elsewhere. The analyst shall consider specific, pre-determined pairs of data points and check that these give a consistent measure of performance when measured together.                |
| <b>CONVENTIONAL (TECHNOLOGY)</b>           | In relation to automobiles and emissions, conventional internal combustion engines (ICE) are those that generate motive power by burning fossil fuels, as opposed to advanced (low-carbon) vehicle engines such as battery electric vehicles or hydrogen fuel cells.                                                                                                                                                                                                                                                  |
| <b>COP21</b>                               | The 2015 United Nations Climate Change Conference, held in Paris, France from 30 November to 12 December 2015 ( <a href="#">COP21 webpage</a> ).                                                                                                                                                                                                                                                                                                                                                                      |
| <b>CREDIBLE AND ROBUST TRANSITION PLAN</b> | A credible and robust transition plan is a transition plan which has been assessed against recognized methodologies following best standard recommendation (e.g. EFRAG) and have proven to get a good score according to the associated tool. A strong reference can be found through the <a href="#">World Benchmarking Alliance (WBA)</a> Climate & Energy benchmarks using the ACT assessment methodology for companies on various emissive sectors (Transport, Retail, Oil & Gas, Electric Utilities, Buildings). |

|                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>DATA</b>                      | Facts and statistics collected together for reference and analysis (e.g. the data points requested from companies for assessment under the ACT project indicators).                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>DECARBONIZATION</b>           | A complete or near-complete reduction of greenhouse gas emissions over time (e.g. decarbonization in the electric utilities sector by an increased share of low-carbon power generation sources, as well as emissions mitigating technologies like Carbon Capture and Storage (CCS)).                                                                                                                                                                                                                                                                                            |
| <b>EMISSIONS</b>                 | The GHG Protocol defines direct GHG emissions as emissions from sources that are owned or controlled by the reporting entity, and indirect GHG emissions as emissions that are a consequence of the activities of the reporting entity, but occur at sources owned or controlled by another entity ( <a href="#">GHG Protocol</a> ).                                                                                                                                                                                                                                             |
| <b>ENERGY</b>                    | Power derived from the utilization of physical or chemical resources, especially to provide light and heat or to work machines.                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>FINANCED EMISSIONS</b>        | Emissions associated with the financing                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>FLEET</b>                     | A group of vehicles (e.g. all the automobiles manufactured by an automotive manufacturing company and currently in use by private individuals).                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>FOSSIL FUEL</b>               | A natural fuel such as coal, oil or gas, formed in the geological past from the remains of living organisms.                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>FUTURE</b>                    | A period of time following the current moment; time regarded as still to come.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>GENERAL CORPORATE PURPOSE</b> | When a financing has been directed towards a general corporate purpose instrument, it means that the purpose of the financings is not explicitly targeted for a specific purpose (on the opposite of Use of Proceeds instruments)                                                                                                                                                                                                                                                                                                                                                |
| <b>GREENHOUSE GAS (GHG)</b>      | Greenhouse gas (e.g. carbon dioxide (CO <sub>2</sub> ), methane (CH <sub>4</sub> ), nitrous oxide (N <sub>2</sub> O) and three groups of fluorinated gases (sulfur hexafluoride (SF <sub>6</sub> ), hydrofluorocarbons (HFCs), and perfluorocarbons (PFCs)) which are the major anthropogenic GHGs and are regulated under the Kyoto Protocol. Nitrogen trifluoride (NF <sub>3</sub> ) is now considered a potent contributor to climate change and is therefore mandated to be included in national inventories under the United Nations Framework Convention on Climate Change |

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(UNFCCC).

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**GUIDANCE**

Documentation defining standards or expectations that are part of a rule or requirement (e.g. [CDP reporting guidance for companies](#)).

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**HORIZON GAP**

In relation to emissions performance, the difference between the average lifetime of a company's production assets (particularly carbon intensive) and the time-horizon of its commitments. Companies with large asset-lives and small-time horizons do not look far enough into the future to properly consider a transition plan.

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**INCENTIVE**

A thing, for example money, that motivates or encourages someone to do something (e.g. a monetary incentive for company board members to set emissions reduction targets).

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**INDICATOR**

An indicator is a quantitative or qualitative piece of information that, in the context of the ACT project, can provide insight on a company's current and future ability to reduce its carbon intensity.

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**INTENSITY (EMISSIONS)**

The average emissions rate of a given pollutant from a given source relative to the intensity of a specific activity; for example, grams of carbon dioxide released per MWh of energy produced by a power plant.

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**INTERVENTION**

Methods available to companies to influence and manage emissions in their value chain, both upstream and downstream, which are out of their direct control (e.g. a retail company may use consumer education as an intervention to influence consumer product choices in a way that reduces emissions from the use of sold products).

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**LIFETIME**

The duration of a thing's existence or usefulness (e.g. a physical asset such as a power plant).

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**LONG-TERM**

Occurring over or relating to a long period of time; under ACT this is taken to mean until the year 2050. The ACT project seeks to enable the evaluation of the long-term performance of a given company while simultaneously providing insights into short- and medium-term outcomes in alignment with the long-term.

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**LOW-CARBON BENCHMARK**

Benchmark pathway (See 'Benchmark')

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|                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|-----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>PATHWAY</b>                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>LOW-CARBON SCENARIO (OR PATHWAY)</b> | A low-carbon scenario (or pathway) is a 2°C scenario, a well-below 2°C scenario or a scenario with higher decarbonization ambition.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>LOW-CARBON SOLUTION</b>              | A low-carbon solution (e.g. energy, technology, process, product, service, etc.) is a solution whose development will contribute to the low-carbon transition.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>LOW-CARBON TRANSITION</b>            | The low-carbon transition is the transition of the economy according to a low-carbon scenario.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>LOW-CARBON VEHICLE</b>               | <p>Vehicles described as low-carbon (LCV) are defined as vehicles that have a drivetrain that have the potential to operate on non-fossil energy sources for at least &gt; 50% of their common use phase. This includes:</p> <ul style="list-style-type: none"> <li>◆ <b>Plug-in hybrid vehicles (PHEV)</b></li> <li>◆ <b>Battery electric vehicles (BEV)</b></li> <li>◆ <b>Fuel cell electric vehicles (FCEV)</b></li> </ul> <p>Conventional hybrids are excluded from the definition of low-carbon vehicles. Because conventional hybrids do not eschew fossil fuels (aside from the minor addition of biofuels into the fuel mix), they are not qualified for the definition of an LCV.</p> |
| <b>MANUFACTURE</b>                      | Making objects on a large-scale using machinery.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>MATURITY MATRIX</b>                  | A maturity matrix is essentially a “checklist”, the purpose of which is to evaluate how well advanced a particular process, program or technology is according to specific definitions.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>MATURITY PROGRESSION</b>             | An analysis tool used in the ACT project that allows both the maturity and development over time to be considered with regards to how effective or advanced a particular intervention is.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>MITIGATION (EMISSIONS)</b>           | The action of reducing the severity of something (e.g. climate change mitigation through absolute GHG emissions reductions)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

|                             |                                                                                                                                                                                                                                                                                       |
|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>MODEL</b>                | A program designed to simulate what might or what did happen in a situation (e.g. climate models are systems of differential equations based on the basic laws of physics, fluid motion, and chemistry that are applied through a 3-dimensional grid simulation of the planet Earth). |
| <b>PATHWAY (EMISSIONS)</b>  | A way of achieving a specified result; a course of action (e.g. an emissions reduction pathway).                                                                                                                                                                                      |
| <b>PERFORMANCE</b>          | Measurement of outcomes and results.                                                                                                                                                                                                                                                  |
| <b>PLAN</b>                 | A detailed proposal for doing or achieving something.                                                                                                                                                                                                                                 |
| <b>POINT</b>                | A mark or unit of scoring awarded for success or performance.                                                                                                                                                                                                                         |
| <b>POWER</b>                | Energy that is produced by mechanical, electrical, or other means and used to operate a device (e.g. electrical energy supplied to an area, building, etc.).                                                                                                                          |
| <b>POWER GENERATION</b>     | The process of generating electric power from other sources of primary energy.                                                                                                                                                                                                        |
| <b>PRIMARY ENERGY</b>       | Primary energy is an energy form found in nature that has not been subjected to any conversion or transformation process. It is energy contained in raw fuels, and other forms of energy received as input to a system. Primary energy can be non-renewable or renewable.             |
| <b>PROGRESS RATIO</b>       | An indicator of target progress, calculated by normalizing the target time percentage completeness by the target emissions or renewable energy percentage completeness.                                                                                                               |
| <b>RELEVANT / RELEVANCE</b> | In relation to information, the most relevant information (core business and stakeholders) to assess low-carbon transition.                                                                                                                                                           |
| <b>RENEWABLE ENERGY</b>     | Energy from a source that is not depleted when used, such as wind or solar power.                                                                                                                                                                                                     |
| <b>REPORTING YEAR</b>       | Year under consideration.                                                                                                                                                                                                                                                             |
| <b>RESEARCH AND</b>         | A general term for activities in connection with innovation; in industry; for                                                                                                                                                                                                         |

|                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|----------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>DEVELOPMENT (R&amp;D)</b>                       | example, this could be considered work directed towards the innovation, introduction, and improvement of products and processes.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>SCENARIO</b>                                    | The <u>Fifth Assessment Report</u> (AR5) of the Intergovernmental Panel on Climate Change (IPCC) presents the results of an extensive climate modelling effort to make predictions of changes in the global climate based on a range of development/emissions scenarios. Regulation on climate change-related issues may present opportunities for your organization if it is better suited than its competitors to meet those regulations, or more able to help others to do so. Possible scenarios would include a company whose products already meet anticipated standards designed to curb emissions, those whose products will enable its clients to meet mandatory requirements or those companies that provide services assisting others in meeting regulatory requirements. |
| <b>SCENARIO ANALYSIS</b>                           | A process of analysing possible future events by considering alternative possible outcomes.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>SCIENCE-BASED TARGET</b>                        | To meet the challenges that climate change presents, the world's leading climate scientists and governments agree that it is essential to limit the increase in the global average temperature at below 2°C. Companies making this commitment will be working toward this goal by agreeing to set an emissions reduction target that is aligned with climate science and meets the requirements of the <u>Science-Based Targets Initiative</u> .                                                                                                                                                                                                                                                                                                                                     |
| <b>SCOPE 1 EMISSIONS</b>                           | All direct GHG emissions ( <u>GHG Protocol Corporate Standard</u> ).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>DIRECT GHG EMISSIONS AND REMOVALS</b>           | Category 1 from ISO 14064-1:2018: <i>Direct GHG emissions and removals occur from GHG sources or sinks inside organizational boundaries and that are owned or controlled by the [reporting] organization. Those sources can be stationary (e.g. heaters, electricity generators, industrial process) or mobile (e.g. vehicles).</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>SCOPE 2 EMISSIONS</b>                           | Indirect GHG emissions from consumption of purchased electricity, heat or steam ( <u>GHG Protocol Corporate Standard</u> ).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>INDIRECT GHG EMISSIONS FROM IMPORTED ENERGY</b> | Category 2 from ISO 14064-1:2018: <i>GHG emissions due to the fuel combustion associated with the production of final energy and utilities, such as electricity, heat, steam, cooling and compressed air [imported by the reported company]. It excludes all upstream emissions (from cradle to power plant gate) associated with fuel, emissions due to the construction of the power plant, and emissions allocated to transport and distribution losses.</i>                                                                                                                                                                                                                                                                                                                      |

|                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>SCOPE 3 EMISSIONS</b>                       | Other indirect emissions, such as the extraction and production of purchased materials and fuels, transport-related activities in vehicles not owned or controlled by the reporting entity, electricity-related activities (e.g. T&D losses) not covered in Scope 2, outsourced activities, waste disposal, etc. ( <b>GHG Protocol Corporate Standard</b> ). Scope 3 also encompass the emissions related to the use of sold-products.                                                                                                                                                                                                     |
| <b>INDIRECT GHG EMISSIONS</b>                  | <p>ISO 14064-1:2018: <i>GHG emission that is a consequence of an organization’s operations and activities, but that arises from GHG sources that are not owned or controlled by the [reporting] organization. These emissions occur generally in the upstream and/or downstream chain.</i></p> <p><i>Category 3 : indirect GHG emissions from transportation</i></p> <p><i>Category 4: Indirect GHG emissions from products used by an organization</i></p> <p><i>Category 5: Indirect GHG emissions associated with the use of products from the organization</i></p> <p><i>Category 6: Indirect GHG emissions from other sources</i></p> |
| <b>SECTOR</b>                                  | A classification of companies with similar business activities, e.g. automotive manufacturers, power producers, retailers, etc.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>SECTORAL DECARBONIZATION APPROACH (SDA)</b> | To help businesses set targets compatible with 2-degree climate change scenarios, the <b>Sectoral Decarbonization Approach</b> (SDA) was developed. The SDA takes a sector-level approach and employs scientific insight to determine the least-cost pathways of mitigation, and converges all companies in a sector towards a shared emissions target in 2050.                                                                                                                                                                                                                                                                            |
| <b>SHORT-TERM</b>                              | Occurring in or relating to a relatively short period of time in the future.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>STRATEGY</b>                                | A plan of action designed to achieve a long-term or overall aim. In business, this is the means by which a company sets out to achieve its desired objectives; long-term business planning.                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>STRESS TEST</b>                             | A test designed to assess how well a system functions when subjected to greater than normal amounts of stress or pressure (e.g. a financial stress test to see if an oil & gas company can withstand a low oil price).                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>SUPPLIER</b>                                | A person or entity that is the source for goods or services (e.g. a company that provides engine components to an automotive manufacturing company).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

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**TARGET**

A quantifiable goal (e.g. to reduce GHG emissions).

- ◆ The following are examples of absolute targets:
  - metric tonnes CO<sub>2</sub>e or % reduction from base year
  - metric tonnes CO<sub>2</sub>e or % reduction in product use phase relative to base year
  - metric tonnes CO<sub>2</sub>e or % reduction in supply chain relative to base year
- ◆ The following are examples of intensity targets:
  - metric tonnes CO<sub>2</sub>e or % reduction per passenger. Kilometre (also per km; per nautical mile) relative to base year
  - metric tonnes CO<sub>2</sub>e or % reduction per square foot relative to base

metric tonnes CO<sub>2</sub>e or % reduction per MWh

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**TECHNOLOGY**

The application of scientific knowledge for practical purposes, especially in industry (e.g. low-carbon power generation technologies such as wind and solar power, in the electric power generation sector).

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**TRADE ASSOCIATION**

- Trade associations (sometimes also referred to as industry associations) are an association of people or companies in a particular business or trade, organized to promote their common interests. Their relevance in this context is that they present an “industry voice” to governments to influence their policy development. The majority of organizations are members of multiple trade associations, many of which take a position on climate change and actively engage with policymakers on the development of policy and legislation on behalf of their members. It is acknowledged that in many cases companies are passive members of trade associations and therefore do not actively take part in their work on climate change ([CDP climate change guidance](#)).

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**TRANSITION**

The process or a period of changing from one state or condition to another (e.g. from an economic system and society largely dependent on fossil fuel-

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based energy, to one that depends only on low-carbon energy).

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**TRANSPORT**

To take or carry (people or goods) from one place to another by means of a vehicle, aircraft, or ship.

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**TREND**

A general direction in which something (e.g., GHG emissions) is developing or changing.

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**VERIFIABLE / VERIFIABILITY**

To prove the truth of, as by evidence or testimony; confirm; substantiate. Under the ACT project, the data required for the assessment shall be verified or verifiable.

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**WEIGHTING**

The allowance or adjustment made in order to take account of special circumstances or compensate for a distorting factor.

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# 11 Appendix

## 11.1 TWG MEMBERS

This ACT methodology has been developed with inputs and feedbacks of the Technical Working Group, which met 7 times over the course of the development phase.

TABLE 20: LIST OF TWG MEMBERS

| ORGANISATION | REPRESENTATIVES |
|--------------|-----------------|
|--------------|-----------------|

## 11.2 FINANCIAL INSTITUTIONS INVOLVED IN THE ROAD-TEST

TABLE 21: LIST OF FINANCIAL INSTITUTIONS INVOLVED IN THE ROADTEST

To be communicated early March 2023 (start of the road-test)

| <b>FINANCIAL INSTITUTIONS</b> |
|-------------------------------|
| 1. TBC                        |
| 2. TBC                        |
| 3. TBC                        |
| 4. TBC                        |
| 5. TBC                        |
| 6. TBC                        |
| 7. TBC                        |
| 8. TBC                        |
| 9. TBC                        |
| 10. TBC                       |

## 11.3 PEDAGOGICAL GRAPHS FOR 4.1'S TREND RATIO

Illustration of the different cases

### CASE 1

| Conditions                                                                   | Score |
|------------------------------------------------------------------------------|-------|
| $FI's\ sectoral\ trend > 0$<br>Increase in FI's sectoral emissions intensity | 0%    |

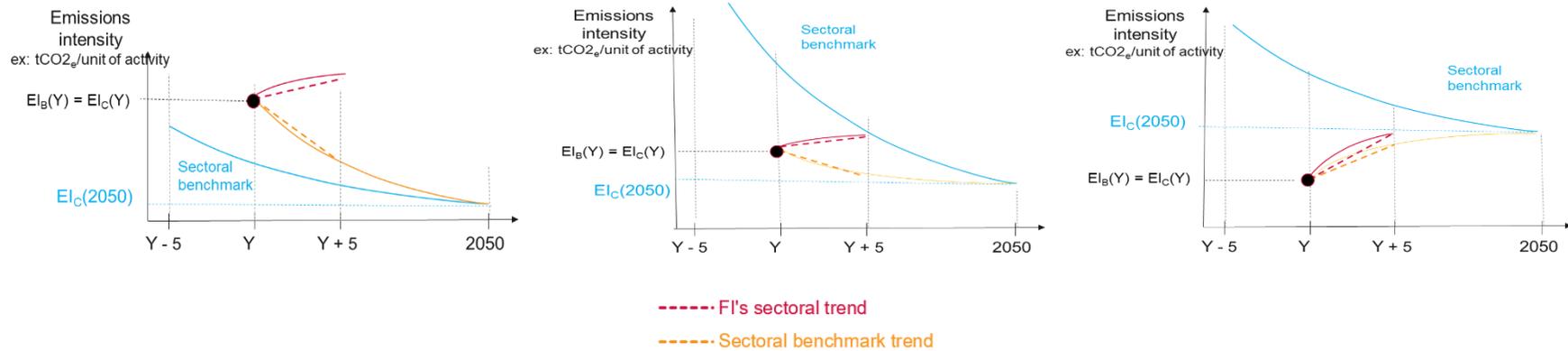


FIGURE 9: TREND RATIO - CASE 1

### CASE 2

| Conditions | Score |
|------------|-------|
|------------|-------|

|                                                                                                                                                                                                                    |                           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| $FI's\ sectoral\ trend \leq 0\ and\ EI_C(Y_R) \geq EI_B(2050)$<br>$0 \leq trend\ ratio \leq 1$<br>Decrease in FI's sectoral emissions intensity but its pathway does not go beyond the sectoral benchmark ambition | <i>Trend ratio</i> × 100% |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|

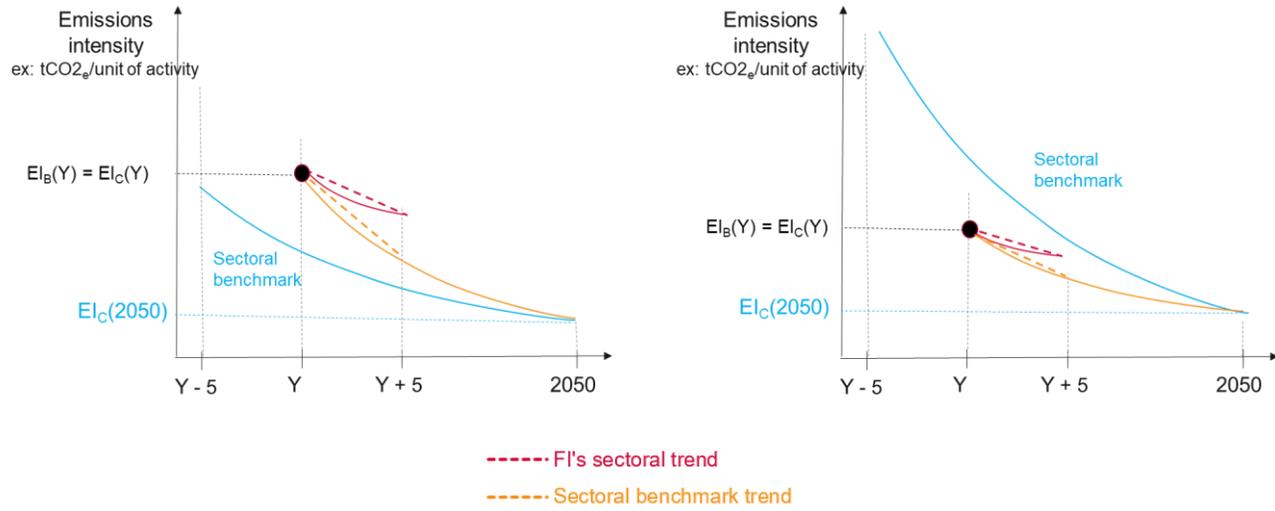


FIGURE 10: TREND RATIO - CASE 2

**CASE 3**

| Conditions                                        | Score |
|---------------------------------------------------|-------|
| $FI's\ sectoral\ trend < 0$<br>$trend\ ratio > 1$ | 100%  |

Decrease in FI's sectoral emissions intensity and its pathway equals or exceeds the sectoral benchmark ambition

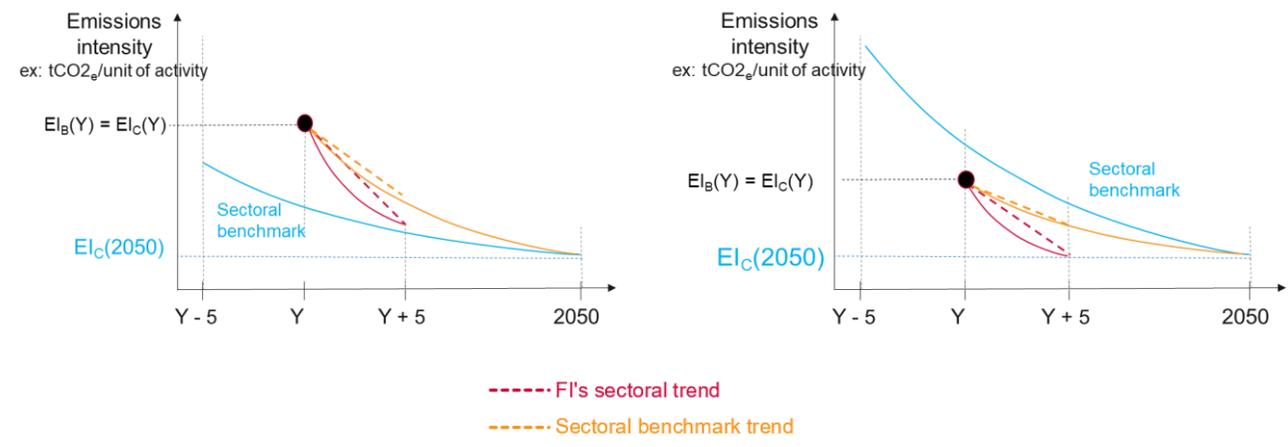


FIGURE 11: TREND RATIO - CASE 3

**CASE 4**

| Conditions                                                                                                                                                                                               | Score |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|
| $FI's\ sectoral\ trend \leq 0\ and\ EI_C(Y_R) \leq EI_B(2050)$<br>No increase in FI's sectoral emissions intensity and its emissions intensity is already below the sectoral benchmark ambition for 2050 | 100%  |

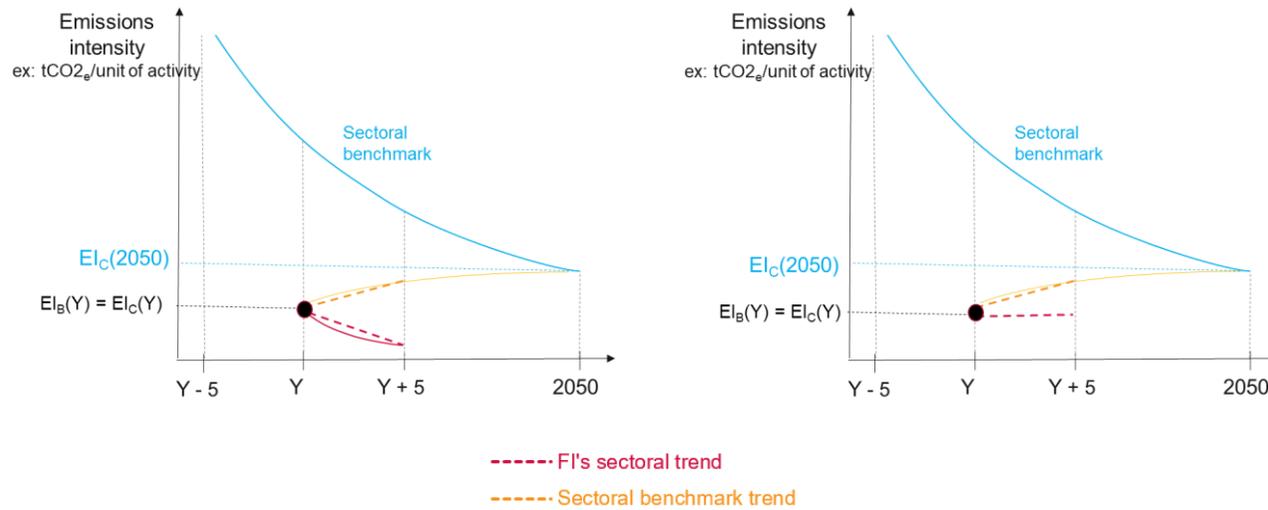


FIGURE 12: TREND RATIO - CASE 4

## 11.4 MAPPING OF ACT 4 FINANCE INDICATORS WITH OTHER INITIATIVES

*I Care environnement has been chosen to conduct this analysis which should be integrated in this document by September 2023.*

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